

# **Exhibitor Service Kit**

Thank you for being a loyal Exhibitor/Sponsor for this year's Industry Summit October 2-5, 2023, being held at Hilton New Orleans Riverside. We are excited to have another year of face-to-face meetings and the opportunity to bring dealers and agents together.

The Exhibitor Service Manual provided is an extensive and detailed handbook created to aid you in the process of planning and assembling your booth. It offers deadlines for various services like exhibitor badges, equipment, furniture rental, labor, freight handling, and electrical connections. You can find reminders for order due dates within the Cvent Exhibitor Portal.

Keep an eye out for an email invitation from **BobitEventRegistration@bobit.com**, which will grant you access to your account.

Reminder do not communicate with vendors, not on the Official Vendor List, many 3<sup>rd</sup> parties target exhibitors/sponsors claiming to be affiliated with the event... they are not, please don't engage.

| BR         |                            |                     |  |
|------------|----------------------------|---------------------|--|
| Move-In    | Monday, October 2, 2023    | 8:00 am – 4:00 am   | Move-In                                  |
|            |                            |                     |  |
| Reception  | Monday, October 2, 2023    | 5:00 pm – 7:00 pm   | Welcome Reception & Expo in Exhibit Hall |
|            |                            |                     |  |
| Show Dates | Tuesday, October 3, 2023   | 8:00 am – 9:00 am   | Breakfast & Expo in Expo Hall            |
|            | Tuesday, October 3, 2023   | 10:50 am – 11:20 am | Networking Break & Expo in Expo Hall     |
|            | Tuesday, October 3, 2023   | 12:55 pm – 2:55 pm  | Lunch & Expo in Exhibit Hall             |
|            | Tuesday, October 3, 2023   | 5:00 pm – 7:00 pm   | Reception & Expo in Exhibit Hall         |
|            | Wednesday, October 4, 2023 | 8:00 am – 9:00 am   | Breakfast & Expo in Expo Hall            |
|            | Wednesday, October 4, 2023 | 10:50 am – 11:20 am | Networking Break & Expo in Expo Hall     |
|            | Wednesday, October 4, 2023 | 12:55 pm – 2:55 pm  | Lunch & Expo in Exhibit Hall             |
|            | Wednesday, October 4, 2023 | 5:00 pm – 7:00 pm   | Reception & Expo in Exhibit Hall         |
|            |                            |                     |  |
| Move- Out  | Wednesday, October 4, 2023 | 7:00 pm – 10:00 pm  | Move-Out Exhibit Hall – Must Clear Floor |
| Expo Hall  |                            |                     | by 10:00pm                               |

# DATES AND HOURS

Please note Shepard will be closed on Monday September 4 in observance of the Holiday. No shipments will be accepted.



## SHOW MANAGEMENT CONTACTS

| Michelle Mendez, CMP    | Kate Spatafora              | David Gesualdo              |
|-------------------------|-----------------------------|-----------------------------|
| Event Manager & Sponsor | Education &                 | Sponsorship & Exhibit Sales |
| Fulfillment             | Registration Manager        | 727-947-4027 (EST)          |
| 949-400-4950 (PST)      | 631-561-7586 (EST)          | dgesualdo@mgigusa.com_      |
| mmendez@mgigmedia.com   | kspatafora@mgigmedia.com    |                             |
|                         |                             |                             |
| Eric Gesualdo           | Sherry DelVecchio           | Heidi Dimaya                |
| Sales                   | E-Promos                    | Show Guide Ads              |
| 727-612-8826 (EST)      | 623-229-0730 (MST)          | 310-533-2542 (PST)          |
| egesualdo@mgigusa.com   | Sherry.delvecchio@bobit.com | heidi.dimaya@bobit.com_     |
|                         |                             |                             |

## INDUSTRY SUMMIT 2023 SERVICE KIT QUICK REFERENCE SHEET

| Deadline        | Form or Information                | Contractor/Vendor           |
|-----------------|------------------------------------|-----------------------------|
| Deadlines Vary  | E-Promos                           | Industry Summit             |
|                 |                                    | Sherry DelVecchio           |
|                 |                                    | 623-229-0730 (MST)          |
|                 |                                    | Sherry.delvecchio@bobit.com |
| ASAP            | Company & Sponsor Logo in both EPS | Industry Summit             |
|                 | and JPG format                     | Kata Spatafora              |
|                 | Website                            | 631-561-7586                |
|                 | Mobile App                         | Kspatafora@mgigmedia.com    |
|                 | Onsite Signage                     |                             |
| ASAP            | Mobile App                         | Industry Summit             |
|                 | Company Description                | Kata Spatafora              |
|                 |                                    | 631-561-7586                |
|                 |                                    | Kspatafora@mgigmedia.com    |
| August 25, 2023 | Sponsor Graphics for Branded       | Industry Summit             |
|                 | Deliverables                       | Michelle Mendez             |
|                 | <ul> <li>Badge Lanyard</li> </ul>  | 949-400-4950                |
|                 | Columns Wraps                      | Mmendez@mgigmedia.com       |
|                 | Meter Panels                       |                             |
|                 | Podium Signs                       |                             |
|                 | Tote Bags                          |                             |
|                 | • Etc.                             |                             |



