

#### **EXHIBITOR SERVICE MANUAL**

**Industry Summit** 

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### SHOW INFORMATION

#### Industry Summit T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **Booth Package**

Items provided in your booth, per exhibitor:

- · 8' High Backwall Drape with 3' High Sidewall Drape
- · 7" x 44" Cardstock Identification Sign

#### **Show Colors**

Show Drape Color(s): White

Aisle Carpet Color: Facility is carpeted

#### **Exhibit Show Schedule**

#### **GENERAL EXHIBITOR MOVE-IN**

Monday, October 2, 2023 · 8:00AM to 4:00PM

#### **EXHIBIT HOURS**

Monday, October 2, 2023 · 5:00PM to 7:00PM

Welcome Reception in Exhibit Hall

Tuesday, October 3, 2023 · 8:00AM to 9:00AM

Breakfast in Exhibit Hall

· 10:50AM to 11:20AM

Networking Break in Exhibit Hall

·12:55PM to 2:55PM

Lunch in Exhibit Hall

• 5:00PM to 7:00PM

Evening Reception in Exhibit Hall

Wednesday, October 4, 2023 · 8:00AM to 9:00AM

Breakfast in Exhibit Hall

· 10:50AM to 11:20AM

Networking Break in Exhibit Hall

· 12:55PM to 2:55PM

Lunch in Exhibit Hall

• 5:00PM to 7:00PM

Evening Reception in Exhibit Hall

#### **EXHIBITOR MOVE OUT**

Wednesday, October 4, 2023 · 7:00PM to 10:00PM

Expo Hall

#### FREIGHT REROUTE BEGINS\*

\*All outbound carriers must be checked in by this time

Wednesday, October 4, 2023 | 9:00PM

#### **IMPORTANT DEADLINES**

Please note! Shepard will be closed on Monday, September 4 in observance of the Holiday. No shipments will be accepted. Please notify your carrier

#### Discount Price Deadline for Custom Shepard Rentals

Friday, September 1, 2023

#### Exhibitor Appointed Contractor Notification Deadline

Friday, September 1, 2023

#### First Day for Warehouse Deliveries Without a Surcharge

Friday, September 1, 2023

#### Discount Price Deadline for Standard Shepard Orders

Monday, September 11, 2023

#### Last Day for Warehouse Deliveries Without a Surcharge

Monday, September 25, 2023

#### Last Day for Warehouse Deliveries\*

Friday, September 29, 2023

\* Date indicated is last day freight can arrive to advanced warehouse with guarantee of delivery to booth for exhibitor move-in.

#### First Day Freight Can Arrive at Show Site

Monday, October 2, 2023 | 8:00AM

#### **Shipping Addresses**

#### **ADVANCE WAREHOUSE SHIPMENT ADDRESS**

Exhibiting Co. Name & Booth Number

Industry Summit
TForce Freight c/o Exhibit Transfer c/o Shepard

3761 Louisa Street New Orleans. LA 70126

Warehouse hours: Monday - Friday 8:00AM - 12:00PM - Small Package Couriers. 8:00AM - 2:00PM - LTL, air freight & Van Lines

#### **DIRECT TO SHOW SITE SHIPMENT ADDRESS**

c/o Shepard Exposition Services
Exhibiting Co. Name & Booth Number
Industry Summit
Hilton New Orleans Riverside Hotel

2 Poydras St.

New Orleans, LA 70130



#### INFORMATION

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#### ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023

Due to liability concerns and/or labor jurisdictions, exhibitors or their Exhibitor Appointed Contractors (EACs) may not operate any type of mechanical or powered equipment including forklifts, manual or electric pallet jacks, overhead lifts, etc.

#### **Shepard Mailing Address**

1531 Carroll Drive, NW Atlanta, GA 30318 Phone: 404-720-8600 Email: orders@shepardes.com

#### Service Desk Hours (subject to change)

Monday, October 2, 2023 · 8:00AM to 7:00PM Tuesday, October 3, 2023 · 8:00AM to 7:00PM Wednesday, October 4, 2023 · 7:00PM to 10:00PM

#### **Exhibitor Move Out**

Wednesday, October 4, 2023 · 7:00PM to 10:00PM

#### **Dismantle & Move Out Information**

Shepard will begin returning empty containers and skids as soon as the aisle carpet is removed and/or plastic protection is installed on top of the floor. All exhibitor materials must be removed from the facility by Wednesday, October 4, 2023 | 9:00PM.

Any materials remaining in the hall will be rerouted or returned to Shepard's warehouse to await disposition at the exhibitor's expense.

To ensure all exhibitor materials are removed from the facility during the exhibitor move out, please have all carriers checked in with Shepard no later than Wednesday, October 4, 2023 | 9:00PM

#### **Post Show Paperwork & Labels**

Our Customer Service Representatives will gladly assist you in preparing your outbound shipping labels, outbound Material Handling Authorization paperwork, and outbound shipping in advance. You may find these forms included in this exhibitor services catalog. An email with links to an online portal will also be sent to the exhibitor contact on record for the booth. Labels and paperwork will also be available on-site. Make sure your carrier knows your company name, booth number, and the carrier check in deadline.

#### **Outbound Shipping**

It is the responsibility of each exhibitor to arrange for transportation of booth materials after the event. Our Customer Service Representatives are available pre show, during the show, and during move out to assist you in arranging shipping through our official carrier ELITeXPO. For peace of mind and easy set up, contact ELITeXPO before the event for transportation services to and from the event. Shepard does not provide UPS, FED-EX, or other carrier specific labels. Exhibitors must schedule pick ups directly with all carriers as well as provide carrier specific shipping labels.

#### **Pick Up Address**

Hilton New Orleans Riverside Hotel 2 Poydras St. New Orleans, LA 70130



#### MOVE OUT NOTICE

#### **Industry Summit**

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#### **Industry Summit Move Out Notice**

The Industry Summit will end at 7:00PM, on Tuesday, October 3, 2023. Please don't pack up your booth before 6:30PM for everyone's safety. Below are some general processes. Specific instructions will be emailed to you before move out begins.

Returning Empty Containers: Once the aisle carpet is removed and/or plastic protection is installed on top of the floor, Shepard will start returning empty containers and skids. Depending on the size of the event, this could take several hours. Please keep the aisles free of crates, boxes, and furnishings to speed up the process. For safety reasons, please don't go to the dock area or storage area to find your crates.

#### **Exhibitor Move Out Schedule:**

Wednesday, October 4, 2023 · 7:00PM to 10:00PM

Outbound Paperwork Requirements: To ship out or load out any materials from the building, you must have a Shepard Outbound Material Handling Authorization form. Make sure to pay your balances in full with Shepard Exposition Services to receive the form. Once you're packed and ready to leave, fill out the form and return it to the Shepard Service Desk. Label your boxes and leave your shipments in your booth space.

Show Carrier: ELITeXPO can take care of all your shipping needs. Go to the Shepard Service Center to make your shipping arrangements.

Outside Carriers: To make sure everything is removed from the venue during the exhibitor move out, all carriers must check in with Shepard no later than 9:00PM on Wednesday, October 4, 2023. If you're shipping via UPS or FEDEX, bring your own labels as Shepard can't provide them for you. Contact UPS or FEDEX to schedule your pickup. Any materials left in the hall and not claimed by your designated carrier by Wednesday, October 4, 2023 | 9:00PM, will be rerouted via the show carrier or returned to Shepard's warehouse to await disposition at your expense.

Reroute Schedule: If you're still in the venue after Wednesday, October 4, 2023 | 9:00PM, you may be charged labor wait fees if your booth move out process delays Shepard Operations. There's also a disposal fee for all bulk items (non-sweep-able) left on the show floor.

Abandoned Items: Any items or equipment left in booths without shipping labels after Wednesday, October 4, 2023 | 9:00PM may be thrown away. Shepard Exposition Services won't be responsible for any unattended items left on the show floor. If you don't have a complete Outbound Material Handling Authorization, your shipment will be returned to the warehouse or shipped to you via alternate carriers at your expense.

#### Pick Up Location:

Hilton New Orleans Riverside Hotel 2 Poydras St. New Orleans, LA 70130





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Order online through the Shepard Exhibitor Portal at

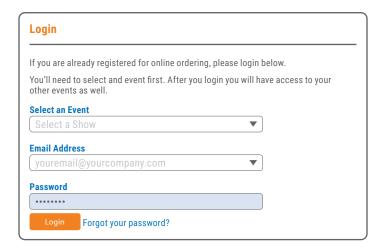
https://apps.shepardes.com/olk/intro.asp. Login or Create an Account and follow the simple instructions for ordering. If you need assistance during your shopping experience, contact us using our chat feature on the right side of the screen. Representatives are available Monday - Friday, 8AM - 5PM EST.

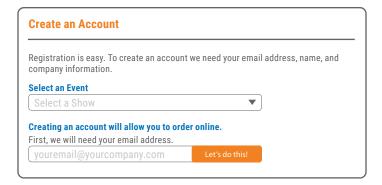
- 1. Go to: https://apps.shepardes.com/olk/intro.asp
- 2. Select the Event.
- 3. Login from the Show Information page by clicking the Login for Online Ordering button.
- 4. Select your event, enter your email address and password then click Login.

User Name = **Your Email Address** (provided by Event Management)

Password = Industry23

- 5. Don't have an account, click "Create an Account."
- Once logged in, please confirm your profile information. If you need to update your information, please contact us at clientservices@shepardes.com.
- 7. To order, utilize the grey category drop-down menus above the Welcome message.
- 8. After making your selections, click the add to cart button on the bottom right of the page.
- 9. To view your order click the Shopping Cart Icon at the top right of the page.
- 10. Confirm your order, click and complete the payment process.









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Please review the information and complete your payment information online.

You may choose to pay by credit card, check payable to Shepard Exposition Services, or bank wire transfer, however, we require your credit card authorization to be on file before we process your order(s) for service. For your convenience, we will use your online credit card information to charge your credit card account for any additional amounts incurred as a result of show site orders placed by your representative including material handling and logistics charges for shipments received on your company's behalf and any unpaid balance due for Shepard services. Credits for services will be issued at show site only.

Shepard no longer accepts cash payments for any Shepard Services. Once a payment is processed by credit card, any changes to the payment method will be charged a fee of 5% of the total invoice. 10010-Change Of Payment Method Transaction Fee

Shepard Exposition Services only accepts payment information electronically. Place your order online with Shepard or follow the steps below to provide your payment information electronically and submit your order forms.

#### Complete your payment information online.

Login to your account at https://www.shepardes.com/payment-methods and choose the event you are submitting payment for.

#### **Discount Pricing Deadlines**

Orders received without payment or after the discount price deadline will be charged at the standard price.

Online: Monday, September 11, 2023 All paid orders placed online prior to the deadline date.

Discount Deadline: Monday, September 11, 2023 All paid orders placed via pdf prior to the deadline date.

#### **ACH/Wire Transfers**

You may choose to pay by Check or ACH/Wire Transfer, however a credit card is required on file to process all orders.

Checks can be mailed to: Accounts Receivable - 1778 Marietta Blvd, Atlanta, GA 30318

In order to accurately process the transfer of funds from your account, please complete the following information and email it along with a copy of the wire receipt to the email printed on the header of this page. A \$50 service charge will be added for processing checks drawn on foreign banks. A \$25 service charge will be added for processing U.S. wire transfers. \$50 service charge for international wire transfers.

The following information must be included on the bank copy of the wire transfer confirmation:

NAME OF SHOW BEING ATTENDED: Industry Summit

EVENT CODE: T117781023

EXHIBITING COMPANY NAME: \_\_\_\_\_\_ BOOTH NUMBER: \_\_\_\_\_

Account Name: Shepard Exposition Services, Inc.	Routing Number: 041000124	SWIFT CODE (US): PNCCUS33	Please include the show name, event code and your booth number
Bank Name: PNC Bank N.A., Pittsburgh, PA 15219 USA	Account Number: <b>42-6061-9772</b>	SWIFT CODE (INTL): PNCCUS33	if you are sending a physical check.

**TAX EXEMPT?** Please submit tax exemption certificate to: **orders@shepardes.com.** If you are tax exempt, you must provide a tax exemption certificate for the state in which the event is being held.



# TERMS & CONDITIONS

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You are entering a contract which limits your possible recovery in case of loss or damage. The terms and conditions set forth below become a part of the contract between Shepard Exposition Services, and you, the Exhibitor.

Exhibitor is deemed to accept these terms and conditions when any of the following conditions are met:

Exhibitor materials are delivered to the Shepard warehouse or to a show or exposition site for which Shepard is the Official Show Contractor, or an order for labor and/or rental equipment is placed by the exhibitor with Shepard.

**Definitions and Shepard Responsibilities:** The name

"Shepard" shall be construed within the meaning of this contract as Shepard Exposition Services, Inc. and its employees, officers, agents, and assigns including any subcontractors Shepard may appoint. The term "EXHIBITOR" refers to any party who contracts for services with Shepard. Shepard shall be responsible only for those services which it directly provides, and hereby agrees to execute its contracted duties in good faith. Shepard assumes no responsibility for any person, parties, or other contracting firms not under Shepard's direct supervision and control. Shepard shall not be responsible for loss, delay, or damage due to strikes, lockouts, work stoppages, natural elements, vandalism, acts of God, civil disturbances, power failures, acts of terrorism or war, or any other causes beyond Shepard's reasonable control; or for ordinary wear and tear in the handling of materials. Due to the security and liability requirements, Shepard personnel will unload all vendor materials from the loading docks to the booths. Exhibitors may not utilize powered mechanical equipment.

Indemnification: The exhibitor agrees to indemnify, forever hold harmless, and defend Shepard and its employees, officers and agents from and against any and all claims, causes of action, fines, penalties, damages, liabilities, judgments, and expenses on account of personal injury or death, damage to or loss of property or profits arising out of, or contributed to by any of the following: (1) exhibitor's negligent supervision of any labor secured through Shepard or the negligent supervision of such labor by any of the exhibitor's employees, agents, representative, invitees, and/or exhibitor appointed contractor (EAC); (2) exhibitor's negligence, willful misconduct. or deliberate act, or such actions of exhibitor's employees, agents, invitees, representatives, or EACs at the show to which this contract relates. including but not limited to the misuse, improper

use, unauthorized alteration, or negligent handling of Shepard equipment; or (3) exhibitor's violation of Federal, State, or Local ordinance; or violation of show regulations and/or rules as published by the Facility and/or Show Management.

Payments are due prior to delivery of services or equipment to EXHIBITOR unless other credit arrangements have been made. All payments shall be in U.S. currency, MasterCard, VISA, or American Express, debit cards, or check, provided there is sufficient customer credit in Exhibitor's form of payment to completely satisfy the amount owed by EXHIBITOR to Shepard. Undersigned authorizer acknowledges and agrees that all applicable charges for services rendered to the EXHIBITOR will be applied to the credit card on file in the event other form of payment is not tendered prior to the close of the trade show. In no instance shall any Exhibitor be extended credit beyond 30 days after the close of the Show. If there are any outstanding balances owed by EXHIBITOR to Shepard which have not been paid after 30 days following the close of the Show, then these unpaid balances shall bear interest at the rate of 1-1/2% per month (18% per annum), Exhibitor will be responsible for all charges incurred by Shepard while endeavoring to collect this account. If EXHIBITOR provides a credit card for payment and the credit card transaction is declined, EXHIBITOR hereby authorizes Shepard to process the outstanding balance in multiple smaller increments that total the amount of the outstanding payment obligation. In the event that a THIRD PARTY (AGENT) orders on behalf of the EXHIBITOR and the named THIRD PARTY does not discharge payment of the invoice prior to the last day of the show, charges will revert back to the EXHIBITOR. All invoices are due and payable upon receipt, by either party.

Show Site Orders: Services ordered at show site will require full payment at the time the order is placed. Purchase orders may not be used in lieu of payment. Regular prices will apply to all show site orders. Floor orders are limited to availability.

Third Party Orders: If you contract your work to a display or exhibit house and require services from Shepard, the payment policy stated above applies. Please pass this information on to them. A Third Party Payment form must be completed and submitted

three weeks prior to show opening. If your elected Third Party Provider fails to pay for Shepard Services, the exhibitor is still responsible for paying all invoices

Equipment Audits: FXHIBITOR should be advised. that routine audits of Exhibitor booths for service usage are conducted during the Convention. Should the result of such an audit indicate that equipment or services is in fact being used that has not been paid for, the Exhibitor will be charged for the equipment or service at the applicable rate.

Exchanges and Cancellations: On-site exchanges and cancellations in orders will be assessed a 100% pick-up fee. Custom products: All orders canceled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses. Equipment and Furnishings: There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Labor: Cancellations must be received in writing before 48 hours of 1st day of exhibitor move in, otherwise a 1 hour per man ordered will apply.

Invoices: Prior to close of show, an invoice will be prepared and emailed to the booth contact on file for your review. Credits will be issued at show site only. If you have any questions or want to pay your invoice by check or cash, please see our customer service representatives at the service desk on-site.

Outbound Services: All outbound services will be processed on your credit card. A copy of the receipt and invoice will be mailed within 10 days of the close

Rental Responsibility: All materials are on a rental basis and shall remain the property of Shepard. The customer shall be held financially responsible for any damage to Shepard equipment used by the customer. Prices quoted are for the duration of the show and include installation, rental, and removal except where indicated. If skirting and carpet colors are not selected,

continued on the next page



# TERMS & CONDITIONS (continued)

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International Customers: International customers must pay for all services in U.S. funds. A \$50 service charge will be added for processing checks or wire transfers drawn on foreign banks.

U.S. Wire Transfers: A \$25 service charge will be added for processing U.S. wire transfers. Please complete the wire transfer portion of the Method of Payment form. The credit card portion of the form must still be completed before your order will be processed.

Tax Exempt Status: If you are tax exempt in the state where the show is held, a copy of the certificate must accompany your order.

Tax Rates: State tax regulations and tax rates can change after the date of publication. Prevailing state tax rates will supersede any published rate.

Exhibitor Information: Exhibitor permits all contact information provided to Shepard to be used by Shepard and shared with other entities assisting in the production of the event in question. Facsimiles and email communications may include show information, promotional materials, advertising statements and other commercial notices. Permission may be revoked by the EXHIBITOR in writing.

Cancellation or Event Postponement: In the event the exposition or event is canceled or postponed, Shepard reserves the right to charge for services rendered in preparation of the event or exposition as well as non-refundable costs incurred by Shepard.

Insurance: It is understood that Shepard is not an insurer. Insurance should be obtained by the EXHIBITOR. It is highly recommended that exhibitors arrange All Risk coverage which usually can be done by endorsements to existing policies. Exhibitor's materials should be insured from the time they leave their firm until they are returned after the close of the show. Insurance and liability against theft or property damage to equipment or exhibit material owned or rented by EXHIBITOR, or bodily injury occurring within the confines of Exhibitor's booth, remain the sole and complete responsibility of EXHIBITOR. Except where prohibited by law, the EXHIBITOR and its insurers waive all rights of recovery or subrogation against Shepard and their respective directors, officers, employees, and agents.

#### Claim(s) for Loss and Payment For Services:

Exhibitor agrees that any and all claims for loss or damage shall be submitted to Shepard prior to the conclusion of the show when the alleged loss or damage occurred prior to that time, and in all cases within 30 days of the conclusion of the show. For claim reporting purposes, the "conclusion" of the show shall be construed as the end of the day on which exhibitor

must vacate the show site. All claims reported after the 30-day period will be rejected. In no event shall a suit or action be brought against Shepard more than one year after the date the loss or damage occurred. Payment for services may not be withheld. In the event of any dispute between Shepard and the exhibitor relative to any loss or damage claim, the exhibitor shall not be entitled to and shall not withhold payment for Shepard services as an offset against the amount of the alleged loss or damage. Any claim against Shepard shall be considered a separate transaction and shall be resolved on its own merit.

Limits of Liability: If found liable for any loss, Shepard's sole and exclusive maximum liability for loss or damage to Exhibitors materials and Exhibitor's sole and exclusive remedy is limited to \$.50 (USD) per pound per article with a maximum liability of \$100.00 (USD) per item, or \$1,500.00 (USD) per shipment whichever is less. All shipment weights are subject to correction and final charges determined by the actual or re-weighed weight of the shipment. Shepard shall in no event be liable for collateral, exemplary, indirect costs or damages, or loss of sales resulting from, or related to, a claim for loss of or damage to material.

**Inbound and Outbound Shipments:** Consistent with trade show industry practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of the exhibitor or his representative. During such time, the materials will be left unattended. Shepard is not, and cannot be, responsible for loss, damage, theft, or disappearances of exhibitor's materials after same have been delivered to the exhibitor's booth. Similarly, there may be a lapse of time between the completion of packing and the actual pick up of exhibitor's materials from the booth for loading onto a carrier. During such time, the materials will be left unattended. Shepard shall not be responsible for loss, damage, theft, or disappearance of exhibitor's materials before same have been picked up for loading after the show. All materials will be checked at the booth at the time of loading using document(s) submitted by the exhibitor and notations of exceptions to conditions of materials or piece counts will be made on said document. Shepard assumes no responsibility for loss, damage, theft, or disappearance of exhibitor's materials after same have been delivered to exhibitor's appointed carrier or agent for transportation after the show. Shepard loads materials onto the carrier's truck under the supervision of the carrier driver who checks and signs for the materials. Shepard assumes no liability for any materials after the carrier assumes custody of materials. If exhibitor's designated carrier fails to show by the move out deadline after a show, Shepard shall have the authority to route exhibitor's shipment via an alternate carrier, or return shipment to a local warehouse for disposition at exhibitor's expense

Packaging, Crates, and Empty Containers: Shepard shall not be responsible for surface damage to loose or uncrated materials, pad-wrapped, or shrink-wrapped materials. Shepard shall not be responsible for concealed damage, damage to carpets in bags or poly, or damage to materials improperly packed. Shepard shall not be responsible for crates and packaging unsuitable for handling, partially assembled, or having prior damage. Affixing "Empty" storage labels to containers is the sole responsibility of the exhibitor or their representative. All previous labels should be removed. Shepard assumes no responsibility for removal or mis delivery of containers with old labels or incorrect information on labels or for loss or damage to materials stored in containers labeled "empty."



#### THIRD PARTY PAYMENT

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#### **DEADLINE: FRIDAY, SEPTEMBER 1, 2023**

Return this form when a third party (any party other than exhibiting company) should be billed for services. Both parties MUST sign this form indicating acceptance; otherwise, request will be denied.

When a third party is handling your display and/or paying for any services on your behalf, we will agree to this third party arrangement if the following payment is agreed upon and all signatures are properly completed. By signing this form, both parties agree and understand that the exhibiting firm is responsible for all charges. In the event that the named third party does not make payment by show close, Shepard will be paid by the exhibiting firm on demand at show site. The show site invoice may or may not include any outbound services, such as additional material handling, rigging, and/or shipping charges.

#### Step 1. Provide the exhibiting company contact information and signature.

EXHIBITING COMPA	ANY NAME:		BOOTH NUMBER:			
EXHIBITING COMPA	ANY ADDRESS:					
CITY:			STATE:	ZIP CODE:		
CONTACT EMAIL AD	DDRESS:		PHONE NUM	BER:		
EXHIBITING COMPA	ANY AUTHORIZED NAME (ple	ase print):				
SIGNATURE FROM E	EXHIBITING COMPANY:					
Step 2. Check	k services below to	bill to the third party.				
☐ ALL SERVICES	Booth Cleaning	☐ Material Handling	☐ Carpet	Furniture		
	Exhibit Rentals	Overhead Rigging/Labor	☐ Installation/Dismantling Labor	☐ Logistics/Transportation		
	Other (please specify):					
Step 3. Provid	de third party cont	act information.				
3RD PARTY COMPA	NY NAME:					
CONTACT NAME:						
EXHIBITING COMPA	ANY ADDRESS:					
CITY:			STATE:	_ ZIP CODE:		
CONTACT EMAIL AD	DDRESS:		PHONE NUM	BER:		
SIGNATURE FROM T	THIRD DARTY COMPANY					

#### Step 4. Complete your payment information online.

Login to your account at https://www.shepardes.com/payment-methods and choose the event you are submitting payment for.



# EXHIBITOR APPOINTED CONTRACTOR (EAC)

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#### **DEADLINE: FRIDAY, SEPTEMBER 1, 2023**

This form is to be completed by the Exhibitor and returned to Shepard by the deadline date noted above.

EXHIBITING COMPANY NAME:		BOOTH NUMBER:
CONTACT EMAIL ADDRESS:	PHONE I	NUMBER:
An Exhibitor Appointed Contractor (EAC) is a company other than the "general or of and dismantling. The EAC may only provide services in the facility that are not desig contract as an exclusive service for the "general or official: service provided or other	fficial" service provider on the show that gnated by the facility as "exclusive" to a d	requires access to your booth during installation
No EAC will be allowed to work in an exhibitor's booth if this EAC form, a valid form of is not completed by an authorized representative and received by Shepard by the dother ordering third party ordering or requesting services from Shepard on behalf of submitted by deadline date, the EAC will not be allowed to perform work in the hall	ue date indicated above. The Form must of exhibitor) at the above event. Multiple I	t be completed for every third party (as well as any booths are not to be listed on one form. If form is not
EXHIBITOR APPOINTED CONTRACTOR:		
CONTACT NAME:	PHOI	NE NUMBER:
STREET ADDRESS:		
CITY:	STATE:	ZIP CODE:
DESCRIPTION OF PROPOSED SERVICE FOR EXHIBITOR:		
The EAC hired by the exhibitor must, by the deadline date, provide Shepard with a coccurrence, \$1,000,000 personal injury per occurrence, workers compensation aggras the certificate holder for the time period of the event, including move-in and movaccepted, and may prevent EAC from working on the premises. If EAC does not have Exposition Services for labor services.	regate coverage of \$1,000,000 per occur ve out days. Listing Shepard Exposition S	rence, and naming Shepard Exposition Services Services as an additionally insured only will not be
The EAC must abide by the rules and regulations of the show and all pertinent union	n regulations.	
EAC employees must wear approved identification badges at all times while in the vall requirements have been met.	work area. Badge will be issued at show	site to authorized contractor representatives when
The EAC must confine its operations to the exhibit area of its clients. No service designed public areas are not part of the Exhibitor's booth space.	ks, storage areas or other work facilities v	will be located anywhere in the facility. Show aisles
Solicitation of business by EAC is strictly prohibited. EAC companies discovered soli for the remainder of the event.	citing will be removed from the show flo	or and the exhibitor will not be able to use that EAC
The EAC must have all business licenses, work permits and insurance required by St provide Show Management with evidence of compliance.	tate and City governments and Facility N	Aanagement before beginning work, and shall
If required, the EAC must be able to provide evidence that it has current and applica The EAC must not jeopardize the production of the event by any act or practice that		
EACs agrees to keep all No Freight Aisles clear at all times. If SES is required to re depending on billing arrangements will be a charged a 1 hour minimum forklift re		rly No Freight Aisle, the exhibitor or the EAC
EXHIBITOR SIGNATURE:		

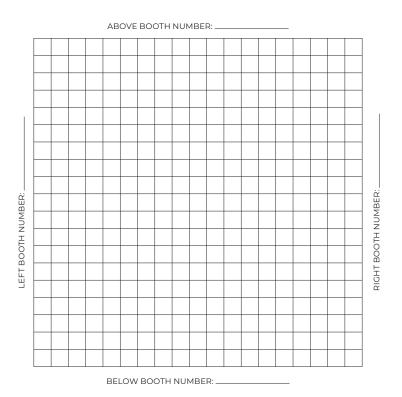


#### With Shepard, You Can.

Use this grid to show where to place Hanging Signs, Electrical, or other Utility Orders. Make as many copies as you need!

COMPANY NAME:		BOOTH NUMBER:
CONTACT NAME:	CONTACT FMAIL ADDRESS:	

Enter in the booth numbers above, below, and on each side of your booth to ensure proper placement! If you are using this grid for a hanging sign, include the total height from the floor to the top of the sign.





# SHIPPING VS. MATERIAL HANDLING

#### Make freight management easy.

#### With Shepard, You Can.



#### What is shipping?

Shipping is the process of a carrier picking up items from your office or any place of origin and transporting it to the dock of either the advance warehouse or event facility. Shipping is separate from Material Handling. Exhibitors may use any carrier they want, including ELITEXPO.



#### What is material handling?

Material Handling is the process of receiving a shipment from your carrier and managing on-site handling of the shipment through the event cycle. It is a standard event procedure with associated costs typically based on shipment weight.

#### **Material Handling Process:**

- Unloading freight from your carrier once it arrives at the receiving dock.
- · Transporting freight from dock to your booth space.
- Removing empty shipping containers (boxes, crates and pallets) from your booth.
- Temporarily storing your empty shipping containers during the show.
- Returning empty shipping containers to your booth at the close of event.
- · Transferring your freight back to the loading dock.
- Loading your freight into your carrier's delivery vehicle for return shipping.

#### One easy way to keep charges low?

**Consolidate.** Whether you ship to the advance warehouse or directly to show site, it is in your best interest to consolidate your shipment as much as possible. Each shipment that arrives separately is assessed the minimum charge.

So, keep your charges low by skidding items so that they are sure to arrive together.



#### **OUTBOUND MATERIAL HANDLING AUTHORIZATION & LABEL REQUEST**

**Industry Summit** 

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

All outbound shipments require a Shepard Outbound Material Handling Authorization (MHA) form and shipping labels. Shepard offers complimentary pre-printing of these items. To take advantage of this service, please complete this request and submit to Shepard. Your pre-printed MHA and labels will be delivered to your booth prior to the close of the show.

Note: All third parties must pick up MHA/labels at the Shepard Service Desk.

Step	1. Complete exhil	biting cor	npany ii	nformat	ion.						
EXHIB	ITING COMPANY NAME:							ВООТН	NUMBER: _		
CONTACT NAME:					PH	ONE NUMBER:					
FMAIL	ADDRESS:										
L1117 (1 L	, N.D.D. N.E. 33.										
Step	2. Where is the s	hipment	going?								
СОМР	ANY NAME:				BUSINESS H	HOURS:					
STREE	T ADDRESS:										
CITY: _							_ STATE:		ZIP CODE: _		
# OF 0	a. How many pieces: #  4. What are we s	OF SKIDS:		-		# OI	CARTONS:	APPROX. TO	TAL WEIGHT	f:	
QTY	ITEM	LENGTH	WIDTH	HEIGHT	WEIGHT	QTY	ITEM	LENGTH	WIDTH	HEIGHT	WEIGHT
	Crates						Carpet (color)				
	Cartons (cardboard)						Monitors				
	Cases/Trunks						Other				
	Skids/Pallets					тот	<b>NL</b>				
Is the	e a loading dock?	□No				Any tl	ning else we should kno	w about your buil	ding?		
	building in a residential are										
	ential contact name		_	nber							
	need a lift gate on our true need to go inside your off			□yes □	Nο						
	5. How many lab										
_	_	_									
Off	o 6. Who is picking icial Show Carrier: ELITeXP cting a carrier other than E	o □Other (	Fruckload, S	pecialized) _		udes Fed Ex	UPS, etc. If using FedE	x or UPS you mus	t have and a	apply their s	hipping
Grou	o 7. What type of s	Ground (3-5 Day	s) Overni	ght For ELIT	eXPO customer	s, Expedited a	nd Air shipments are available	e for pre-booked orde	rs only.		
Step	8. What do we do	o with you	ur items	if your	carrier d	oesn't s	how up?				