| <ul> <li>Upload via Ad Portal</li> <li>Heidi Dimaya<br/>310-533-2542</li> <li>First Day for Shipments to Arrive at<br/>Advance Warehouse</li> <li>First Day for Shipments to Arrive at<br/>Advance Warehouse</li> <li>Shepard Exposition Services<br/>404-720-8600</li> <li>EVENT CODE: T117781023</li> <li>Email: orders@shepardes.com</li> <li>Shepard Exposition Services<br/>Booth Rentals</li> <li>Rental Accessories</li> <li>Specialty Non-Hanging<br/>Signs/Graphics</li> <li>September 1, 2023</li> <li>Encore Discount Services<br/>Electrical</li> <li>Shipsoft Sutton</li> <li>Internet</li> <li>Sutton</li> <l< th=""><th></th><th></th><th>New Offearis, LA</th></l<></ul>   |                   |  | New Offearis, LA               |
|--|-------------------|--|--------------------------------|
| 310-533-2542         Heidi (dmaya@bobit.com)         September 1, 2023         First Day for Shipments to Arrive at<br>Advance Warehouse         Advance Warehouse         September 1, 2023         Custom Shepard Discount Services<br><ul> <li>Booth Rentals</li> <li>Rental Accessories</li> <li>Specialty Furniture</li> <li>Signs/Graphics</li> <li>Encore</li> <li>Encore</li> <li>Encore Discount Services</li> <li>Encore</li> <li>Electrical</li> <li>Nuternet</li> <li>Sol4-300-8184</li> <li>Subj.sutton</li> <li>Sol4-300-8184</li> <li>Sol4-300-8184</li> <li>Sol4-556-3768</li> <li>Iisa.Pedone</li> <li>Sol4-556-3768</li> <li>Iisa.Pedone</li> <li>Sol4-554-3066</li> <li>Iinda@conventionplant.com</li> <li>Sol4-554-3066</li> <li>Iinda@conventionplant.com</li> <li>Sol4-554-344</li> <li>sales@elitexpo.com</li> <li>Sol4-354-344</li> <li>sales@elitexpo.com</li> <li>September 1, 2023</li> <li>Security</li> <li>In Booth Orders</li> <li>Shipping Booth to and<br/>from the Event</li> <li>Shipping Booth to and<br/>from the Event</li> <li>Shipping Booth Orders</li> <li>In Booth Orders</li> <li>In Booth Orders</li> <li>Indestry Summit</li></ul>  | August 31, 2023   | Show Guide Ad                            |                                |
| Heidi.dimaya@bobit.com           September 1, 2023         First Day for Shipments to Arrive at<br>Advance Warehouse         Shepard Exposition Services<br>404-720-8600<br>EVENT CODE: T117781023<br>Email: <u>orders@shepardes.com</u> September 1, 2023         Custom Shepard Discount Services<br>• Booth Rentals<br>• Rental Accessories<br>• Specialty Furniture<br>• Specialty Furniture<br>• Specialty Furniture<br>• Specialty Non-Hanging<br>• Signs/Graphics         Shepard Exposition Services<br>404-720-8600<br>EVENT CODE: T117781023<br>Email: <u>orders@shepardes.com</u> September 1, 2023         Encore Discount Services<br>• Electrical<br>• Electrical<br>• Audiovisual         Encore<br>Skip Sutton<br>504-300-8184<br>• Audiovisual           September 1, 2023         Catering<br>• Booth Orders<br>• VIP Meeting Room         Hilton Riverside New Orleans<br>Lisa Pedone@hilton.com           September 1, 2023         Floral<br>• VIP Meeting Rooms         Convention Plant Creations<br>Linda Wineski<br>504-524-50666<br>1inda@conventionplant.com           September 1, 2023         Freight<br>• In Booth Orders<br>• VIP Meeting Rooms         EllexPO<br>504-524-5066<br>1inda@conventionplant.com           September 1, 2023         Security<br>• In Booth Orders<br>• Complete Online Form         Alamo Services, LLC<br>504-416-3655<br>106@alamoservices.com           September 1, 2023         Booth Display Diagram<br>• Complete Online Form         Industry Summit<br>Michelle Mendez<br>949-400-4950<br>Mmendez@mgigmedia.com  |                   | <ul> <li>Upload via Ad Portal</li> </ul> | Heidi Dimaya                   |
| September 1, 2023       First Day for Shipments to Arrive at<br>Advance Warehouse       Shepard Exposition Services<br>404-720-8600<br>EVENT CODE: T117781023<br>Email: orders@shepardes.com         September 1, 2023       Custom Shepard Discount Services<br>• Booth Rentals<br>• Rental Accessories<br>• Specialty Furniture<br>• Specialty Furniture<br>• Specialty Non-Hanging<br>• Signs/Graphics       Shepard Exposition Services<br>404-720-8600<br>EVENT CODE: T117781023         September 1, 2023       Encore Discount Services<br>• Electrical<br>• Lietertical<br>• Audiovisual       Ship Sutton<br>504-300-8184<br>• Audiovisual         September 1, 2023       Catering<br>• VIP Meeting Room<br>• VIP Meeting Room<br>• VIP Meeting Rooms       Hilton Riverside New Orleans<br>Lisa Pedone<br>504-556-3768<br>Isa_Pedone@hilton.com         September 1, 2023       Floral<br>• VIP Meeting Rooms       Convention Plant Creations<br>Linda@conventionplant.com         September 1, 2023       Freight<br>• Shipping Booth to and<br>from the Event       EUTeXPO<br>800-543-5484<br>sales@elitexpo.com         September 1, 2023       Security<br>• In Booth Orders<br>• VIP Meeting Rooms       Alamo Services, LLC<br>504-416-3655<br>rinf@alamoservices.com         September 1, 2023       Booth Display Diagram<br>• Complete Online Form       Industry Summit<br>Michelle Mendez<br>949-400-4950<br>Mmendez@mgigmedia.com   |                   |  | 310-533-2542                   |
| Advance Warehouse     404-720-8600<br>EVENT CODE: T117781023<br>Email: orders@shepardes.com       September 1, 2023     Custom Shepard Discount Services<br>Booth Rentals<br>Rental Accessories<br>Specialty Furniture<br>Specialty Non-Hanging<br>Signs/Graphics     Shepard Exposition Services<br>404-720-8600<br>EVENT CODE: T117781023<br>Email: orders@shepardes.com       September 1, 2023     Encore Discount Services<br>Specialty Non-Hanging<br>Signs/Graphics     Encore<br>Skip Sutton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton<br>Suton  |                   |  | Heidi.dimaya@bobit.com         |
| Event Code:Event Code:<  | September 1, 2023 | First Day for Shipments to Arrive at     | Shepard Exposition Services    |
| Email: orders@shepardes.comSeptember 1, 2023Custom Shepard Discount Services<br>   |                   | Advance Warehouse                        | 404-720-8600                   |
| September 1, 2023Custom Shepard Discount Services<br>  |                   |  | EVENT CODE: T117781023         |
| <ul> <li>Booth Rentals</li> <li>Rental Accessories</li> <li>Specialty Furniture</li> <li>Specialty Non-Hanging</li> <li>Signs/Graphics</li> <li>Encore Discount Services</li> <li>Electrical</li> <li>Internet</li> <li>South Orders</li> <li>VIP Meeting Room</li> <li>Sout-556-3768</li> <li>Iisa Pedone</li> <li>VIP Meeting Rooms</li> <li>Sout-524-6066</li> <li>Inda@conventionplant.com</li> <li>Sout-524-6066</li>     &lt;</ul>   |                   |  | Email: orders@shepardes.com    |
| <ul> <li>Rental Accessories</li> <li>Specialty Furniture</li> <li>Specialty Von-Hanging</li> <li>Signs/Graphics</li> <li>Encore</li> <li>Encore Discount Services</li> <li>Electrical</li> <li>Audiovisual</li> <li>Filerent</li> <li>Booth Orders</li> <li>VIP Meeting Room</li> <li>So4-526-5768</li> <li>Booth Orders</li> <li>VIP Meeting Rooms</li> <li>So4-524-6066</li> <li>Inda@conventionplant.com</li> <li>So4-524-6066</li> <li>Inda@conventionplant.com</li> <li>So4-524-6066</li> <li>So4-525-50</li> <li>So4-525-50</li> <li>So4-525-50</li> <li>So4-525-50</li> <li>So4-524-6066</li> <li>So4-525-606</li> <li>So4-525-606<td>September 1, 2023</td><td>Custom Shepard Discount Services</td><td>Shepard Exposition Services</td></li></ul>   | September 1, 2023 | Custom Shepard Discount Services         | Shepard Exposition Services    |