If you have already placed an order with Shepard, we will automatically use the credit card on file for your company. For shipments going into or out of Canada, we must have the Commercial Invoice and the

In order to process your order, we require payment on file. Please complete the Method of Payment and return to Shepard Exposition Services.

#### **ADVANCED SHIPPING LABEL**

#### **Industry Summit**

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Print at least one shipping label for each box. Include the exhibiting company name and booth number. If you are creating your own labels, make sure the same information below is on your labels.

# ADVANCED WAREHOUSE



TO:

(Exhibiting Company Name)

(Exhibiting Company Booth Number)

TForce Freight c/o Exhibit Transfer c/o
Shepard
3761 Louisa Street
New Orleans, LA 70126

FOR: Industry Summit

Delivery Hours: Monday - Friday 8:00AM - 12:00PM - Small Package Couriers. 8:00AM - 2:00PM - LTL, air freight & Van Lines

First day freight can arrive without a surcharge: Friday, September 1, 2023

#### **DIRECT SHIPPING LABEL**

#### **Industry Summit**

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Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

Print at least one shipping label for each box. Include the exhibiting company name and booth number. If you are creating your own labels, make sure the same information below is on your labels.

# Shepard **DIRECT TO SHOW SITE** TO: (Exhibiting Company Name) (Exhibiting Company Booth Number) c/o Shepard Exposition Services Hilton New Orleans Riverside Hotel 2 Poydras St. New Orleans, LA 70130 FOR: **Industry Summit MUST NOT BE DELIVERED PRIOR TO:** Monday, October 2, 2023 | 8:00AM

## ALL INCLUSIVE MATERIAL HANDLING RATES

#### **Industry Summit**

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What is Material Handling? Material Handling is the unloading and delivery of exhibit freight to the exhibitor's booth on the show floor, the storage of empty containers, the return to booth for packing, and the loading back onto the exhibitor's outbound carrier. This is an automatic service and is billed based on weight. This service, whether used completely or in are part, are billed as a package.

Per Pound Material Handling Rates All rates are per one pound. There is no minimum charge. Certified weight tickets are required on all shipments. The rates stated are blended to include overtime based on the schedule at publication. Changes in schedule or if your carrier delivers your freight outside of these hours may result in additional fees.

How to Calculate Material Handling Services Material handling, whether used completely or in part are offered as a round trip service.

The weight on your certified weight ticket is the amount you will be charged X the per pound material handling rate.

#### **Advanced Warehouse Shipments\*\***

\*\* Single pieces over 5000 pounds, machines or uncrated items cannot be accepted at warehouse.

FIRST DAY FREIGHT CAN ARRIVE: Friday, September 1, 2023 LAST DAY FREIGHT CAN ARRIVE: Friday, September 29, 2023

CODE	ITEM	WEIGHT	
35786	Crated ONLY		

	PRICE/LB.	TOTAL
<	\$1.98	

#### **Direct to Facility/Show Site Shipments\*\*\***

\*\*\* Large pieces of machinery and uncrated shipments can be accepted at show site.

FIRST DAY FREIGHT CAN ARRIVE: Monday, October 2, 2023

CODE	ITEM	WEIGHT
35785	Crated	
35285	Uncrated	

	PRICE/LB.	TOTAL
X	\$1.98	
Х	\$3.00	

#### **Other Material Handling Services**

CODE	ITEM	WEIGHT
35490	Banding Service Per 4x4 Skid/Pallet	
35491	Shrink-wrap Service Per 4x4 Skid/Pallet	

	PRICE	TOTAL
(	\$75.00	
(	\$75.00	

AMOUNT DUE	\$
TAX (All tax rates are subject to change)	9.45%
TOTAL ESTIMATE	\$

Only Shepard personnel are allowed to operate mechanical equipment. We understand that your calculation is only an estimate. Invoicing will be calculated from actual certified weight ticket or reweigh ticket on inbound material handling receiving report. Adjustments will be made accordingly. Any adjustments to charges must be made at show site. Acceptance of said terms and conditions will be construed when any of the following conditions are met: This Material Handling Agreement (MHA) is signed; Exhibitor's materials are delivered to Shepard's warehouse or to an event site for which Shepard is the Official Show Contractor or an order for labor and/or rental equipment is placed by Exhibitor with Shepard. Please be aware that disposal of exhibit properties is not included as part of your material handling charges. Please contact Shepard for your quoted rates and rules applicable to disposal of your exhibit properties. All Material Handling charges are billable and will be charged to the credit card on file.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS: \_

# ALL INCLUSIVE MATERIAL HANDLING

Shepard Exposition Services is the sole provider of Material Handling Services. Exhibitors or their hired EAC/Carriers may not deliver freight to exhibit spaces or operate any type of mechanical or powered equipment.

#### **Special Handling Definitions**

#### This is included in your per pound rate.

Shipments received that are packed in a manner as to require additional handling/labor are deemed special handling. Examples of shipments falling into this category would be constricted space unloading, ground unloading, stacked shipments, designated piece unloading, shipment integrity, mixed shipments, no bill of lading or documentation, carpet/pad only shipments.

#### **Constricted Space**

Freight packed in trailer to full capacity. Shipments are not easily accessible because trailer is loaded by cubic space, or top to bottom and side to side.

#### Stacked Shipments

Shipments with multiple pieces stacked on top of one another throughout the majority of the truck or trailer requiring unstacking during the unloading process.

#### **Mixed Shipments**

Mixed shipments are shipments that contain a mixture of uncrated and crated materials, and the uncrated portion is minimal deeming the shipment special handling but not uncrated. But in cases where greater than 50% of the load by volume is uncrated the load will be categorized as uncrated.

#### **Shipment Integrity**

Shipments loaded on a carrier in a manner requiring separating or sorting to reestablish the integrity of each shipment.

#### Carpet/Pad Only

Carpet and/or pad only shipments are time and labor intensive, and require additional manpower and tools (e.g. carpet poles, flatbed carts or scooters, dollies).

#### No Documentation

Shipments received from small package carriers (including, among others, Fed Ex, UPS, & DHL) that are delivered without documentation or bills of lading that require additional sorting, processing, and tools for delivery.

#### **Designated Piece Unloading**

Shipments loaded in such a manner that require the unloading/loading crew to be directed by driver remove items in a particular order, or unloading and reloading items to reach certain pieces behind others remaining on the trailer.

#### Padded Van Deliveries

This applies to van line carriers that transport freight at cubic displacement rates, operate a non-standard dock height equipment, require freight on the truck to be unloaded in a specific order or orientation, or require that freight on the truck be moved to unload the actual delivery.

#### Disposal Fee

A disposal fee & minimum 1 hr. labor will be charged for all booth materials (booth displays, flooring, etc.) that are left unclaimed after show move out.

#### Overtime/Double-time

#### This is included in your per pound rate. SURCHARGE:

Overtime: 30% · Double Time: 50% Shipments that are moved and/or handled on overtime and/or double time hours will incur a surcharge based on the handling times noted on the receiving/shipping documents. Drivers picking up outbound shipments will be sequenced for loading ONLY after a bill of lading is submitted to the Shepard Service Desk AND the driver has checked in.

#### Warehouse Overtime/Double-time

#### This is included in your per pound rate

SURCHARGE: Overtime: 30% · Double Time: 50% Advanced shipments may be received during straight time hours at the warehouse location, however an overtime/double time surcharge may be applied to an advanced warehouse shipment due to required delivery schedule based on show move-in and move out hours beyond our control. This would also be true if freight was received after hours at the warehouse trapping facility.

#### Early/Late Shipments to the Warehouse SURCHARGE: 25% • 35003

A surcharge will apply to shipments not arriving within the published dates (refer to Show Information page for dates) for advance warehouse or arriving on show site after show opening. Any shipment arriving to show site after show open will be charged a surcharge.

#### **Uncrated Shipments**

#### This is included in your per pound rate.

#### Rate as shown on Material Handling Rate Form

An additional charge of 50% (or as stated on Material Handling Authorization page) of the applicable material handling charge at the time of delivery shall be charged for all loose, uncrated, or unprotected shipments received at the show site docks. The charge is a one-time charge that includes both move-in and move out of the show, and is based on the weight of the shipment handled.

#### Off-Target Deliveries SURCHARGE:

#### 15% • 35004

For targeted shows (exhibitors who received/ requested a Targeted Date/Time), a surcharge will apply if shipment is not delivered (or carrier has not checked in) during assigned target date/time.

#### Marshaling Yard

#### This is included in your per pound rate.

#### FEE: \$30 per Shipment • 35250

Where Shepard Exposition Services as the show contractor must lease space for Marshaling Yard operations because no space is provided by the facility, Shepard may charge a one time fee per shipment processed inbound and/or outbound through the Marshaling Yard.

#### **Reweigh of Shipments**

#### This is included in your per pound rate.

#### \$25.00 per forklift load • 35282

An additional charge per forklift load will be applied to shipments that have to be reweighed at the dock due to the lack of a certified weight ticket, or an incorrect or understated weight on a delivery document.

#### **Empty Crate Storage**

#### \$25.00 per piece • 35105

A charge per crate, carton or skid applies when Shepard handles the storage and return of empties from a shipment not received by Shepard and therefore not subject to material handling charges.

#### **Envelope Deliveries**

#### FEE:

#### \$10.50 per envelope • 35007

During show hours at the show facility, a charge will apply to receiving and delivering envelope packages to your booth.

#### Priority Empty Labels

#### \$100.00 per label • 35064

Limited quantities available on a per event basis.

#### **Mobile Spotting**

#### \$200 per round trip

All vehicles must be escorted in and out of building by Shepard personnel.



# **ALL INCLUSIVE** MATERIAL HANDLING

Shepard Exposition Services is the sole provider of Material Handling Services. Exhibitors or their hired EAC/Carriers may not deliver freight to exhibit spaces or operate any type of mechanical or powered equipment. Material handling is a billable service.

#### What is material handling (also referred to as

drayage)? Material handling is the process of unloading your freight from your shipping carrier, either at the warehouse or show site, delivering it to your booth, storing your empty containers (empties) if required, returning of your empties at the close of show, and then reloading your freight back onto your shipping carrier.

What is the definition of "freight"? Any exhibit materials shipped or delivered to the advance warehouse or show facility via shipping carrier, POV,

What is the difference between material handling and shipping? Shipping is the process of transporting your shipment from its origin to it's final destination. Material handling begins at the time your shipment arrives to the docks (please refer to "What is material handling?" for the full definition.) These are 2 different items and are billed differently.

Do I need to order a forklift to unload or reload my freight? No, please do not order a forklift for unloading/reloading of your materials.

What does CWT mean? CWT is an acronym for Century Weight.

What determines how much I'm charged? Charges are based on certified inbound weight ticket included with your shipment as well as the type of service reauired.

#### How do I calculate material handling charges?

Material handling, whether used completely or in part are offered as a round trip service. When recording weight, round up to the next 100 lbs, EXAMPLE; 285 lbs. = 300 lbs./100 lbs. = 3 X RATE = \$ Amount or minimum charge, whichever is greater.

Will there be any additional charges? Additional charges may apply. Please review the Material Handling Authorization and Material Handling Additional Services forms included in the manual for all applicable fees.

What are Light Weight shipments? All shipments regardless of carrier that weigh 40 pounds or less. Shipments need to have certified weight tickets or other verifiable weight noted upon delivery. Shipments without certified weight tickets may be subject to special handling or reweigh fees. Packages that arrive separately at different times or days will be billed separately.

All shipments, regardless of carrier, weighing 41 lbs. and up will be billed using the standard material handling rates listed in the kit and billed at a 200 lb.

#### How do I calculate my Light Weight shipment?

Charges for Light Weight shipments are total shipment weight, per delivery. Any shipment above 40 lbs. will not qualify for this rate. Please be advised that your whole shipment may not arrive to its destination at one time. Therefore you may be charged per each delivery.

What are Crated Materials? Materials delivered that are skidded or in a container that can easily be unloaded/reloaded with no additional handling required

What are Uncrated Materials? Materials delivered that are loose, pad-wrapped or unskidded without proper lifting bars and/or hooks.

What is Special Handling? Shipments received that are packed in a manner as to require additional handling/labor are deemed special handling. Examples of shipments falling into this category would be constricted space unloading, ground unloading, stacked shipments, designated piece unloading, shipment integrity, mixed shipments, no bill of lading or documentation, carpet/pad only shipments.

What are Advanced Shipments? All shipments that are addressed to the advance warehouse address (please refer to "Advance Warehouse" shipping labels included in this manual). Shepard will begin accepting your shipments 30 days prior to first show open day (date may vary depending on show schedule).

The warehouse will receive shipments Monday-Friday, 8:00 AM - 4:00 PM, excluding holidays. Shipments must arrived by advanced warehouse deadline date to avoid late surcharge. (Please refer to the "Show Information" page included with this manual for deadline date.)

Crates, cartons, skids, fiber cases, and carpets can be accepted at the warehouse, but DO NOT ship crates weighing over 5,000 lbs., loose/uncrated shipments and/or machinery to warehouse. You must ship those items direct to show site.

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. Certified weight tickets required.

All shipments must be prepaid, no collect on delivery shipments will be accepted.

What are Direct Shipments? All shipments that are addressed directly to the exhibit facility (please refer to "Direct to Show" shipping labels included in this

Shipments must arrive during published exhibitor move-in times only. Do not ship direct to show site in advance. If delivery cannot be guaranteed to arrive during exhibitor move-in, shipment must go to advance warehouse.

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. Certified weight tickets required.

Crates weighing over 5,000 lbs. or loose/uncrated shipments must be shipped direct to show site to arrive during exhibitor move-in times

All shipments must be prepaid, no collect on delivery shipments will be accepted.

#### What is and why would I need liability insurance? Accidents happen, therefore, most show organizers and facilities require liability insurance. Please refer to

your booth contract for exact minimums required. Please make sure your materials are covered from the moment they leave your company location to the time

If applicable, included in your manual is information and an application for liability insurance and booth coverage can also be purchased to protect your valuable exhibit materials.

they return after the close of the show.

Outbound Shipping You must complete a Shepard Material Handling Agreement (MHA) for all outbound shipments. A MHA will be distributed at show site if all services have been paid in full, or you can request one at the customer service desk.

Upon completion of packing and labeling of your materials, complete the bill of lading (MHA) with all required information, and return to the customer service desk. If you have questions on how to complete your bill of lading (MHA), please ask a Shepard customer service representative located at the customer service desk.

If you are NOT using the designated show carrier, you must call your carrier with pick-up information. If your carrier fails to pick up your shipment, ELITeXPO will either reroute your freight through the carrier of our choice or return to the local warehouse (whichever is indicated on your MHA).

Equipment. Exhibitors or their EACs may not utilize or operate any type of material handling mechanical or powered equipment. If you need assistance, please contact us to order labor and equipment.





#### **CARTLOAD SERVICE**

#### **Industry Summit**

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Cartload Service provides service to exhibitors arriving in personally owned vehicles (POVs) and have small hand-carried items that need to be delivered to and from the dock/booth location. Exhibitors may not utilize mechanical or powered equipment to unload their items.

#### **Cartload Service includes:**

Includes:

- · One laborer
- One cart
- One trip (per rate listed below)

#### Please remember:

- If you arrive with a truck, van, trailer, or truck with trailer filled with exhibit material you will not qualify for this service and will be redirected.
- No personal trucks (one (1) ton & over), no rental trucks, trailers, or bobtails will be unloaded through cartload service.
- All items must fit on flat bed cart (approximately 3' x 4' in size) and weigh less than 200 pounds. If items are designated by Shepard personnel to be too large or too heavy, materials will be billed at regular material handling rates.
- Your vehicle must unload on the receiving dock of the exhibit hall. Shepard personnel will direct vehicles. The cart is not authorized to enter or go to any parking structure. There must be two (2) people with the vehicle; one person to go with your product to the booth space and one person to remove your vehicle from the unloading area to the parking area.

#### **Labor Hours**

Straight Time (ST): Monday - Friday | 8:00AM - 5:00PM

Overtime (OT): Monday - Friday | 6:00AM - 8:00AM and 5:00PM - 6:00AM. All

hours Saturday and Sunday. **Double Time (DT):** Holidays

**Holidays:** NY Day, ML King Day, Mardi Gras Day, Memorial Day, Independence Day, Labor Day, Veterans Day, Thanksgiving Day, Day after

Thanksgiving, Christmas Day.

CODE	ITEM	# OF TRIPS	RATE	TOTAL
35151	Dock to Booth ST		\$139.00	
35152	Booth to Dock ST		\$139.00	
35153	Dock to Booth OT		\$188.50	
35154	Booth to Dock OT		\$188.50	

TOTAL ESTIMATE	\$_	
TAX (All tax rates are subject to change)		9.45%

Only Shepard personnel are allowed to operate mechanical equipment. No refunds or exchanges once service has been rendered. Cancellations must be received in writing within 48 hours of first day of exhibitor move in.

COMPANY NAME: \_\_\_\_\_\_\_ BOOTH NUMBER: \_\_\_\_\_

CONTACT NAME:

EMAIL ADDRESS: \_

# PERSONALLY OPERATED VEHICLE (POV) UNLOADING INFORMATION

Shepard Exposition Services has the responsibility of receiving and handling all the exhibit materials and empty crates that come in via over the road carriers. It is Shepard's responsibility to manage the docks and schedule vehicles for the smooth and efficient move-in and move out of the exhibition. Shepard will not be responsible for any materials they do not handle.



The types of vehicles shown to the left are considered POVs and will be allowed to unload/load in the designated POV ramp area after checking in at the marshaling yard.



#### ✓ ALLOWED POVs INCLUDE:

- · Passenger Automobile
- Mini Van

· SUV

- · Pick-up Truck

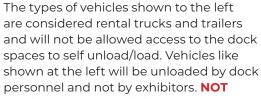


Please refer to the Labor Rules and Regulations page for additional information and quidelines.



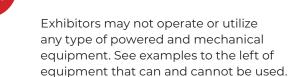






#### **ALLOWED IN THE DOCK AREA:**

- x Trailers of any kind
- ✗ No Step Van/Box Truck
- ✗ Full Size Vans





#### ✓ ALLOWED:

· Hand Carried Boxes



#### **NOT ALLOWED:**

- x 2-wheel or 4-wheel Hand Carts
- Pallet Jacks







#### **FORKLIFTS & GROUND RIGGING**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023**

\* Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. **Labor Hours** Straight Time (ST): Monday - Friday | 8:00AM - 5:00PM Overtime (OT): Monday - Friday | 6:00AM - 8:00AM and 5:00PM - Midnight. Saturday 6:00AM - Midnight. Double Time (DT): Monday - Saturday Midnight - 6:AM. All hours on Sundays and Holidays. Holidays: NY Day, ML King Day, Mardi Gras Day, Good Friday, Memorial Day, Independence Day, Labor Day, Veterans Day, Thanksgiving, Christmas **Step 1: Describe the work.** ☐ Uncrating Materials ☐ Spotting Equipment ☐ Booth Work/Ground Rigging Will you need: Straps Extended Blades Weight of Heaviest Piece: \_

#### Step 2. When are we moving it?

(times are not guaranteed)

Install Date/Time:

Dismantle Date/Time: \_\_\_

#### Step 3. Choose your lift size.

FORKLIFT RENTAL - UP TO 5,000 LB. CAPACITY										
CODE	ITEM	EST. # OF HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL				
35028	ST Hourly Rental		\$274.80	\$316.00	\$353.90					
35039	OT Hourly Rental		\$378.75	\$435.55	\$487.80					
35067	DT Hourly Rental		\$453.00	\$520.95	\$583.45					

FORKLIFT RENTAL - UP TO 10,000 LB. CAPACITY										
CODE	ITEM	EST. # OF HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL				
35029	ST Hourly Rental		\$549.60	\$632.05	\$707.90					
35049	OT Hourly Rental		\$757.50	\$871.10	\$975.65					
35069	DT Hourly Rental		\$906.00	\$1,041.90	\$1,166.95					

	FORKLIFT RENTAL - UP TO 15,000 LB. CAPACITY										
CODE	CODE ITEM		ONLINE	DISCOUNT	REGULAR	TOTAL					
35455	ST Hourly Rental		\$687.00	\$790.05	\$884.85						
35456	OT Hourly Rental		\$946.90	\$1,088.95	\$1,219.60						
35457	DT Hourly Rental		\$1,132.50	\$1,302.40	\$1,458.70						

FORKLIFT RENTAL - UP TO 20,000 LB. CAPACITY										
CODE	ITEM	EST. # OF HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL				
35035	ST Hourly Rental		\$824.40	\$948.05	\$1,061.80					
35066	OT Hourly Rental		\$1,136.25	\$1,306.70	\$1,463.50					
35070	DT Hourly Rental		\$1,359.00	\$1,562.85	\$1,750.40					

	FORKLIFT RENTAL - UP TO 30,000 LB. CAPACITY										
CODE	ITEM	EST. # OF HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL					
35255	ST Hourly Rental		\$1,099.20	\$1,264.10	\$1,415.80						
35256	OT Hourly Rental		\$1,515.00	\$1,742.25	\$1,951.30						
35257	DT Hourly Rental		\$1,812.00	\$2,083.80	\$2,333.85						

	FORKLIFT RENTAL - 4 STAGE										
CODE	ITEM	EST. # OF HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL					
35593	ST Hourly Rental		\$412.20	\$474.05	\$530.95						
35594	OT Hourly Rental		\$568.15	\$653.35	\$731.75						
35595	DT Hourly Rental		\$679.50	\$781.40	\$875.15						

	IN BOOTH SCISSOR LIFTS										
CODE	ITEM	EST. # OF HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL					
68120	Scissor Lift Install		\$865.95	\$995.85	\$1,115.35						
68121	Scissor Lift Removal		\$865.95	\$995.85	\$1,115.35						

Rate structure includes forklift and one (1) operator only. Minimum crews are based on scope of work and area jurisdiction. Additional labor and groundmen will be billed at the hourly rate. PLEASE NOTE: Per riggers jurisdiction, a rigging crew (up to 3 riggers) may require a 4-hour minimum to install any hanging sign, truss and/or motors, or structures requiring hoisting. Rates are per lift and crew per hour.

GROUND RIGGING SUPERVISOR RATES (PER MAN HOUR)										
CODE	ITEM	EST. # OF HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL				
35085	ST Hourly Rental		\$123.75	\$142.30	\$159.40					
35086	OT Hourly Rental		\$185.63	\$213.45	\$239.05					
35099	DT Hourly Rental		\$247.50	\$284.65	\$318.80					

	GROUND RIGGERS & MATERIAL HANDLERS (PER MAN HOUR)										
CODE	ITEM	EST. # OF HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL					
35087	ST Hourly Rental		\$99.00	\$113.85	\$127.50						
35100	OT Hourly Rental		\$148.50	\$170.75	\$191.25						
35101	DT Hourly Rental		\$198.00	\$227.70	\$255.00						

The minimum charge for labor and equipment is one (1) hour. Labor and equipment thereafter is charged in half (1/2) hour increments.

TOTAL ESTIMATE	\$	
TAX (All tax rates are subject to change)	9.45%	
AMOUNT DUE	\$	

Only Shepard personnel are allowed to operate mechanical equipment. Orders canceled without 48-hour written notice will be charged a one (1) hour cancellation fee. Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	

EMAIL ADDRESS: \_

Email completed form to: orders@shepardes.com





#### **ON-SITE STORAGE**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

On-site Storage is used when you have product you need to replenish during the event, or if you have items you don't want stored with the empty crates. Do not use this service for "Empty" storage. Two different types of storage are available:

Accessible Storage: Use this type when you need to pull items out of storage during the show. Materials in Accessible Storage will be accessible during the event, but not necessarily by exhibitors. The charge for Accessible Storage is a daily storage fee plus a per hour labor fee each time materials are moved.

**Secured Storage:** Use this type only if you do not need your items again until the end of the event. Materials will be placed into secured storage and will be returned to your booth after the close of the show. The materials will be accessible during the show by Shepard personnel only. A minimum one-hour material handling labor charge at show rates will apply each time material is handled to or from storage.

#### Step 1. Complete exhibiting company information.

EXHIBITING COMPANY NAME:	BOOTH NUMBER:
ON-SITE CONTACT NAME:	ON-SITE CELL PHONE:

For liability reasons, only shipments for which material handling drayage charges have been paid to Shepard will be eligible for Shepard storage services. All packages must be properly packed & labeled. Shepard Exposition Services' limit of liability will be \$5.00 per pound or \$500.00 per package or container, whichever is less. No uncrated material will be accepted at the warehouse.

#### Step 2. Choose the type of storage to fit your needs.

For either storage options, there is no charge to return items back to your booth at the end of the event.

#### **Accessible Storage**

#### STEP 1:

CODE	ITEM	QTY		COST PER DAY		NUMBER OF DAYS		EST TOTAL 1
35166	Pallets/Skids		x	\$35.00	х		=	
35349	1/2 Trailer		х	\$80.00	х		=	
35348	Full Trailer		х	\$120.00	х		=	

#### STEP 2:

CODE	ITEM	COST PER MOVE		NUMBER OF MOVES	
35087	Labor - Straight Time	\$99.00	x		] :
35100	Labor - Overtime	\$148.50	x		] ;
35101	Labor - Double Time	\$198.00	х		] ;

NUMBER OF MOVES		EST TOTAL 2
	=	
	=	
	=	

STEP 3: Add your Estimated Total from Step 1 to the Estimated Total of Step 2.

EST TOTAL 1		EST TOTAL 2		EST STORAGE TOTAL
	+		=	

#### **Secure Storage**

#### STEP 1:

CODE	COST PER SQ. FT.		EST SQ. FT. NEEDED		NUMBER OF DAYS		EST TOTAL 1
35068	.80	x		x		=	

#### STEP 3: Add your Estimated Total from Step 1 to the Estimated Total of Step 2

JIEF J. Add your Est		a rotal from Step 1 to	LITE L.	stimated rotar or step 2.
EST TOTAL 1		EST TOTAL 2		EST STORAGE TOTAL
	+		=	

#### STEP 2:

CODE	ITEM	COST PER MOVE		NUMBER OF MOVES		EST TOTAL 2
35087	Labor - Straight Time	\$99.00	x		=	
35100	Labor - Overtime	\$148.50	х		=	
35101	Labor - Double Time	\$198.00	x		=	

Only Shepard personnel are allowed to operate mechanical equipment. No refunds or exchanges once item has been delivered to your booth. Cancellations must be received in writing within 48 hours of 1st day of exhibitor move in. Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS:



#### **WAREHOUSE STORAGE**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

Warehouse Storage is used when you need a place to store your exhibit or product for days, weeks, or even until your next event.

#### **Pricing**

- · Warehouse storage rates are billed \$10.00 per cwt per month (\$100.00 a month minimum charge) (35006).
- Each shipment returned to the warehouse for storage will be billed \$20.00 per cwt (\$400.00 minimum) (35005).
- For liability reasons, only shipments for which material handling drayage charges have been paid to Shepard will be eligible for Shepard storage services.
- All packages must be properly packed & labeled. Shepard Exposition Services' limit of liability will be \$5.00 per pound. or \$500.00 per package or container, whichever is less. No uncrated material will be accepted at the warehouse.

#### Step 1. Complete exhibiting company information.

EXHIBITII	NG COMPANY	′ NAME:							воотн г	NUMBER:		_
ON-SITE	CONTACT NAI	ME:						ON-SITE CELI	PHONE:			
EMAIL AE	DDRESS:											
Stop 3	. What n	oods to b	o storod	12								
	JMBER OF PI			1 \$								
PIECE	LENGTH	WIDTH	HEIGHT	WEIGHT	CRATE/SKID	PIECE	LENGTH	WIDTH	HEIGHT	WEIGHT	CRATE/SKID	٦
1						7						
2						8						
3						9						
4						10						
5						11						
6						12						
								TOTAL ES	TIMATE		\$	_
								TAX (All to	ax rates are si	ubject to chang	re) 9.45%	,
								AMOUNT	DUE		\$	
Step 3	. How lor	ng are we	e storing	your item	s?							
	ATE:					TO DATE: _						
i ccs wiii	continue until	i storage is pic	cked up.									
					the end of the							
It is the e	xhibitor's resp	onsibility to n	nake all arran	gements for sh	the end of the ipping, including utilized any storage movemen	zing ELITeXPO.		<b>NOT</b> automat	ically be takel	n to the next ev	ent.	
It is the execution to the second sec	xhibitor's resp should conta	onsibility to n ct Shepard ap ination via EL	nake all arran proximately 2	gements for sh 2 weeks prior to	ipping, including utiliz	zing ELITeXPO. ent.		<b>NOT</b> automat	ically be takei	n to the next ev	ent.	
It is the e Exhibitor Ship to Addition	xhibitor's resp should conta another dest al fees will ap	onsibility to n ct Shepard ap ination via EL ply	nake all arran pproximately 2 .ITeXPO*	gements for sh 2 weeks prior to Transport to ar	ipping, including utiliz any storage moveme	zing ELITeXPO. ent.		<b>NOT</b> automat	ically be take	n to the next ev	ent.	
It is the e Exhibitor Ship to Addition	xhibitor's resp should conta another dest al fees will ap	onsibility to n ct Shepard ap ination via EL ply	nake all arran pproximately 2 .ITeXPO*	gements for sh 2 weeks prior to Transport to ar	ipping, including utiliz any storage moveme nother Shepard event*	zing ELITeXPO. ent.		<b>NOT</b> automat	ically be take	n to the next ev	ent.	
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It is the e Exhibitor Ship to *Addition	xhibitor's resp should conta another dest al fees will ap	onsibility to n ct Shepard ap ination via EL ply	nake all arran pproximately 2 .ITeXPO*	gements for sh 2 weeks prior to Transport to ar	ipping, including utiliz any storage moveme nother Shepard event*	zing ELITeXPO. ent.		<b>NOT</b> automat	ically be taker	n to the next ev	ent.	
It is the e Exhibitor Ship to *Addition	xhibitor's resp should conta o another dest al fees will ap p is arranged	onsibility to not Shepard ap ination via EL ply with another	nake all arran oproximately ?  ITEXPO*   carrier:	gements for sh 2 weeks prior to Transport to ar	ipping, including utiliz any storage moveme nother Shepard event*	zing ELITeXPO. ent.	Items <b>WILL I</b>				ent.	





#### **BOOTH & CARPET CLEANING**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023**

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

As the General Service Contractor, Shepard has the exclusive cleaning contract for this show. Other service contractors will not be permitted to provide this service on the show floor. Minimum 100 square foot order for all cleaning services.

If you have any issues at all regarding cleaning during the show, please contact the Service Desk immediately so we can make it right. Please do not wait until the end of the event.

Booth carpet is the first product installed on an exhibit floor. While carpet is installed clean, it will get dirty during the move in process due to debris in the air, aisles and other exhibitors. It is always recommended to order a one time vacuuming prior to the show opening.