| <ul> <li>Specialty Furniture</li> <li>Specialty Non-Hanging</li> <li>Signs/Graphics</li> <li>Encore Discount Services</li> <li>Electrical</li> <li>Internet</li> <li>Audiovisual</li> <li>Fulton Riverside New Orleans</li> <li>Lisa Pedone</li> <li>So4-556-3768</li> <li>Lisa Pedone</li> <li>VIP Meeting Room</li> <li>So4-556-3768</li> <li>Lisa Pedone</li> <li>VIP Meeting Rooms</li> <li>So4-524-6066</li> <li>Linda Wineski</li> <li>VIP Meeting Rooms</li> <li>So4-524-6066</li> <li>Linda Wineski</li> <li>VIP Meeting Rooms</li> <li>So4-524-6066</li> <li>Linda@conventionplant.com</li> <li>September 1, 2023</li> <li>Freight</li> <li>Shipping Booth to and from the Event</li> <li>Shipping Booth Orders</li> <li>Linda Services, LLC</li> <li>So4-416-3655</li> <li>Info@alamoservices.com</li> <li>September 1, 2023</li> <li>Booth Display Diagram</li> <li>Complete Online Form</li> <li>Michelle Mendez</li> <li>949-400-4950</li> <li>Minendez@mgigmedia.com</li> </ul>  |                   | Booth Rentals                            | 404-720-8600                   |
| Specialty Non-Hanging<br>Signs/GraphicsSpecialty Non-Hanging<br>Signs/GraphicsSeptember 1, 2023Encore Discount Services<br>• Electrical<br>• AudiovisualEncore<br>Skip Sutton<br>504-300-8184<br>skip.suttonjr@encoreglobal.comSeptember 1, 2023Catering<br>• Booth Orders<br>• VIP Meeting RoomHilton Riverside New Orleans<br>Lisa Pedone<br>504-556-3768<br>lisa.pedone@hilton.comSeptember 1, 2023Floral<br>• Booth Orders<br>• VIP Meeting RoomsConvention Plant Creations<br>Linda Wineski<br>504-524-6066<br>linda@conventionplant.comSeptember 1, 2023Freight<br>• Shipping Booth to and<br>from the EventELITeXPO<br>S04-543-5484<br>sales@elitexpo.comSeptember 1, 2023Security<br>• In Booth Orders<br>• In Booth Orders<br>• Complete Online FormAlamo Services, LLC<br>S04-416-3655<br>info@alamoservices.comSeptember 1, 2023Emergency Contact Form<br>• Complete Online FormIndustry Summit<br>Michelle Mendez<br>949-400-4950September 1, 2023Emergency Contact Form<br>• Complete Online FormIndustry Summit<br>Michelle Mendez<br>949-400-4950   |                   | Rental Accessories                       | EVENT CODE: T117781023         |
| Signs/GraphicsSeptember 1, 2023Encore Discount ServicesEncore• ElectricalSkip Sutton• Internet504-300-8184• Audiovisualskip.suttonjr@encoreglobal.comSeptember 1, 2023CateringHilton Riverside New Orleans• VIP Meeting RoomLisa Pedone• VIP Meeting Room504-556-3768• Booth OrdersLisa Pedone• VIP Meeting Rooms504-524-6066• Booth OrdersLinda Wineski• VIP Meeting Rooms504-524-6066• Shipping Booth to and<br>from the EventELITEXPOSeptember 1, 2023FreightELITEXPOSeptember 1, 2023SecurityIn Booth Orders• Shipping Booth to and<br>from the EventAlamo Services, LLCSeptember 1, 2023SecurityIn Booth Orders• Complete Online FormIndustry Summit• Complete Online FormIndustry Summit• Complete Online FormIndustry Summit• Complete Online FormIndustry Summit• Complete Online FormMichelle Mendez• Complete Online FormMichelle Mendez• Complete Online FormMichelle Mendez• Optiete Online FormMichelle Mendez• Optiete Online FormMichelle Mendez• Complete Online FormMichelle Mendez• Optiete Online FormMichelle Mendez </td <td></td> <td>Specialty Furniture</td> <td>Email: orders@shepardes.com</td>  |                   | Specialty Furniture                      | Email: orders@shepardes.com    |
| Signs/GraphicsSeptember 1, 2023Encore Discount ServicesEncore• ElectricalSkip Sutton• Internet504-300-8184• Audiovisualskip.suttonjr@encoreglobal.comSeptember 1, 2023CateringHilton Riverside New Orleans• VIP Meeting RoomLisa Pedone• VIP Meeting Room504-556-3768• Booth OrdersLisa Pedone• VIP Meeting Rooms504-524-6066• Booth OrdersLinda Wineski• VIP Meeting Rooms504-524-6066• Shipping Booth to and<br>from the EventELITeXPOSeptember 1, 2023FreightELITeXPOSeptember 1, 2023SecurityAlamo Services, LLCSeptember 1, 2023SecurityIn Booth Orders<br>info@alamoservices.comSeptember 1, 2023Booth Display Diagram<br>• Complete Online FormIndustry Summit<br>Michelle Mendez<br>949-400-4950September 1, 2023Emergency Contact Form<br>• Complete Online FormIndustry Summit<br>Michelle Mendez<br>949-400-4950  |                   | Specialty Non-Hanging                    |                                |
| September 1, 2023       Encore Discount Services       Encore         • Electrical       Skip Sutton         • Internet       504-300-8184         • Audiovisual       Skip Sutton         September 1, 2023       Catering         • Booth Orders       Lisa Pedone         • VIP Meeting Room       S04-556-3768         • Booth Orders       Lisa Pedone@hilton.com         September 1, 2023       Floral       Convention Plant Creations         • Booth Orders       Linda Wineski         • VIP Meeting Rooms       504-524-6066         Inda@conventionplant.com       EUTexPO         September 1, 2023       Freight       EurexPO         • Shipping Booth to and from the Event       Sales@elitexpo.com         September 1, 2023       Security       In Booth Orders         • In Booth Orders       Info@alamoservices.com         September 1, 2023       Booth Display Diagram       Industry Summit         • Complete Online Form       Michelle Mendez         949-400-4950       Minendez@eg  |                   |  |                                |
| <ul> <li>Electrical Internet Addiovisual</li> <li>Internet Addiovisual</li> <li>Audiovisual</li> <li>Skip Sutton jr@encoreglobal.com</li> <li>September 1, 2023</li> <li>Catering</li> <li>Booth Orders Events</li> <li>VIP Meeting Room</li> <li>Sour-Sof-3768</li> <li>Isa.pedone@hilton.com</li> <li>Convention Plant Creations</li> <li>Linda Wineski</li> <li>VIP Meeting Rooms</li> <li>Sour-Sof-3768</li> <li>Inda@conventionplant.com</li> <li>September 1, 2023</li> <li>Floral</li> <li>Booth Orders VIP Meeting Rooms</li> <li>Sourention Plant Creations</li> <li>Linda Wineski</li> <li>VIP Meeting Rooms</li> <li>Sourention Plant Creations</li> <li>Linda Wineski</li> <li>VIP Meeting Rooms</li> <li>Sourention plant.com</li> <li>Sourention plant.com</li> <li>September 1, 2023</li> <li>Freight</li> <li>Shipping Booth to and from the Event</li> <li>Shipping Booth to and from the Event</li> <li>September 1, 2023</li> <li>Security</li> <li>In Booth Orders</li> <li>In Booth Orders</li> <li>Complete Online Form</li> <li>September 1, 2023</li> <li>Emergency Contact Form</li> <li>Complete Online Form</li> <li>Complete Online Form</li> <li>Michelle Mendez</li> <li>949-400-4950</li> </ul>   | September 1, 2023 |  | Encore                         |
| Internet504-300-8184Audiovisualskip.suttonjr@encoreglobal.comSeptember 1, 2023CateringBooth OrdersLisa PedoneVIP Meeting Room504-556-3768Isa.pedone@hilton.comSeptember 1, 2023FloralConvention Plant CreationsBooth OrdersLinda WineskiVIP Meeting Rooms504-524-6066Inda WineskiVIP Meeting Rooms504-524-6066Inda WineskiSeptember 1, 2023FreightSeptember 1, 2023FreightSeptember 1, 2023SecurityIn Booth OrdersLITEXPOSeptember 1, 2023SecurityIn Booth OrdersIndamoservices, LLCSeptember 1, 2023Booth Display DiagramComplete Online FormMichelle MendezSeptember 1, 2023Emergency Contact FormSeptember 1, 2023Emergency Contact FormComplete Online FormIndustry SummitMichelle Mendez949-400-4950Mmendez@ngigmedia.com   |                   | Electrical                               | Skip Sutton                    |