#### **Booth Vacuuming**

	VACUUM ONCE							
CODE	SERVICE	SQ. FT.	ONLINE	DISCOUNT	REGULAR	TOTAL		
47050	0-399 sq. ft.		\$0.50	\$0.60	\$0.65			
47051	400-900 sq. ft.		\$0.45	\$0.50	\$0.55			
47052	900+ sq. ft.		\$0.40	\$0.45	\$0.50			

VACUUM DAILY								
CODE	SERVICE	SQ. FT.	ONLINE	DISCOUNT	REGULAR	TOTAL		
47055	0-399 sq. ft.		\$1.40	\$1.60	\$1.80			
47056	400-900 sq. ft.		\$1.25	\$1.45	\$1.60			
47057	900+ sq. ft.		\$1.15	\$1.30	\$1.45			

#### **Specialty Services**

	MOPPING & CARPET SHAMPOOING							
CODE	SERVICE	SQ. FT.	ONLINE	DISCOUNT	REGULAR	TOTAL		
47042	Mop One Time		\$0.65	\$0.75	\$0.85			
47022	Mop Daily		\$1.55	\$1.80	\$2.00			
47013	Shampoo One Time		\$0.65	\$0.75	\$0.85			

DISPLAY WIPE DOWN (CHARGED PER HOUR)						
CODE	SERVICE	QTY IS 1	ONLINE	DISCOUNT	REGULAR	TOTAL
47043	One Time		\$184.20	\$211.85	\$237.25	
47044	Daily		\$502.36	\$577.70	\$647.00	

#### **Porter Service**

 $Includes\ emptying\ was tebaskets\ within\ the\ booth\ every\ two\ hours\ during\ the\ show.$ 

PORTER SERVICE							
CODE	SERVICE	SQ. FT.	ONLINE	DISCOUNT	REGULAR	TOTAL	
47030	One Time Porter		\$0.60	\$0.70	\$0.80		
47031	Daily Porter		\$1.80	\$2.05	\$2.30		

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$

Vacuuming, Porter Service, Mopping, and Shampooing are based on total booth sq. ft. regardless of area being cleaned. Minimum order of 100 sq. ft. Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. No refunds once the service has been performed in your booth. Cancellations must be received in writing prior to 48 hours of 1st day of exhibitor move in.

COMPANY NAME: \_\_\_\_\_\_ BOOTH NUMBER: \_\_\_\_\_\_

CONTACT NAME:

EMAIL ADDRESS:



#### **EXHIBIT DISINFECTING SERVICES**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023**

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### Clean + Disinfecting Services—specialized protocols to combat biological threats.

In response to the COVID-19 crisis, we elevated our cleaning services to ensure we effectively neutralize environments and safeguard participants from unwanted germs. Following GBAC Star accreditation guidelines and utilizing cleaning products approved by government regulatory agencies, we are committed to the highest standard of cleaning and disinfecting solutions.

As the General Services Contractor, Shepard has the exclusive cleaning contract for this show. Other service contractors will not be permitted to provide sanitizing or electrostatic fogging services on the show floor. Minimum 100 square foot order for all cleaning services. If you have any issues at all regarding cleaning services during the event, please contact the Shepard Service Desk immediately so that we can make it right. Please do not wait until the end of the event.

#### **Display Wipe Down with Sanitizing Disinfectant**

CODE	ITEM	PER HOUR	ONLINE	DISCOUNT	REGULAR	TOTAL
47070	One Time Wipe Down Disinfectant		\$191.30	\$220.00	\$246.40	

Disinfectant and sanitizing of furniture and product delivered to booths. Service provided one time prior to show open.

CODE	ITEM	SERVICE	ONLINE	DISCOUNT	REGULAR	TOTAL
47071	Daily Wipe Down Disinfectant		\$521.71	\$599.95	\$671.95	

Disinfecting and sanitizing of furniture and product delivered to booths. Service provided each day of the event, prior to show open. Cost covers service for each day of the event.

CODE	ITEM	PER HOUR	ONLINE	DISCOUNT	REGULAR	TOTAL
47072	Multi Visit Wipe Down Disinfectant		\$173.90	\$200.00	\$224.00	

Disinfecting and sanitizing of furniture and product delivered to the booths. Service times to be pre scheduled by exhibitor throughout event open days. Minimum order of two (2) visits per day. Each visit billed by hour. Please provide cleaning schedule to orders@shepardes.com. Include show name, company name, booth number, onsite contact name and cleaning schedule broken down by days and times.

#### **Electrostatic Fogging**

CODE	ITEM	SQ. FT.	ONLINE	DISCOUNT	REGULAR	TOTAL
47073	Electrostatic Fogging per Sq. Ft.		\$1.00	\$1.15	\$1.30	

Nightly fogging of exhibit area and equipment for all event open days. Electrostatic Fogging services may only per performed when booth and surrounding area is clear of people. Fogging is a mist and the exhibitor is responsible for protecting electrical equipment and other fragile/sensitive items.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$

Shepard is not responsible for any damage, discoloration etc. of exhibit items resulting from disinfecting or fogging chemicals. Disinfecting wipe down is a minimum of one hour. Electrostatic fogging services are based on total booth sq. ft. regardless of area being cleaned. Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no refunds once service has been performed. Cancellations must be received in writing 24 hours prior to first exhibitor move in day.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS:



#### **BULK WASTE REMOVAL**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### Abandoned Carpet/Floor Coverings and Display Materials

Exhibitors are required to remove all floor coverings and display materials from their exhibit space prior to leaving the facility during move out. Exhibitors who would like to schedule their items to be disposed of after the event can request the service below.

#### This rate includes up to 1 hour of forklift labor and up to 1/4 of dumpster space.

Abandoned floor coverings and/or displays, large or heavy amounts of trash, or otherwise left behind materials will also be charged a fee.

If your service goes over the allotted hour or requires more labor or space in the dumpster, you will be billed for those additional services on top of this fee. All related disposal fees will be added to the payment method on file.

#### **Waste Removal Package**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
47074	Waste Removal Package		\$424.80	\$488.50	\$547.10	

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Standard" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





# SHEPARD FURNISHINGS & DECOR CATALOG



Dress up your space.
With Shepard, You Can.

### **TABLES**

The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.

#### **UNSKIRTED**



**Display Table** #50040 4' x 24" x 30" Unskirted



**Display Table** #50041 4' x 24" x 42" Unskirted



Display Table #50044 6' x 24" x 30" Unskirted



**Display Table** #50045 6' x 24" x 42" Unskirted



**Display Table** #50048 8' x 24" x 30" Unskirted



**Display Table** #50049 8' x 24" x 42" Unskirted

#### **SKIRTED**

6' and 8' Long Tables are Skirted on 3 Sides. For Skirting on 4 Sides, please order 4th Side Skirt.



**Display Table** #50042 4' x 24" x30" Skirted



**Display Table** #50043 4' x 24" x 42" Skirted



**Display Table** #50046 6' x 24" x 30" Skirted



**Display Table** #50047 6' x 24" x 42" Skirted



**Display Table** #50050 8' x 24" x 30" Skirted



**Display Table** #50051 8' x 24" x 42" Skirted

#### PEDESTAL & SIDE



30" Natural Pedestal Table

Pedestal Table #50706 30" x 36" Natural Feel Pedestal Table, Maple Top, Black Base



42" Natural Pedestal Table

#50707 42" x 36" Natural Feel Pedestal Table, Maple Top, Black Base



#### 30" Pedestal Table

#50032 30" x 36" Pedestal Table, Grey Fleck Top, Chrome Base



42" Pedestal Table

#51089 42" x 36" Round High Pedestal Table, Grey Fleck Top, Chrome Base



**Round Side Table** 

#50030 18" x 24"



Square Side Table #50031

#50031 18" x 18" x 24"



## **CHAIRS**

The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.

#### STOOLS & CHAIRS WITH ARMS



**Director's Stool** #51090 Black Fabric, Maple Wood



**Natural Feel Stool** #50705 Light Maple Back, Black Fabric Seat



**Padded Stool** #50024 Padded Stool with Back, Grey Fabric



**Director's Chair** #51086 Black Fabric, Maple Wood



Upholstered Arm Chair #50021 Upholstered Arm Chair, Grey Fabric

#### **CHAIRS WITHOUT ARMS**



Natural Feel Chair #50704 Light Maple Back, Black Fabric Seat



**Upholstered Side Chair**#50020
Upholstered Side Chair,
Grey Fabric

## **DISPLAYS**

The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.

#### FOR HANGING



#### **Bag Rack** #50175 9" x 12" x 71"

Adjustable Heights



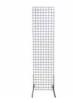
#### **Coat Rack**

#50092 2" x 22" x 69" Silver



#### **Spiral Garment Rack**

#50093 30" x 70" Silver



#### 2' x 8' Grid with Legs

#50236 2' x 8' Chrome Also Available Without Legs (#50237)



#### 3.5' x 8' Slatwall

#66147 3.5' x 8' Grey



#### 8' x 4' & 4' x 8' Peg Board

# 66148 (horz) 8' x 4'

#66149 (vert) 4' x 8' White



#### 6" Hooks for Peg Board

#50104 Silver



#### 7-Ball Waterfall **Grid Attachment**

#50242 Silver Also Available for Slat

#### **UPRIGHT, CROSSBARS & DRAPERY**



#### 8' High Upright with Base

#50088 Crossbar rented separately



#### 6' - 10' Crossbar

#50349 1 1/4" D



#### 7' - 12' Crossbar

#50348 1 1/4" D



3' High Drape #50074



8' High Drape #50073

#### **SHELVING**



#### 4' x 12" Display Shelf

#50296 4' x 12" White Shelf with Black Bases



6' x 12" Display Shelf #50297 6' x 12" White Shelf with Black Bases



#### **BARRIER**

#### **Tensa Barrier** Stanchion

#50427 Barrier with Black Belt Barrier 13" x 41" Black Belt 117" Rented individually, not a set



# **DISPLAYS & SHOWCASES**

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#### FOR SIGNS & LITERATURE



**Horizontal Tackboard** #50060 4' x 8' Black Legs, Grey Fabric



**Vertical Tackboard** #50061 8' x 4' Black Legs, Grey Fabric



**Literature Rack** #50245 16" x 10" x 59"



**Chrome Sign Holder** #50095 Holds 22" x 28" Sign



Floor Easel #50094 31" x 31" x 64"

#### **OTHER**



Wastebasket #50091



Mini Refrigerator #50098



Drawing Bowl #50185



**Sand Bag** #51087

#### **SHOW CASES**



**4' Full View Showcase** #50067

**6' Full View Showcase** #50068



4' Quarterview Showcase #50069

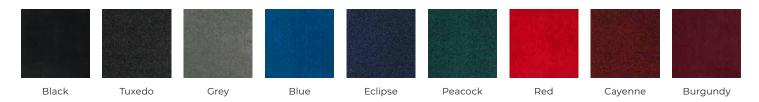
**6' Quarterview Showcase** #50070



# **FLOORING**

The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.

#### EXPO - 13 OZ



#### PREMIUM - 28 OZ



#### PLUSH - 50 OZ



#### VINYL - CUSTOM ORDER ONLY



# **SKIRT & DRAPE**

The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.

#### **SKIRT**



#### **SKIRT - SPANDEX**



#### DRAPE





#### STANDARD FURNISHINGS

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **Tables**

6' and 8' Skirted Tables have skirts on 3 sides, to have drape on all 4 sides you must order 4th side drape.

COLORS: Red (01), Green (02), White (03), Gold (04), Blue (05), Black (06), Burgundy (07), Grey (10), Teal (13) • Spandex: Red (01), White (03), Blue (05), Black (06)

CODE	ITEM	QTY	COLOR	ONLINE	DISCOUNT	REGULAR	TOTAL
50042	4' (I) x 24" (w) x 30" (h) Skirted Table			\$188.20	\$216.45	\$242.40	
50046	6' (I) x 24" (w) x 30" (h) Skirted Table			\$231.30	\$266.00	\$297.90	
50050	8' (I) x 24" (w) x 30" (h) Skirted Table			\$293.30	\$337.30	\$377.80	
50043	4' (I) × 24" (w) × 42" (h) Skirted Table			\$228.80	\$263.10	\$294.65	
50047	6' (I) x 24" (w) x 42" (h) Skirted Table			\$293.00	\$336.95	\$377.40	
50051	8' (I) x 24" (w) x 42" (h) Skirted Table			\$344.70	\$396.40	\$443.95	
50052	4th Side Skirt for 30" High Table			\$114.40	\$131.55	\$147.35	
50171	4th Side Skirt for 42" High Table			\$114.40	\$131.55	\$147.35	
50040	4' (I) x 24" (w) x 30" (h) UnSkirted Table		n/a	\$127.80	\$146.95	\$164.60	
50044	6' (I) x 24" (w) x 30" (h) UnSkirted Table		n/a	\$152.40	\$175.25	\$196.30	
50048	8' (I) x 24" (w) x 30" (h) UnSkirted Table		n/a	\$179.70	\$206.65	\$231.45	
50041	4' (I) x 24" (w) x 42" (h) UnSkirted Table		n/a	\$143.80	\$165.35	\$185.20	
50045	6' (I) 24" x (w) x 42" (h) UnSkirted Table		n/a	\$179.70	\$206.65	\$231.45	
50049	8' (I) x 24" (w) x 42" (h) UnSkirted Table		n/a	\$200.50	\$230.55	\$258.20	
51089	42" (h) Pedestal Table, 36" Diameter, Grey Fleck Top		n/a	\$288.00	\$331.20	\$370.95	
50032	30" (h) Pedestal Table, 36" Diameter, Grey Fleck Top		n/a	\$288.00	\$331.20	\$370.95	
50030	Round Side Table - 24" (w) x 18" (h)		n/a	\$151.50	\$174.20	\$195.10	
50031	Square Side Table - 24" (w) x 18" (h)		n/a	\$151.50	\$174.20	\$195.10	
50706	30" (h) Natural Pedestal Table, 36" Diameter, Maple Top		n/a	\$393.80	\$452.85	\$507.20	
50707	42" (h) Natural Pedestal Table, 36" Diameter, Maple Top		n/a	\$410.50	\$472.10	\$528.75	
50700	White Fabric Table Cover w/ 6'x30" Table		03	\$326.80	\$375.80	\$420.90	
50700	Red Fabric Table Cover w/ 6'x30" Table		01	\$326.80	\$375.80	\$420.90	
50700	Blue Fabric Table Cover w/ 6'x30" Table		05	\$326.80	\$375.80	\$420.90	
50700	Black Fabric Table Cover w/ 6'x30" Table		06	\$326.80	\$375.80	\$420.90	

#### Seating

CODE	ITEM	QTY	COLOR	ONLINE	DISCOUNT	REGULAR	TOTAL
50020	Side Chair Grey Fabric		n/a	\$116.45	\$133.90	\$149.95	
50021	Arm Chair Grey Fabric		n/a	\$158.90	\$182.75	\$204.70	
50024	Stool with Back Grey Fabric		n/a	\$193.50	\$222.50	\$249.20	
51086	Director's Chair Black Fabric		n/a	\$120.20	\$138.25	\$154.85	
51090	Director's Stool Black Fabric		n/a	\$215.10	\$247.35	\$277.05	
50705	Natural Feel Stool Maple Back, Black Fabric Seat		n/a	\$234.60	\$269.80	\$302.20	
50704	Natural Feel Chair, Maple Back, Black Fabric Seat		n/a	\$192.65	\$221.55	\$248.15	

\$
9.45%
\$
\$

	AMOUNT BOL	
OMPANY NAME:	BOOTH NUMBER:	,
ONTACT NAME:		





#### **SPECIALTY, DISPLAYS & DRAPERY**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

CODE	ITEM	QTY	COLOR	ONLINE	DISCOUNT	REGULAR	TOTAL
50091	Wastebasket		n/a	\$19.00	\$19.00	\$19.00	
50094	Floor Easel, Chrome		n/a	\$64.50	\$74.15	\$83.05	
50245	Literature Rack Silver, Glass		n/a	\$237.95	\$273.65	\$306.50	
50175	Bag Rack, Chrome		n/a	\$315.10	\$362.35	\$405.85	
50092	Coat Rack, Chrome		n/a	\$111.90	\$128.70	\$144.15	
50093	Garment Rack, Chrome		n/a	\$315.10	\$362.35	\$405.85	
50427	Tensabarrier, Per Stem, Black		n/a	\$132.90	\$152.85	\$171.20	
50095	Sign Holder, 22" x 28" Chrome		n/a	\$146.75	\$168.75	\$189.00	
50185	Drawing Bowl, Clear		n/a	\$59.15	\$68.00	\$76.15	
50296	4' x 12" Display Riser White and Black		n/a	\$133.10	\$153.05	\$171.40	
50297	6'x12" Display Riser White and Black		n/a	\$165.60	\$190.45	\$213.30	
50098	Mini Refrigerator, Approx. 3 cubic feet		n/a	\$502.55	\$577.95	\$647.30	
50067	4' Full View Showcase, White		n/a	\$1,187.45	\$1,365.55	\$1,529.40	
50068	6' Full View Showcase, White		n/a	\$1,309.60	\$1,506.05	\$1,686.80	
50069	4' Quarter View Showcase, White		n/a	\$1,187.45	\$1,365.55	\$1,529.40	
50070	6' Quarter View Showcase, White		n/a	\$1,309.60	\$1,506.05	\$1,686.80	
50060	4'x8' Horizontal Posterboard Grey Fabric		n/a	\$384.55	\$442.25	\$495.30	
50061	4'x8'Vetical Posterboard Grey Fabric		n/a	\$384.55	\$442.25	\$495.30	
50236	Grids 2' x 8' with Legs, Each		n/a	\$284.05	\$326.65	\$365.85	
50237	Grid 2' x 8' without Legs, Each		n/a	\$212.70	\$244.60	\$273.95	
50242	7-Ball Waterfall for Grids		n/a	\$19.55	\$22.50	\$25.20	
50104	6" Hooks (12) for Peg Boards		n/a	\$62.60	\$72.00	\$80.65	
50073	8' High Drape on a Cross Bar, per linear foot (minimum 5' linear feet rental)			\$30.20	\$34.75	\$38.90	
50074	3' High Drape on a Cross Bar, per linear foot (minimum 5' linear feet rental)			\$22.40	\$25.75	\$28.85	
50088	8' Upright with Base		n/a	\$41.65	\$47.90	\$53.65	
52065	3' Upright with Base		n/a	\$41.65	\$47.90	\$53.65	
50349	6'-10' Crossbar		n/a	\$27.65	\$31.80	\$35.60	
50348	7'-12' Crossbar		n/a	\$27.65	\$31.80	\$35.60	
		İ	İ				

**DRAPERY COLORS:** Red (01), White (03), Gold (04), Blue (05), Black (06), Burgundy (07), Grey (10)

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS: \_



#### **FLOORING**

#### **Industry Summit**

AVAILABLE COLORS: Black (06), Dark Grey (35), Silver Dollar (34), Sand (33), White (03), Electric Blue (91), Navy (22), Crimson (74) \*\*\* Minimum 100 sq. ft. order required.

AVAILABLE COLORS: Rosemary Stone (64), Snow (89), Maple (66), Silverwood (25), Walnut (39), Barnwood (85) \*\*\* Minimum 100 sq. ft. order required

SQ. FT.

SQ. FT.

100% ULTRA CUT PILE WITH ACTION BACK OR JUTE BACKING AVAILABLE COLORS: Black (06) , Deep Navy (22) , Silver Cloud (18), Charcoal (17), Red (01), Beige (14) \*\*\* Minimum 100 sq. ft. order required.

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

Premium Plush Carpet\*\* - 50 oz. (per sq. ft.)\*\*\*
Rental includes installation and removal of carpet and visqueen.

Premium Vinyl\*\* (per sq. ft.)\*\*\* Rental includes installation and removal of carpet and visqueen.

Premium Carpet - 28 oz. Rental/Sq. Ft.\*\*\*
Rental includes installation and removal of carpet and visqueen.

Rental includes installation and removal of carpet and visqueen.

Premium Carpet - 28 oz. Rental 1000+ Sq. Ft.\*\*

Expo Carpet - 13 oz. (Regular & Special Cut) 10' x 10'

Expo Carpet - 13 oz. (Regular & Special Cut) 10' x 20'

Expo Carpet - 13 oz. (Regular & Special Cut) 10' x 30'

Expo Carpet - 13 oz. (Regular & Special Cut) 10' x 40'

Premium Carpet - 28 oz. Purchase Sq. Ft.\*\*\*

1/2" Padding for Vinyl (per sq. ft.)\*\*\*

CODE

46004

CODE

46005

46007

CODE

46001

46003

46002

50255

50256

50257

50258

**(♣)** Shepard

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TOTAL

TOTAL

TOTAL

TOTAL

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

COLOR

n/a

COLOR

COLOR

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023** PREMIUM PLUSH & PREMIUM VINYL DEADLINE:\*\* FRIDAY, SEPTEMBER 1, 2023

ONLINE

\$12.70

ONLINE

\$16.45

\$6.00

ONLINE

\$8.00

\$22.55

ONLINE

\$321.55

\$600.00

\$894.90

\$1,189.85

DISCOUNT

\$14.60

DISCOUNT

\$18.90

\$6.90

DISCOUNT

\$10.45

\$9.20

\$25.95

DISCOUNT

\$369.80

\$690.00

\$1,029.15

\$1,368.35

REGULAR

\$16.35

REGULAR

\$21.15

\$7.75

REGULAR

\$11.70

\$10.30

\$29.05

REGULAR

\$414.20

\$772.80

\$1.152.65

\$1,532.55

50400	Expo Carpet - 13 oz. (Regular & Special Cut) 10' x 15'		Tuxedo ONLY	\$562.7	70	\$647.10	\$724.75		
	ENDED FOR: Standard Size and Inline Booths AVAILABLE COLOR cour when ordering more than one cut of carpet unless ordered as Sp		50), Grey (10), Blue (05),	Eclipse (43), F	Peacock (13	), Red (01), Cayenn	e (92) Burgundy (07)	· Variation in dye	
CODE	ITEM	SQ. FT.	COLOR	ONLIN	4E	DISCOUNT	REGULAR	TOTAL	
50580	Special Cut 0-399 Sq. Ft. Rental includes installation and removal of carpet and visqueen.			\$6.20	)	\$7.15	\$8.00		
50581	Special Cut 400-900 Sq. Ft. Rental includes installation and removal of carpet and visqueen.			\$5.70		\$6.55	\$7.35		
50582	Special Cut 900+ Sq. Ft. Rental includes installation and removal of carpet and visqueen.			\$5.15	;	\$5.90	\$6.60		
	ENDED FOR: Island and Large Area Exhibits AVAILABLE COLORS: Black that dye lots match.	(06), Tuxedo (50), Grey	(10), Blue (05), Eclipse (4	43), Peacock	(13), Red (01	), Cayenne (92) Bu	rgundy (07)• <i>Order Sp</i>	ecial Cut when it is	
CODE	ITEM	SQ. FT.	COLOR	ONLIN	IE .	DISCOUNT	REGULAR	TOTAL	
50009	1/2" Padding		n/a	\$1.70	)	\$1.95	\$2.20		
50008	1" Padding		n/a	\$3.20	)	\$3.70	\$4.15		
50010	Visqueen		n/a	\$0.40		\$0.45	\$0.50		
NTICE AT	TENDEES TO LINGER IN YOUR SPACE WITH SOFT, COMFORTABLE PADE	DING.						•	
ereste	d in Elevated Hardwood? Contact us for a quote at: exhil	oits@shepardes.co	m.	,	TOTAL E	STIMATE		\$	
					TAX (All	tax rates are su	ıbject to change)	9.45	
efunds o	omission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges efunds once item has been delivered to your booth. Cancellations must be received in writing 14 days prior to first exhibitor						AMOUNT DUE \$		
ve in day	r. Rental items found and in use in your booth are subject to "Regular"	pricing.							
MPAN	Y NAME:					ВООТН	NUMBER:		
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Email completed form to: orders@shepardes.com



## 



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and Greenery



## TOP DESIGN TIPS for Tradeshow Exhibits

Use these tips to bring your space to life and empower clients to make it their own.

Work Together
Enjoy communal tables that make it easy to network and build connections.





2 Sit Back & Relax
Let clients relax in comfortable
"living room" spaces that
encourage real conversations.

Take It for a Spin
Great for smaller spaces, swivel
chairs increase functionality so
you can engage and interact.



One With Nature

Bring nature indoors with life like greenery that warms up booths and other environments.



Small, but Mighty
Got small spaces? Use ottomans in small theaters for quick demonstrations.







## TOP DESIGN TIPS for Tradeshow Exhibits

Use these tips to bring your space to life and empower clients to make it their own.

Highs from Lows

Use low and casual seating to create a comfortable learning environment that makes clients feel at ease.



Power up!

Include powered products throughout your space that empower clients to recharge, relax, and relate with others.



In the Loop

Create an informal, inclusive setting for small group discussions with ottomans styled around an accent table.



Make it Pop!

Add flashes of color throughout your furnishings to attract more attention while reinforcing brand themes.

10

**Create space** 

Sometimes, clients need privacy.
Use clear dividers between sofas
or conference tables to give clients
space for personal meetings.



Share the look.

Increase your brand exposure by sharing eye-catching spaces on your social networks.









Baja Sofa & Loveseat



Cordoba Loveseat



Fairfax Sofa



Key Largo Sofa & Loveseat



Montreal Loveseat







Naples Sofa & Loveseat - Powered



Palm Beach Sofa



Sterling Sofa



Valencia Sofa



Allegro Chair



Baja Chair



Cordoba Chair



Fairfax Chair



Key Largo Chair



Montreal Chair



Naples Chair



Naples Chair - Powered



Sterling Chair



Valencia Chair

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Allegro Chair	CHR002	Blue Fabric	Length: 36" Depth: 34.5" Height: 30" Seat Length: 23" Seat Depth: 23" Seat Height: 17"
	Allegro Sofa	SFA002	Blue Fabric	Length: 73" Depth: 34.5" Height: 30" Seat Length: 61" Seat Depth: 23" Seat Height: 17"
	Baja Chair	ВСНЖНТ	White Vinyl	Length: 36" Depth: 30.5" Height: 28" Seat Length: 25.75" Seat Depth: 22" Seat Height: 16"
	Baja Loveseat	BLVWHT	White Vinyl	Length: 61" Depth: 30.5" Height: 28" Seat Length: 51" Seat Depth: 23" Seat Height: 16"
	Baja Sofa	BSFWHT	White Vinyl	Length: 86" Depth: 30" Height: 28" Seat Length: 77" Seat Depth: 23" Seat Height: 16"
	Cordoba Chair	COCHTP	Taupe Fabric, Black	Length: 37" Depth: 32" Height: 33" Seat Length: 22.5" Seat Depth: 21" Seat Height: 18"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Cordoba Loveseat	COLVTP	Taupe Fabric, Black	Length: 60.5" Depth: 32" Height: 33" Seat Length: 46" Seat Depth: 21" Seat Height: 18"
	Fairfax Chair	FAIRCW	White Vinyl, Brushed Metal	Length: 27" Depth: 26" Height: 30" Seat Length: 24" Seat Depth: 20.5" Seat Height: 17"
	Fairfax Sofa	FAIRSW	White Vinyl, Brushed Metal	Length: 62" Depth: 26" Height: 30" Seat Length: 62" Seat Depth: 20.5" Seat Height: 17"
	Key Largo Chair	KEYCHR	Black Fabric, Wood	Length: 35" Depth: 35" Height: 34" Seat Length: 22" Seat Depth: 22" Seat Height: 19"
	Key Largo Loveseat	KEYLOV	Black Fabric, Wood	Length: 57" Depth: 35" Height: 34" Seat Length: 44" Seat Depth: 22" Seat Height: 19"
	Key Largo Sofa	KEYSOF	Black Fabric, Wood	Length: 79" Depth: 35" Height: 34" Seat Length: 66" Seat Depth: 22" Seat Height: 19"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Montreal Chair	MONCHA	Blue, Black Metal	Length: 30" Depth: 23.25" Height: 30" Seat Length: 22.5" Seat Depth: 18.5" Seat Height: 16"
	Montreal Loveseat	MONLOV	Blue, Black Metal	Length: 62" Depth: 27.25" Height: 29.5" Seat Length: 57" Seat Depth: 18.5" Seat Height: 16"
	Naples Chair	Powered: NPLCHP Non-Powered: NPLCHR	Black Vinyl	Length: 36" Depth: 30" Height: 33.25" Seat Length: 25" Seat Depth: 20.5" Seat Height: 18"
	Naples Loveseat	Powered: NPLLOP Non-Powered: NPLLOV	Black Vinyl	Length: 62" Depth: 30" Height: 33.25" Seat Length: 52.5" Seat Depth: 20.5" Seat Height: 18"
	Naples Sofa	Powered: NPLSOP Non-Powered: NPLSOF	Black Vinyl	Length: 87" Depth: 30" Height: 33.25" Seat Length: 77.5" Seat Depth: 20.5" Seat Height: 18"
	Palm Beach Sofa	PALSOF	White Vinyl	Length: 69" Depth: 29" Height: 33" Seat Length: 48-62" Seat Depth: 19" Seat Height: 18"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Sterling Chair	STECHA	Gray Fabric	Length: 33" Depth: 33.5" Height: 32" Seat Length: 25.75" Seat Depth: 21" Seat Height: 17"
	Sterling Sofa	STESOF	Gray Fabric	Length: 82" Depth: 33.5" Height: 32" Seat Length: 72.5" Seat Depth: 21" Seat Height: 17"
	Valencia Chair	VALCHA	Spice Orange Velvet	Length: 28" Depth: 30.5" Height: 31" Seat Length: 17.5" Seat Depth: 21" Seat Height: 17.5"
	Valencia Sofa	VALSOF	Coffee Brown Velvet	Length: 63" Depth: 30.5" Height: 31" Seat Length: 53" Seat Depth: 20.5" Seat Height: 17.5"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Naples Chair	Powered: NPLCHP Non-Powered: NPLCHR	Black Vinyl	Length: 36" Depth: 30" Height: 33.25" Seat Length: 25" Seat Depth: 20.5" Seat Height: 18"
	Naples Loveseat	Powered: NPLLOP Non-Powered: NPLLOV	Black Vinyl	Length: 62" Depth: 30" Height: 33.25" Seat Length: 52.5" Seat Depth: 20.5" Seat Height: 18"
	Naples Sofa	Powered: NPLSOP Non-Powered: NPLSOF	Black Vinyl	Length: 87" Depth: 30" Height: 33.25" Seat Length: 77.5" Seat Depth: 20.5" Seat Height: 18"
	Tech Tablet Chair	TCHGRY	Gray Vinyl, White Metal Tablet, Chrome Base	Length: 30.5" Depth: 29" Height: 33.5" Seat Length: 22.5" Seat Depth: 19.5" Seat Height: 19"
	Tech Chair, No Tablet	TCHP	Gray Vinyl, Chrome Base	Length: 30.5" Depth: 29" Height: 33.5" Seat Length: 22.5" Seat Depth: 19.5" Seat Height: 19"