| • Audiovisualskip.suttonjr@encoreglobal.comSeptember 1, 2023CateringHilton Riverside New Orleans<br>Lisa Pedone<br>504-556-3768<br>lisa.pedone@hilton.comSeptember 1, 2023FloralConvention Plant Creations<br>Linda Wineski<br>504-524-6066<br>linda@conventionplant.comSeptember 1, 2023FreightConvention Plant Creations<br>Linda Wineski<br>504-524-6066<br>linda@conventionplant.comSeptember 1, 2023FreightELITEXPO<br>800-543-5484<br>sales@elitexpo.comSeptember 1, 2023Security<br>• In Booth Orders<br>• In Booth Orders<br>• Complete Online FormAlamo Services, LLC<br>504-416-3655<br>info@alamoservices.comSeptember 1, 2023Booth Display Diagram<br>• Complete Online FormIndustry Summit<br>Michelle Mendez<br>949-400-4950<br>Mmendez@mgigmedia.com  |                   |  | 504-300-8184                   |
| September 1, 2023CateringHilton Riverside New OrleansSeptember 1, 2023FloralSouth OrdersLisa PedoneSeptember 1, 2023FloralConvention Plant CreationsSeptember 1, 2023FreightSouth OrdersLinda WineskiSeptember 1, 2023FreightELITeXPOSeptember 1, 2023SecurityAlamo Services, LLCSeptember 1, 2023SecurityAlamo Services, LLCSeptember 1, 2023SecurityIn Booth OrdersSeptember 1, 2023Ecomplete Online FormIndustry SummitSeptember 1, 2023Emergency Contact FormIndustry SummitSeptember 1, 2023<   |                   | Audiovisual                              | skip.suttonjr@encoreglobal.com |
| <ul> <li>Booth Orders</li> <li>VIP Meeting Room</li> <li>Sol4-556-3768</li> <li>Iisa.pedone@hilton.com</li> <li>Booth Orders</li> <li>Booth Orders</li> <li>VIP Meeting Rooms</li> <li>Sol4-556-3768</li> <li>Iisa.pedone@hilton.com</li> <li>Convention Plant Creations</li> <li>Linda Wineski</li> <li>Sol4-524-6066</li> <li>Iinda@conventionplant.com</li> <li>Sol4-524-6066</li> <li>Iinda@conventionplant.com</li> <li>Shipping Booth to and from the Event</li> <li>Shipping Booth to and from the Event</li> <li>Shipping Booth Orders</li> <li>In Booth Orders</li> <li>In Booth Orders</li> <li>In Booth Orders</li> <li>In Booth Orders</li> <li>Inda@conventionplant.com</li> <li>Sol4-524-6066</li> <li>Inda@conventionplant.com</li> <li>Alamo Services, LLC</li> <li>Sol4-31-5484</li> <li>sales@elitexpo.com</li> <li>Sol4-16-3655</li> <li>Info@alamoservices.com</li> <li>September 1, 2023</li> <li>Booth Display Diagram         <ul> <li>Complete Online Form</li> <li>Complete Online Form</li> <li>Michelle Mendez</li> <li>949-400-4950</li> <li>Mmendez@mgigmedia.com</li> </ul> </li> <li>September 1, 2023</li> </ul>   | September 1, 2023 |  | Hilton Riverside New Orleans   |
| VIP Meeting Room504-556-3768<br>lisa.pedone@hilton.comSeptember 1, 2023FloralConvention Plant Creations<br>Linda Wineski<br>504-524-6066<br>linda@conventionplant.comSeptember 1, 2023Freight<br>• Shipping Booth to and<br>from the EventELITEXPO<br>800-543-5484<br>sales@elitexpo.comSeptember 1, 2023Security<br>• In Booth Orders<br>• In Booth OrdersAlamo Services, LLC<br>504-416-3655<br>info@alamoservices.comSeptember 1, 2023Booth Display Diagram<br>• Complete Online FormIndustry Summit<br>Michelle Mendez<br>949-400-4950<br>Mmendez@mgigmedia.comSeptember 1, 2023Emergency Contact Form<br>• Complete Online FormIndustry Summit<br>Michelle Mendez<br>949-400-4950   |                   | -  |                                |
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| •VIP Meeting Rooms504-524-6066<br>linda@conventionplant.comSeptember 1, 2023FreightELITEXPO<br>800-543-5484<br>sales@elitexpo.comSeptember 1, 2023Security<br>•In Booth OrdersSeptember 1, 2023Booth Display Diagram<br>•Alamo Services, LLC<br>504-416-3655<br>info@alamoservices.comSeptember 1, 2023Booth Display Diagram<br>•Industry Summit<br>Michelle Mendez<br>949-400-4950<br>Mmendez@mgigmedia.comSeptember 1, 2023Emergency Contact Form<br>•Industry Summit<br>Michelle Mendez<br>949-400-4950   |                   |  |                                |
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| <ul> <li>In Booth Orders</li> <li>504-416-3655<br/>info@alamoservices.com</li> <li>September 1, 2023</li> <li>Booth Display Diagram         <ul> <li>Complete Online Form</li> <li>Complete Online Form</li> <li>Michelle Mendez</li> <li>949-400-4950</li> <li>Mmendez@mgigmedia.com</li> </ul> </li> <li>September 1, 2023</li> <li>Emergency Contact Form         <ul> <li>Complete Online Form</li> <li>Industry Summit</li> <li>Michelle Mendez</li> <li>949-400-4950</li> <li>Mmendez@mgigmedia.com</li> </ul> </li> </ul>   |                   |  |                                |
| September 1, 2023       Booth Display Diagram       Industry Summit         •       Complete Online Form       Michelle Mendez         949-400-4950       Mmendez@mgigmedia.com         September 1, 2023       Emergency Contact Form       Industry Summit         •       Complete Online Form       Industry Summit         •       Complete Online Form       Michelle Mendez         949-400-4950       Michelle Mendez       949-400-4950   | September 1, 2023 |  |                                |
| September 1, 2023       Booth Display Diagram       Industry Summit         •       Complete Online Form       Michelle Mendez         949-400-4950       Mmendez@mgigmedia.com         September 1, 2023       Emergency Contact Form       Industry Summit         •       Complete Online Form       Industry Summit         •       Complete Online Form       Industry Summit         •       Complete Online Form       Michelle Mendez         949-400-4950       949-400-4950  |                   | In Booth Orders                          |                                |
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| September 1, 2023       Emergency Contact Form       Industry Summit         •       Complete Online Form       Michelle Mendez         949-400-4950       949-400-4950  | September 1, 2023 | Booth Display Diagram                    |                                |
| Mmendez@mgigmedia.com           September 1, 2023         Emergency Contact Form <ul></ul>   |                   | Complete Online Form                     | Michelle Mendez                |
| September 1, 2023 Emergency Contact Form Industry Summit  Complete Online Form Michelle Mendez 949-400-4950  |                   |  | 949-400-4950                   |
| Complete Online Form Michelle Mendez     949-400-4950  |                   |  | Mmendez@mgigmedia.com          |
| 949-400-4950   | September 1, 2023 | Emergency Contact Form                   | Industry Summit                |
| 949-400-4950   |                   | Complete Online Form                     | Michelle Mendez                |
| Mmendez@mgigmedia.com  |                   |  | 949-400-4950                   |
|  |                   |  | Mmendez@mgigmedia.com          |
|  |                   |  |                                |



| September 1, 2023  | Bag Stuffers   | Industry Summit                    |
|--------------------|--|------------------------------------|
|                    | Complete Online Form                                   | Michelle Mendez                    |
|                    |  | 949-400-4950                       |
|                    |  | Mmendez@mgigmedia.com              |
| September 11, 2023 | Standard Shepard Discount Services                     | Shepard Exposition Services        |
|                    | Booth Cleaning   | 404-720-8600                       |
|                    | Carpet, Furniture                                      | EVENT CODE: T117781023             |
|                    | Installation & Dismantle                               | Email: orders@shepardes.com        |
|                    | Labor  |                                    |
| September 12, 2023 | Hotel Room Discount Deadline                           | Hilton New Orleans Riverside       |
|                    | Book Online  | \$239 per night                    |
|                    |  | Click Here                         |
|                    |  | Hotel Reservations                 |
| September 25, 2023 | Last Day for Shipments to Arrive at                    | Shepard Exposition Services        |
|                    | Advance Warehouse <u>without</u>                       | 404-720-8600                       |
|                    | surcharges   | EVENT CODE: T117781023             |
|                    |  | Email: <u>orders@shepardes.com</u> |
| September 29, 2023 | Last Day for Shipments to Arrive at                    | Shepard Exposition Services        |
|                    | Advance Warehouse <u>with</u> surcharges               | 404-720-8600                       |
|                    | * date indicated is the last day freight can arrive to | EVENT CODE: T117781023             |
|                    |  | Email: <u>orders@shepardes.com</u> |
|                    | booth for exhibitor move-in                            |                                    |