Atherton Chair



**Bowery Chair** 



Century Chair



La Brea Swivel Chair

















Madrid Chair



Munich Armless Chair



Pasadena Chair



Pro Executive Guest Chair



Swanson Swivel Chair



Wentworth Swivel Chair

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Atherton Chair	ATHCHA	Brown Leather, Black Metal	Length: 27" Depth: 31" Height: 30" Seat Length: 21.5" Seat Depth: 24" Seat Height: 17"
	Bowery Chair	BOWCHA	Ochre Fabric	Length: 29.75" Depth: 31" Height: 27.25" Seat Length: 30" Seat Depth: 21" Seat Height: 17"
	Brooklyn Meeting Chair	BNMCSW	White Vinyl, Black Swivel Base	Length: 24.5" Depth: 25.5" Height: 31.75" Seat Length: 18" Seat Depth: 17" Seat Height: 18"
	Brooklyn Meeting Chair	BNMCSB	Black Vinyl, Black Swivel Base	Length: 24.5" Depth: 25.5" Height: 31.75" Seat Length: 18" Seat Depth: 17" Seat Height: 18"
	Brooklyn Meeting Chair	BNMCOW	White Vinyl, Oak-Look Base	Length: 24.5" Depth: 25.5" Height: 31.75" Seat Length: 18" Seat Depth: 17" Seat Height: 18"
A.	Brooklyn Meeting Chair	вимсов	Black Vinyl, Oak-Look Base	Length: 24.5" Depth: 25.5" Height: 31.75" Seat Length: 18" Seat Depth: 17" Seat Height: 18"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Century Chair	CNTCHR	Gray Velvet	Length: 30" Depth: 30" Height: 31" Seat Length: 21.5" Seat Depth: 23" Seat Height: 17"
	La Brea Swivel Chair	LABREA	Charcoal Gray Fabric, Chrome	Length: 35" Depth: 27" Height: 40" Seat Length: 17" Seat Depth: 16" Seat Height: 20"
	Lena Chair	LENCHA	Moss Green Leather, Bronze	Length: 27" Depth: 25" Height: 31" Seat Length: 18.5" Seat Depth: 21" Seat Height: 19"
	Madrid Chair	BCW	White Vinyl, Chrome	Length: 30" Depth: 30" Height: 31" Seat Length: 30.5" Seat Depth: 20.5" Seat Height: 18"
	Munich Armless Chair	MNCHCH	Gray Fabric, Black	Length: 22.5" Depth: 27" Height: 28.5" Seat Length: 22" Seat Depth: 21" Seat Height: 17"
	Pasadena Chair	PASCHR	White Molded Plastic, Chrome Tower Base	Length: 27" Depth: 25" Height: 26" Seat Length: 17" Seat Depth: 17" Seat Height: 17"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Pro Executive Guest Chair	PROGB	Black Vinyl, Chrome	Length: 24" Depth: 26" Height: 36" Seat Length: 19.5" Seat Depth: 19" Seat Height: 18"
	Swanson Swivel Chair	SWAN	Black Vinyl	Length: 28" Depth: 25" Height: 30" Seat Length: 22" Seat Depth: 17.5" Seat Height: 17"
	Tech Tablet Chair	TCHGRY	Gray Vinyl, White Metal Tablet, Chrome Base	Length: 30.5" Depth: 29" Height: 33.5" Seat Length: 22.5" Seat Depth: 19.5" Seat Height: 19"
	Tech Chair, No Tablet	TCHP	Gray Vinyl, Chrome Base	Length: 30.5" Depth: 29" Height: 33.5" Seat Length: 22.5" Seat Depth: 19.5" Seat Height: 19"
	Wentworth Swivel Chair	WENCHA	Brown Vinyl	Length: 31" Depth: 24" Height: 31.5" Seat Length: 21.5" Seat Depth: 19" Seat Height: 18"





Chelsea Chair Collection









Razor Chair



Rustique Chair



Syntax Chair



Zenith Chair

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Blade Chair	BLDCBK BLDCRD BLDCSB	Black Red Sky Blue	Length: 20.5" Depth: 19" Height: 30.5" Seat Length: 15" Seat Depth: 16.75" Seat Height: 17.75"
	Brewer Chair	SC3	Onyx, Chrome	Length: 20" Depth: 20" Height: 32" Seat Length: 19.5" Seat Depth: 16.5"
	Chelsea Chair	CCBTWL CCBTBK CCBTYL  CCBTGY CCBTOR	Walnut-Look, Black Tower Base Azure Blue, Black Tower Base Black, Black Tower Base Goldenrod Yellow, Black Tower Base Gray, Black Tower Base Orange, Black Tower Base	Length: 18.5" Depth: 22" Height: 34" Seat Length: 18" Seat Depth: 16" Seat Height: 18.5"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Chelsea Chair	CCSCGY CCSCAZ CCSCBK CCSCYL CCSCOR CCSCWL	Gray, Black Swivel Base w/ Casters Azure Blue, Black Swivel Base w/ Casters Black, Black Swivel Base w/ Casters Goldenrod Yellow, Black Swivel Base w/ Casters Orange, Black Swivel Base w/ Casters Walnut-Look, Black Swivel Base w/ Casters	Length: 18.5" Depth: 22" Height: 34" Seat Length: 18" Seat Depth: 16" Seat Height: 18.5"
	Christopher Chair	XCHR	White Vinyl, Chrome	Length: 17" Depth: 19" Height: 35" Seat Length: 16.75" Seat Depth: 14.75" Seat Height: 18"
	Duet Stack Chair	DUET	Black, Chrome	Length: 21" Depth: 23" Height: 33" Seat Length: 18" Seat Depth: 18" Seat Height: 18"
	Laguna Chair	LMCHR	Maple, Chrome	Length: 18" Depth: 19" Height: 34" Seat Length: 17" Seat Depth: 16" Seat Height: 18"
	Lucent Chair	LUCHCL	Frosted Acrylic, Chrome	Length: 19.5" Depth: 19.75" Height: 32.5" Seat Length: 16.25" Seat Depth: 15.5" Seat Height: 18.75"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Malba Chair	MALGRY	Gray, Chrome	Length: 20" Depth: 20" Height: 32" Seat Length: 17" Seat Depth: 14" Seat Height: 19"
	Malba Chair	MALGRN	Green, Chrome	Length: 20" Depth: 20" Height: 32" Seat Length: 17" Seat Depth: 14" Seat Height: 19"
	Marina Chair	MARCWH MARCBR MARCBK MARCBE MARCRD	White Vinyl, Brushed Metal Brown Fabric, Brushed Metal Black Vinyl, Brushed Metal Ocean Blue Fabric, Brushed Metal Red Fabric, Brushed Metal	Length: 17.5" Depth: 19.5" Height: 35" Seat Length: 15" Seat Depth: 13" Seat Height: 19"
	<b>⊗</b>			
	Razor Armless Chair	SC10	White	Length: 19" Depth: 23.5" Height: 31.75" Seat Length: 16" Seat Depth: 17.25" Seat Height: 17.75"
	Rustique Chair w/ Arms	RSTDIN	Gunmetal	Length: 20" Depth: 18" Height: 31" Seat Length: 15" Seat Depth: 15" Seat Height: 18"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Syntax Chair	CS4	Black, Chrome	Length: 23" Depth: 19" Height: 32.25" Seat Length: 18" Seat Depth: 17" Seat Height: 18.5"
	Zenith Chair	ZENCHR	White, Chrome	Length: 18.25" Depth: 22" Height: 32" Seat Length: 18.25" Seat Depth: 16" Seat Height: 19"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Beverly Bench Ottoman	BVLYBK BVLYBN BVLYGR BVLYLN BVLYOB BVLYRD BVLYWH	Black Vinyl Brown Fabric Gray Fabric Linen Fabric Ocean Blue Fabric Red Fabric White Vinyl	Length: 60" Depth: 20" Height: 18" Seat Length: 60" Seat Depth: 20" Seat Height: 18"
	Beverly Small Bench Ottoman	BVSMBK BVSMBN BVSMGY BVSMLV BVSMLN BVSMBL BVSMGN BVSMOR BVSMOR BVSMRD BVSMWH BVSMYL	Black Vinyl Brown Fabric Gray Fabric Lavender Fabric Linen Fabric Ocean Blue Fabric Olive Green Fabric Orange Fabric Red Fabric White Vinyl Yellow Fabric	Length: 60" Depth: 20" Height: 18" Seat Length: 60" Seat Depth: 20" Seat Height: 18"
	Endless Curved Ottoman	END01B	Black Vinyl, Chrome	Length: 60.5" Depth: 37.5" Height: 15" Seat Length: 60.5" Seat Depth: 34"
	Endless Curved Ottoman	END01W	White Vinyl, Chrome	Length: 60.5" Depth: 37.5" Height: 15" Seat Length: 60.5" Seat Depth: 34"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Endless Square Ottoman	END02B	Black Vinyl, Chrome	Length: 34" Depth: 34" Height: 15" Seat Length: 34" Seat Depth: 34"
	Endless Square Ottoman	ENDO2W	White Vinyl, Chrome	Length: 34" Depth: 34" Height: 15" Seat Length: 34" Seat Depth: 34"
	Marche Swivel Ottoman	MAR001 MAR015 MAR010 MAR014 MAR002 MAR002 MAR003 MAR008 MAR001 MAR009 MAR007 MAR004 MAR005 MAR006 MAR013	White Vinyl Black Vinyl Blue Fabric Distressed Brown Vinyl Forest Green Vinyl Gray Fabric Ivory Faux Sheep Fur Linen Fabric Meadow Green Orange Velvet Pear Yellow Fabric Plum Fabric Raspberry Fabric Red Fabric Rose Quartz Fabric Teal Velvet	Round: 17" Height: 18" Seat Round: 17" Seat Height: 18"
	Regis Bench	REGBEN	Brushed Metal	Length: 47" Depth: 15.5" Height: 16"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Vibe Cube Ottoman	VIB10 VIB02 VIB05 VIB14 VIB17 VIB01 VIB08 VIB13 VIB04 VIB12 VIB16 VIB11 VIB15 VIB09	Black Vinyl Blue Vinyl Bright Yellow Vinyl Citrus Green Vinyl Desert Rose Vinyl Green Vinyl Orange Vinyl Purple Vinyl Red Vinyl Silver Vinyl Spice Orange Vinyl Steel Blue Vinyl Taupe Vinyl White Vinyl	Length: 18" Depth: 18" Height: 18" Seat Length: 18" Seat Depth: 18" Seat Height: 18"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Midtown Bar, Lighted w/ Plug In	MTBLPI	Taupe Glass Top, Pewter	Length: 60" Depth: 18" Height: 42"
	Midtown Bar, Unlighted	MTBUUL	Taupe Glass Top, Pewter	Length: 60" Depth: 18" Height: 42"







Blade Barstool Collection













Chelsea Barstool Collection







Laguna Barstool



Lift Barstool Collection



Lucent Barstool



Marina Barstool Collection



Rustique Barstool



Shark Barstool



Syntax Barstool



Zenith Barstool



Zoey Barstool

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Banana Barstool	BSS	Black, Chrome	Length: 21" Depth: 22" Height: 41" Seat Length: 18" Seat Depth: 18" Seat Height: 30.25"
	Banana Barstool	BST	White, Chrome	Length: 21" Depth: 22" Height: 41" Seat Length: 18" Seat Depth: 18" Seat Height: 30.25"
	Blade Barstool	BLDBBK BLDBRD BLDBSB	Black Red Sky Blue	Length: 20.5" Depth: 20" Height: 40.5" Seat Length: 14" Seat Depth: 15.75" Seat Height: 30.25"
	Chelsea Barstool	CBSBWL CBSBAZ CBSBBK CBSBYL CBSBGY CBSBOR	Walnut-Look, Black Tower Base Azure Blue, Black Tower Base Black, Black Tower Base Goldenrod Yellow, Black Tower Base Gray, Black Tower Base Orange, Black Tower Base	Length: 20.5" Depth: 20" Height: 40.5" Seat Length: 14" Seat Depth: 15.75" Seat Height: 30.25"
	8			

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Christopher Barstool	XBAR	White Vinyl, Chrome	Length: 19" Depth: 19" Height: 41" Seat Length: 14.5" Seat Depth: 15" Seat Height: 29"
	Laguna Barstool	LMBAR	Maple, Chrome	Length: 18" Depth: 20" Height: 47" Seat Length: 17" Seat Depth: 16" Seat Height: 31"
	Lift Barstool	ROLLWH ROLLBL ROLLGY ROLLRD	White Vinyl, Chrome Black Vinyl, Chrome Gray Vinyl, Chrome Red Vinyl, Chrome	Round: 18" Height: 23-33.5" Seat Round: 15" Seat Height: 22.25-31.5"
	8			
	Marina Barstool	MARBWH MARBBK MARBBR MARBBE MARBRD	White Vinyl, Brushed Metal Black Vinyl, Brushed Metal Brown Fabric, Brushed Metal Ocean Blue Fabric, Brushed Metal Red Fabric, Brushed Metal	Length: 21" Depth: 17.5" Height: 41.5" Seat Length: 17" Seat Depth: 16" Seat Height: 30.5"
	8			

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Lucent Barstool	LUBSCL	Frosted Acrylic, Chrome	Length: 22" Depth: 22.5" Height: 45.5" Seat Length: 16.25" Seat Depth: 15.5" Seat Height: 31"
	Rustique Barstool	RSTSTL	Gunmetal	Length: 13" Depth: 13" Height: 30" Seat Length: 12" Seat Depth: 12" Seat Height: 30"
N	Shark Barstool	BS001	White, Chrome	Length: 22" Depth: 19" Height: 34-44" Seat Length: 17.5" Seat Depth: 14.5" Seat Height: 21.5-32"
	Syntax Barstool	BSR	Black, Chrome	Length: 23" Depth: 19" Height: 43.25" Seat Length: 18" Seat Depth: 17" Seat Height: 28.5"
	Zenith Barstool	ZENBAR	White, Chrome	Length: 19" Depth: 20" Height: 44" Seat Length: 18" Seat Depth: 16" Seat Height: 29"
T	Zoey Barstool	BS002	White, Chrome	Length: 15" Depth: 16" Height: 30-34.75" Seat Length: 14" Seat Depth: 13" Seat Height: 26-30.5"