# FRAUD WARNING



## **EXHIBITOR FRAUD WARNING!**

Any offers from other third-party vendors or travel agencies are not endorsed by Industry Summit, nor associated with Industry Summit, Bobit Business Media, or MG Investment Group. Industry Summit is committed to providing you with the best services and travel deals around.

## Here are the three most common scams that you should be aware of:

## **International Fairs Directory**

"International Fairs Directory" sends out a letter using the "Bobit Business Media" and the show name asking exhibitors to update their contact information. If you receive such a letter, do not respond, and do not send the form back. If you read the fine print, you would be agreeing to pay €1,212 (over \$1,800) to them each year for three years for the "privilege" of advertising in their directory, which has no connection to any trade show.

## **Attendee Lists**

Industry Summit and Bobit Business Media do not sell our attendee list. The only way you can obtain this information is by collecting the data yourself as you talk to attendees who stop by your booth. You can collect the information manually or rent a badge scanner.

## **False Hotel Reservations**

Never book a hotel room with anyone calling you offering a hotel deal. The partner hotel for the event will be listed on the event website within for you to book yourself.

If you are contacted by a company you suspect to be fraudulent, please contact mmendez@mgigmedia.com or call 949-400-4950.



## APPROVED OFFICIAL CONTRACTOR LIST

| Audio Visual/Electrical/Internet                      | Federal Express / Business Center   |
|---|---|
| Encore  | Phone: 504.581.5892   |
| Skip Sutton   | Fax: 504.581.5896   |
| 504-300-8184  | Email: usa5670@fedex.com  |
| skip.suttonjr@encoreglobal.com                        | Endir. dsdsbroteredex.com   |
| Catering  | Hotel Reservations  |
| Lisa Pedone   | Hilton New Orleans Riverside  |
| Convention Service Manager                            | Two Poydras Street  |
| Hilton New Orleans Riverside                          | New Orleans, LA 70130   |
| Phone: 504-556-3768                                   | Phone: 504-561-0500   |
| Lisa.Pedone@hilton.com                                | Hotel Reservations  |
| Decorator/Furniture                                   | Rainprotection Insurance  |
| Shepard Exposition Services                           | Client Services   |
| (Do Not Ship to this Address)                         | Phone: 800-528-7975 ext 107   |
| 1631 Carroll Drive, NW                                | www.Rainprotection.net  |
| Atlanta, GA 30318                                     | www.kamprotection.net   |
| 404-720-8600  |   |
| EVENT CODE: T117781023                                |   |
| Email: orders@shepardes.com                           |   |
| Florist   | Alamo Services, LLC   |
| Convention Plant Creations                            | 504-416-3655  |
| Linda Wineski   | info@alamoservices.com  |
| 504-524-6066  | Intowalamosel vices.com   |
| linda@conventionplant.com                             |   |
| Freight   | Shipping & Receiving  |
| ELITEXPO  | * Shipping labels provided in the Shepard Service Kit   |
| Phone: 800-543-5484                                   | Shipping lubers provided in the shepard service kit   |
|   | ADVANCE WAREHOUSE   |
| Email: <u>sales@elitexpo.com</u><br>www.eliteexpo.com | [Exhibiting Co. & Booth #]  |
| www.enteexpo.com                                      | Industry Summit   |
|   | TForce Freight c/o Exhibit Transfer c/o Shepard   |
|   | 3761 Louisa Street  |
|   | New Orleans, LA 70126   |
|   | Phone: 404-720-8600   |
|   | EVENT CODE: T117781023  |
|   |   |
|   | Shipping Dates:   |
|   | September 1, 2023 – September 25, 2023 *Shipments   |
|   | received after  |
|   | September 25, 2023 will incur a surcharge for late delivery   |
|   | DIRECT TO SHOW SITE SHIPMENT ADDRESS  |
|   | c/o Shepard Exposition Services Exhibiting Co. Name & Booth   |
|   | Number Industry Summit  |
|   | ,   |
|   |   |
|   |   |
|   |   |
|   | Monday October 2, 2023 8:00 AM  |
|   | Hilton New Orleans Riverside Hotel<br>2 Poydras St.<br>New Orleans, LA 7013<br><b>First Day Freight Can Arrive at Show Site</b> |



•

October 2-5, 2023 Hilton New Orleans Riverside Hotel New Orleans, LA

# EXHIBIT HALL & BOOTH OVERVIEW

The Exhibit Hall is located on the First Floor of the hotel in the Grand Ballroom and Grand Salons.

**Booth Type:** Refer to your exhibitor/sponsorship agreement for your booth type. If you are unsure about what is included in your booth call show management at (949) 400-4950 or email <u>Mmendez@mgigmedia.com</u>

- Standard Booths Include: (excluding island booths):
  - Booth Drape:
    - 8' High Back Drape: White
    - 3' High Side Rail: White
  - 7" x 44" ID sign, copy taken from your exhibit contract

\*Your exhibit booth does NOT include a skirted table, chairs, or wastebasket unless your space agreement specifically states you upgraded to a booth "Package."

## Carpet:

**IMPORTANT!** The exhibition floor is covered with carpeting; however, the utilization of booth carpeting is optional. Should you elect to utilize carpeting within your booth space, it is mandatory to secure the necessary carpeting through Shepard Exposition Services. An alternative option is to bring your own carpeting.

# **GENERAL SHOW INFORMATION & RULES A-Z**

Each exhibitor will be responsible for knowing and adhering to all policies and procedures outlined by Show Management and Hilton New Orleans Riverside.

## AUDIO/VISUAL

Exhibitors requiring audiovisual can make arrangements with Encore.

## **ARRANGEMENT OF EXHIBITS**

Industry Summit will provide display space as indicated on the official floor plan, insofar as possible, but reserves the right to make any changes necessary in the interest of an exhibitor.



#### **BAG INSERTS**

Follow these helpful tips to ensure your tote bag insert makes it in the show bag. Your boxes should contain the **bag insert item only**. Do not pack other items in these boxes. Label every box with the bag insert label. Address your bag inserts to "Show Management" and use the Advance Warehouse Shipping Address. DO NOT SEND DIRECT TO THE HOTEL, your items will not make it in the show bag. Items will be refused and sent back to your office or promotional provider. Provide tracking information to Show Management. We highly encourage each sponsor to stay away from providing literature. Please supply an item of value to ensure attendees take it home or to the office and simply do not throw the literature away.

#### BALLONS

Mylar balloons are prohibited. Latex balloons inside the facility must remain "tethered" to a fixed object. The balloon may be no larger than thirty-six inches (36") in diameter. You must have approval to display balloons from your Event Manager prior to move-in. There is a labor and equipment charge to retrieve balloons in the ceiling should they become loose.

#### **BANNER/SIGN HANGING**

Banner and sign hanging is allowed and can be ordered with Encore. Hanging Signs in all standard Peninsula and Island Booths. **Ceiling height is ONLY 18Ft High.** Hanging signs cannon block other booth properties.

## **BOOTH DECORATION**

Shepard Exposition Services is the Official Service Contractor for Industry Summit.

The exhibit hall is carpeted and it is NOT mandatory for exhibitors to carpet their booth. Carpet order must be placed through Shepard or exhibitors may bring their own.

Each 10' x 10' space will be provided with the following:

- 8' Back Drape, 3' Side Rail (in-line booths only)
- Back Drape & Side Drape Colors: White
- 7" x 44" One Line Company Identification Sign (in-line booths only)

If you upgraded your space agreement to a Booth Package you will also be provided with:

• (1) 6' table with <u>Black</u> skirt, (2) side chairs and (1) waste basket

If you are unsure what is included with your booth call show management at (949) 400-4950. *Note: On-site prices will be at least 25% higher and you can encounter delays to have your order filled. Pre-order and save time & money!* 



#### **BOOTH DISPLAY DIAGRAM – MANDATORY**

It is mandatory for all exhibiting companies to provide a diagram of their booth display. This is to ensure your booth layout fits the booth you have selected and adheres to our Exhibitor Display Rules and Regulations. Industry Summit follows the IAEE industry standard booth guidelines. Please be sure to review the rules and regulations prior to move-in.

#### **BUSINESS CENTER**

The FedEx Office if a full-service business center within the hotel, on the first level. Office hours Mon-Fri 7am – 7pm; Sat 8am – 3pm; Sun 10am – 5pm – hours may vary. Phone 504-581-5892, usa5670@fedex.com.

#### CANCELLATION

Payment is non-refundable. Cancellation policy applies to all exhibiting firms. Failure to appear at the exposition does not release the exhibitor from the responsibility for payment of the full cost of space rented.

#### CARPET - NOT MANDATORY

The exhibition floor is covered with carpeting; however, the utilization of booth carpeting is optional. Should you elect to utilize carpeting within your booth space, it is mandatory to secure the necessary carpeting through Shepard Exposition Services. An alternative option is to bring your own carpeting.

#### **CONTRACTED LABOR**

All exhibitors must observe prevailing union regulations regarding use of union operators for equipment. Please review the Union Rules found in the Shepard kit.

#### EARLY TEARDOWN

Teardown before the show is over is strictly prohibited. Any exhibitor violating this policy will be fined show points for the following show or any of the Bobit Business Media Events. Please consider this when making travel plans. Exhibitor move-out is Wednesday, October 4, 2023, 7:00pm – 10:00pm.

#### **ELECTRICAL CONTRACTOR**

Encore is the official electrical provider for the show. They can assist in handling all your electrical requirements.



## **EXHIBITOR ADMITTANCE/NON-SHOW HOURS**

Badges will be required for all personnel to enter the exhibit area during move-in, move-out and show hours. Badges must be always worn while in the exhibit hall. Exhibitor Badges will only be issued to those working in the booth. Those helping to set-up or to tear down the booth will be given temporary worker badges – which will not be valid during show hours. No one will be permitted to remain in the hall longer than one-half hour after the closing each night. *Show Management is not responsible for lost, damaged or stolen articles. We strongly advise that items from the exhibit hall and VIP rooms be carried out and locked up each night.* 

#### **EXHIBITOR REGISTRATION**

The Exhibitor Registration Portal provides you with the following features: Register your staff; the portal automatically sends confirmation emails to your team members; register by individual email addresses; and edit information as needed.

Registrations over your allotment will be offered at a discounted rate of **\$995.00 per person**. Refer to your exhibit agreement for the number of complimentary badges your company is allotted.

You will be notified under separate cover from Cvent with instructions for exhibitor registration.

#### **FLORAL & PLANT RENTALS**

The official florist is Convention Plant Creations.

#### **FOOD & CONCESSIONS**

Hilton New Orleans Riverside is the exclusive provider of all food and beverage offered and consumed on the premises. Exhibitors are not permitted to bring food and beverages into the facility/hotel. Sample items that are prohibited include but are not limited to: granola bars, chips, bottled water, soda, beer, sandwiches, and pizza. Bite sized candy and mints may be permitted. To place a food and beverage order for your booth, please contact Lisa Pedone, Catering Manager directly. 504-556-3768 lisa.pedone@hilton.com

#### **FREIGHT CARRIER**

ELITEXPO is the Official Carrier for Industry Summit, phone 800-543-5484.

#### **GENERAL REGULATIONS**

No part of the building shall be defaced in any manner, nor shall signs of other articles be posted, nailed, or otherwise affixed to any pillars, walls, doors, or other parts of the building. In addition to the following general rules and information, please review the facility general rules policies and producers and the display guidelines.

• Combustible decorating material, gasoline, kerosene, acetylene and all other flammable or explosive substances are forbidden.



- Cloth and other decorating materials must pass any flame proofing and fire codes and ordinances prevailing.
- All packing containers, wadding, wrapping and such materials must be removed from the immediate exhibit area and not stored under tables or behind displays.
- Smoking in accordance with the city fire codes and ordinances, smoking will not be permitted in the convention area at any time.

#### HOTEL ACCOMMODATIONS

Hilton New Orleans Riverside has a limited number of discounted rooms. Discounted rooms available until **September 12 or until sold out.** 

#### **Hotel Reservations**

Hilton New Orleans Riverside Two Poydras Street New Orleans, LA 70130 Phone: 504-561-0500 Hotel Reservations

#### INSURANCE

As per exhibitor feedback, we are pleased to announce that liability insurance, in compliance with all of our insurance requirements, is now included with your booth space fee. This will spare you the inconvenience and expenses associated with obtaining and submitting your own compliant insurance. We trust that you will find this added benefit to be advantageous. Our insurance vendor for Industry Summit is Rainprotection.

#### SECURITY

To ensure the security of your booth all leads and valuable items should be removed from the expo area, locked up and secured. The expo area will be locked down each night and the perimeter of the room and general location will be monitored by security. If you feel that your booth needs additional security, please contact Alamo Security.

#### SHIPPING AND RECEIVING

Please note that the Business Center at Hilton New Orleans Riverside is not equipped or staffed to handle a high volume of packages for tradeshows and/or conferences. In order to streamline your experience at Industry Summit, we have arranged for **Shepard Expositions** to provide shipping and receiving services. Detailed information including shipping and labels, material handling and storage forms can be found in the Shepard Service Kit posted online.

#### **Advance Warehouse Shipping**

All advance freight should be received at the Shepard Exposition Services warehouse Shipping Dates: September 1-25, 2023 \*Shipments received after September 25, 2023 will incur a surcharge for late delivery. Label each piece and address all shipping documents/bills of lading as follows for shipments to the warehouse:



#### ADVANCE WAREHOUSE

[Exhibiting Co. & Booth #] Industry Summit TForce Freight c/o Exhibit Transfer c/o Shepard 3761 Louisa Street New Orleans, LA 70126 Phone: 404-720-8600 orders@shepardes.com

EVENT CODE: T117781023

#### Shipping Dates:

**September 1, 2023 – September 25, 2023** \*Shipments received after September 25, 2023 will incur a surcharge for late delivery

#### DIRECT TO SHOW SITE SHIPPING

Frist Day Freight Can Arrive at Show Site Monday, October 2, 2023 starting at 8:00 AM

c/o Shepard Exposition Services Exhibiting Co.
Name & Booth Number Industry Summit
Hilton New Orleans Riverside Hotel
2 Poydras St. New Orleans, LA 7013

#### STORAGE

Empty containers and storage items will be handled through Shepard Exposition Services. You may obtain "Empty" storage stickers from Shepard to place on empty boxes, which will be returned to you upon move-out. Please do not store containers, boxes, and crates behind booth walls. It is a violation of fire codes and creates an unsightly and unprofessional image for the show and your company.

#### SUBLETTING SPACE

No exhibitor may assign, sublet, or apportion their space in whole or in part, nor exhibit any products or services other than those manufactured or handled in the normal course of business, nor permit any agent of any exhibiting firm to solicit business or take orders in their space.



#### SUITCASING & UNAUTHORIZED SOLICITATION

Suitcasing is prohibited and is defined as any activity designed to solicit or sell products or services to delegates attending a meeting, conference, or event without the proper authorization by the event management or in ways that violate the rules of the event. All business must be conducted in your exhibit space. Placing promotional materials and brochures in public areas is prohibited.

Industry Summit strives to protect the investment of our sponsors and exhibitors. To that end, please note that while all attendees are invited to the exhibit hall, any supplier who is observed to be soliciting business, or "suitcasing" will be asked to leave immediately. Additional penalties may be applied.