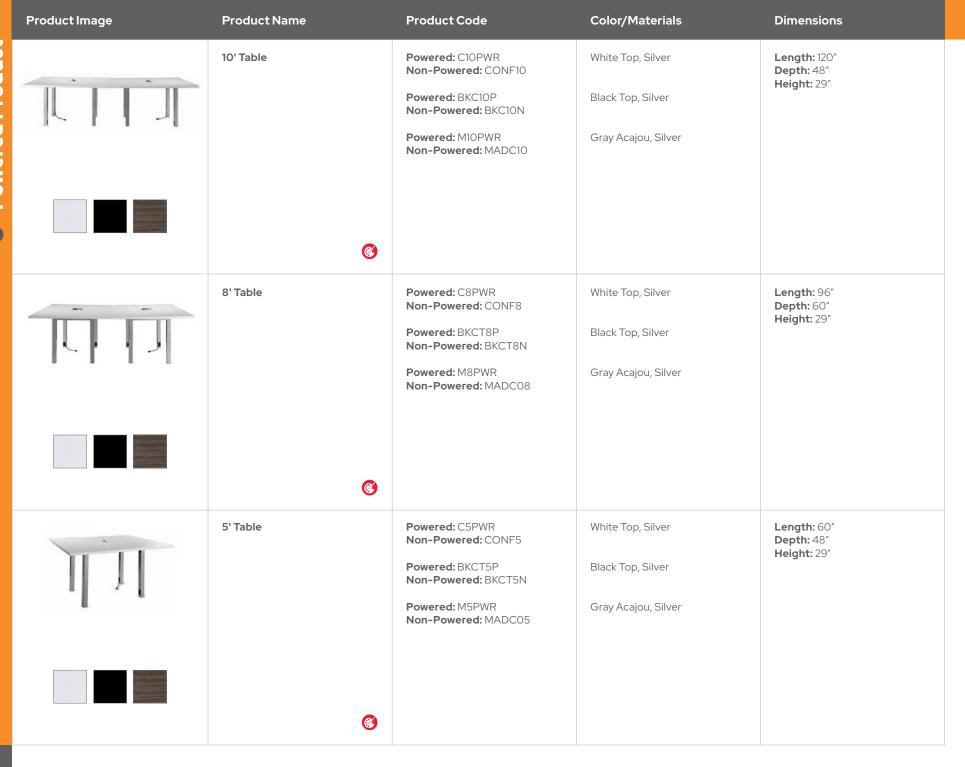
Product Image	Product Name	Product Code	Color/Materials	Dimensions
	30" Round Bar Table w/ Hydraulic Base	30WHHB 30WDHB 30BKHB 30BEHB 30AGHB 30YSHB 30GSHB 30MTHB 30OSHB 30BRHB 30MAHB	White Top Barnwood Top Black Top Blue Top Brushed Gunmetal Top Brushed Yellow Top Graphite Nebula Top Green Top Maple Top Orange Top Red Top Gray Acajou Top	Round: 30" Height: 45"
	30" Round Bar Table w/ Standard Black Base	30WH42 30WDBB 30BKSB 30BEBB 30AGBB 30YBBB VTJ 30GSBB VTK 30OSBB VTB	White Top Barnwood Top Black Top Blue Top Brushed Gunmetal Top Brushed Yellow Top Graphite Nebula Top Green Top Maple Top Orange Top Red Top Gray Acajou Top	Round: 30" Height: 42"
Ī	30" Round Bar Table, Powered	P30BWH	White Top, Black	Round: 30" Height: 42"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	36" Round Bar Table w/ Hydraulic Base	36WTHB 36BKHB 36GRHB 36MTHB	White Top Black Top Graphite Nebula Top Maple Top	Round: 36" Height: 45"
	36" Round Bar Table w/ Standard Black Base	VTW 36BKSB VTN VTP	White Top Black Top Graphite Nebula Top Maple Top	Round: 36" Height: 42"
	30" Round Cafe Table w/ Hydraulic Base	30WHHC 30WDHC 30BKHC 30BEHC 30AGHC 30YSHC 30GRHC 30GSHC 30MTHC 30OSHC 30BRHC 30MAHC	White Top Barnwood Top Black Top Blue Top Brushed Gunmetal Top Brushed Yellow Top Graphite Nebula Top Green Top Maple Top Orange Top Red Top Gray Acajou Top	Round: 30" Height: 29"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	30" Round Cafe Table w/ Standard Black Base	30WH29 30WDBC 30BKSC 30BEBC 30AGBC 30YSBC ZTJ 30GSBC ZTK 30OSBC ZTB ZTA	White Top Barnwood Top Black Top Blue Top Brushed Gunmetal Top Brushed Yellow Top Graphite Nebula Top Green Top Maple Top Orange Top Red Top Gray Acajou Top	Round: 30" Height: 29"
	30" Round Cafe Table, Powered	P30CWH	White Top, Black	Round: 30" Height: 29"
	36" Round Cafe Table w/ Hydraulic Base	36WTHC 36BKHC 36MTHC 36GRHC	White Top Black Top Maple Top Graphite Nebula Top	Round: 36" Height: 29"
	8			

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	36" Round Cafe Table w/ Standard Black Base	ZTQ 36BKSC ZTN ZTP	White Top Black Top Graphite Nebula Top Maple Top	Round: 36" Height: 29"
	<b>8</b>	POTCOT		L
	Rustique Square Metal Bar Table	RSTSQT	Gunmetal	Length: 23.75" Depth: 23.75" Height: 41.25"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Ventura Communal Bar Table	VNTBNP VNTWNP VNTMNP	Black Top, Silver White Top, Silver Maple Top, Silver	Length: 72.25" Depth: 26.25" Height: 42"
	Ventura Communal Bar Table, Powered	VNTBLK VNTWHT	Black Top, Silver White Top, Silver	Length: 72.25" Depth: 26.25" Height: 42"
	Ventura Communal Bar Table w/ Grommet Holes	VNTBWW VNTBMW	White Top, Silver Maple Top, Silver	Length: 72.25" Depth: 26.25" Height: 42"
	Ventura Communal Cafe Table	VNTCBN VNTCWN VNTCMN	Black Top, Silver White Top, Silver Maple Top, Silver	Length: 72.25" Depth: 26.25" Height: 30"
	Ventura Communal Cafe Table, Powered	VNTCBK VNTCWH	Black Top, Silver White Top, Silver	Length: 72.25" Depth: 26.25" Height: 30"
	Ventura Communal Cafe Table w/ Grommet Holes	VNTCWW VNTCMW	White Top, Silver Maple Top, Silver	Length: 72.25" Depth: 26.25" Height: 30"



Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Adelaide Cocktail Table	Non-Powered: ADCTWH Powered: ADCTWP  Non-Powered: ADCTBK Powered: ADCTBP  ADCTGL	White Top, Silver  Black Top, Silver  Glass Top, Silver	Length: 48.875" Depth: 25.375" Height: 18"
	<b>©</b>			
	Adelaide End Table	ADETWH ADETBK ADETGL	White Top, Silver Black Top, Silver Glass Top, Silver	Length: 21.5" Depth: 21.5" Height: 18"
	Alondra Cocktail Table	ALC200 ALC100	Brandy Maple Top, Chrome  Glass Top, Chrome	Length: 47" Depth: 24" Height: 17"  Length: 47" Depth: 24" Height: 16"
	8			

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Alondra End Table	ALE200 ALE100	Brandy Maple Top, Chrome  Glass Top, Chrome	Length: 20" Depth: 20" Height: 21"  Length: 20" Depth: 20" Height: 20"
	<b>©</b>			
	Geo Cocktail Table	CIFWB	Brandy Maple Top, Black Base	Length: 47" Depth: 24" Height: 17"
		C1C	Glass Top, Chrome Base	Length: 50" Depth: 22" Height: 16"
	8			
	Geo End Table	E1FWB	Brandy Maple Top, Black Base	Length: 20" Depth: 20" Height: 21"
Image: Control of the control of the		E1C	Glass Top, Chrome Base	Length: 24" Depth: 24" Height: 20"
	8			

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Mesa Cocktail Table	MESCTW MESCTB MESCTG	Barnwood Top, Bronze Black Top, Bronze Glass Top, Bronze	Round: 32.25" Height: 17.25" Round: 36" Height: 17.25"
	Mesa End Table	MESETW MESETB MESETG	Barnwood Top, Bronze Black Top, Bronze Glass Top, Bronze	Round: 20.5" Height: 21.25" Round: 24" Height: 21.25"
	Regis Bench/Table	REGBEN	Brushed Metal	Length: 47" Depth: 15.5" Height: 16"
	Regis End Table	REGOTT	Brushed Metal	Length: 16" Depth: 15.5" Height: 16.5"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Silverado Cocktail Table	C1E	Glass Top, Chrome	Round: 36" Height: 17"
	Silverado End Table	E1E	Glass Top, Chrome	Round: 24" Height: 22"
	Sydney Cocktail Table	Non-Powered: C1W Powered: C1WP SYDWDC Non-Powered: C1Y Powered: C1YP SYDBEC	White Top, Brushed Steel  Barnwood Top, Brushed Steel  Black Top, Brushed Steel  Blue Top, Brushed Steel	Length: 48" Depth: 26" Height: 18"
	Sydney End Table	E1W SYDWDE E1Y SYDBEE	White Top, Brushed Steel Barnwood Top, Brushed Steel Black Top, Brushed Steel Blue Top, Brushed Steel	Length: 27" Depth: 23" Height: 22"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
5	Aura Round Table	AURA	White Metal	Round: 15" Height: 22"
	Sedona Side Table	SEDBWH SEDBWD SEDBBK	White Top, Bronze Barnwood Top, Bronze Black Top, Bronze	Length: 15.75" Depth: 15.75" Height: 24"
	8			
	Taos Side Table	TAOBWH TAOBWD TAOBBK	White Top, Bronze Barnwood Top, Bronze Black Top, Bronze	Length: 15.75" Depth: 15.75" Height: 24"
	8			
	Timber Table	TMBTBL	Wood	Round: 16" Height: 17"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Madison Executive Desk	JD8	Gray Acajou	Length: 60" Depth: 30" Height: 29"
	Tech Desk, Powered	TECH	Black Metal, Black Laminate w/electrical unit	Length: 60" Depth: 30" Height: 30"
	Tech Desk, Powered w/ 3 Drawer File Cabinet	TECH3B	Black Metal, Black Laminate w/electrical unit	Length: 60" Depth: 30" Height: 30"
-	3 Drawer File Cabinet on Castors	TECH3	Black Top, Black Metal	Length: 16" Depth: 20" Height: 28"
	Madison Bookcase	BC8	Gray Acajou	Length: 36" Depth: 12" Height: 72"
	Posh Shelving	PSHCCS	Chrome, Acrylic	Length: 36" Depth: 18" Height: 72"
	Divider, Freestanding Whiteboard	DIVFWB	Silver, White	Length: 395" Depth: 1.5" Height: 72"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Atomic 42" Round Table	42ATO	Glass Top, Chrome	Round: 42" Height: 30"
	Atomic 36" Round Table	36ATO	Glass Top, Chrome	Round: 36" Height: 30"
	Geo Table, Rectangle	CF2 CE2	Glass Top, Black Glass Top, Chrome	Length: 60" Depth: 36" Height: 29"
	Geo Table, Rounded Square	CE1 CF1	Glass Top, Chrome Glass Top, Black	Length: 42" Depth: 42" Height: 29"
	Work Table	WD3	White Top, White	Length: 48" Depth: 24" Height: 30"
T	42" Round Madison Table	CB8	Gray Acajou, Black	Round: 42" Height: 29"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
J	42" Round Table	CONF42	White Top, Black	Round: 42" Height: 29"
T	42" Round Table	42BKCT	Black Top, Black	Round: 42" Height: 29"
	10' Table	Powered: BKC10P Non-Powered: BKC10N	Black Top, Silver	Length: 120" Depth: 48" Height: 29"
	8' Table	Powered: BKCT8P Non-Powered: BKCT8N	Black Top, Silver	Length: 96" Depth: 60" Height: 29"
	5' Table	Powered: BKCT5P Non-Powered: BKCT5N	Black Top, Silver	Length: 60" Depth: 48" Height: 29"
TITI	10' Table	Powered: C10PWR Non-Powered: CONF10	White Top, Silver	Length: 120" Depth: 48" Height: 29"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	8' Table	Powered: C8PWR Non-Powered: CONF8	White Top, Silver	Length: 96" Depth: 60" Height: 29"
III	5' Table	Powered: C5PWR Non-Powered: CONF5	White Top, Silver	Length: 60" Depth: 48" Height: 29"
	Madison 10' Table	Powered: M10PWR Non-Powered: MADC10	Gray Acajou, Silver	Length: 120" Depth: 48" Height: 29"
138 C38	Madison 8' Table	Powered: M8PWR Non-Powered: MADC08	Gray Acajou, Silver	Length: 96" Depth: 60" Height: 29"
	Madison 5' Table	Powered: M5PWR Non-Powered: MADC05	Gray Acajou, Silver	Length: 60" Depth: 48" Height: 29"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Ace High Back Chair	ACEHBC	White Vinyl, Chrome	Length: 26" Depth: 26" Height: 42.25-44" Seat Length: 19.5" Seat Depth: 18" Seat Height: 17-19.75"
	Ace Mid Back Chair	ACEMBC	White Vinyl, Chrome	Length: 26" Depth: 26" Height: 33.25-33.75" Seat Length: 19.5" Seat Depth: 18" Seat Height: 17-19.75"
	Cupertino Mid Back Chair	CUPCHA	Black Vinyl, Chrome	Length: 27" Depth: 30.5" Height: 40-43" Seat Length: 19.5" Seat Depth: 19" Seat Height: 18.5-20.5"
	Genesis Chair	GENCHA	Black	Length: 27.5" Depth: 27.5" Height: 40-43.5" Seat Length: 20" Seat Depth: 17.5" Seat Height: 17.5-21"
	Pro Executive Guest Chair	PROGB	Black Vinyl, Chrome	Length: 24" Depth: 26" Height: 36" Seat Length: 19.5" Seat Depth: 19" Seat Height: 18"
	Pro Executive High Back Chair	PROEXB	Black Vinyl, Chrome	Length: 25" Depth: 24" Height: 45-48" Seat Length: 19.5" Seat Depth: 18.5" Seat Height: 18-21"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Pro Executive High Back Chair	PROEXE	White Vinyl, Chrome	Length: 25" Depth: 24" Height: 45-48" Seat Length: 19.5" Seat Depth: 18.5" Seat Height: 18-21"
	Pro Executive Mid Back Chair	PROMDB	Black Vinyl, Chrome	Length: 24" Depth: 22" Height: 36.75-39.75" Seat Length: 20" Seat Depth: 19.5" Seat Height: 18-21"
	Pro Executive Mid Back Chair	PROMID	White Vinyl, Chrome	Length: 24" Depth: 22" Height: 36.75-39.75" Seat Length: 20" Seat Depth: 19.5" Seat Height: 18-21"
	Task Stool	TASKST	Black Fabric, Black	Length: 27.5" Depth: 27.5" Height: 32.75-40.25" Seat Length: 18.5" Seat Depth: 18.5" Seat Height: 18-25.5"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Midtown Powered Counter, Lighted w/ Plug In	MTCLPI	Taupe Glass Top, Pewter	Length: 60" Depth: 18" Height: 42"
	Midtown Powered Counter, Unlighted	MTCPUL	Taupe Glass Top, Pewter	Length: 60" Depth: 18" Height: 42"
	Powered Locking Pedestal, 36"	PDL36B	Black	Length: 24" Depth: 24" Height: 36"
	Powered Locking Pedestal, 36"	PDL36W	White	Length: 24" Depth: 24" Height: 36"
	Powered Locking Pedestal, 42"	PDL42B	Black	Length: 24" Depth: 24" Height: 42"
	Powered Locking Pedestal, 42"	PDL42W	White	Length: 24" Depth: 24" Height: 42"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
	Clear Divider, Bar/Counter	DIVBAR	Clear, Black	Length: 48-70" Depth: 12" Height: 31.5"
	Clear Divider, Freestanding	DIVFRE	Silver, Clear	Length: 39" Depth: 1.5" Height: 72"
	Clear Divider, Freestanding Corner	DIVFCR	Silver, Clear	Length: 39" Depth: 39" Height: 72"
	Clear Divider, Freestanding Wall	DIVFWL	Silver, Clear	Length: 40" Depth: 1.5" Height: 72"
;	Clear Divider, Sofa/Table	DIVFST	Silver, Clear	Length: 34" Depth: 11" Height: 47-74"
	Miramar Divider, White	MIRWHT	Molded Plastic	Length: 63" Depth: 23" Height: 83"

Product Image	Product Name	Product Code	Color/Materials	Dimensions
Your Sign Here	Stanchion Sign Holder	STNSGN	Chrome	Length: 10" Height: 13"
	Stanchion w/ Retractable Belt	STNCH1	Black, Chrome	Length: 96" Height: 37"
	Mason Floor Lamp	LA15	Brushed Silver	Round: 18" Height: 55"
	Mason Table Lamp	LA14	Brushed Silver	Round: 16" Height: 26"
	Boxwood Hedge 7'	HDG7FT	Green, Black	Length: 36.5" Depth: 12" Height: 84"
	Boxwood Hedge 4'	HDG4FT	Green, Black	Length: 46" Depth: 9" Height: 47"



#### **SOFT SEATING COLLECTIONS**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### Loveseats

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BLVWHT	Baja Loveseat - White Vinyl, Metal Base		\$1,363.25	\$1,567.75	\$1,755.90	
KEYLOV	Key Largo Loveseat - Black Fabric, Metal Base		\$627.95	\$722.15	\$808.80	
NPLLOV	Naples Loveseat - Black Vinyl, Metal Base		\$1,203.70	\$1,384.25	\$1,550.35	
NPLLOP	Naples Loveseat - Black Vinyl , Metal Base POWERED		\$1,500.00	\$1,725.00	\$1,932.00	
COLVTP	Cordoba Loveseat - Taupe, Black Metal Base		\$963.60	\$1,108.15	\$1,241.15	
MONLOV	Montreal Loveseat - Blue, Black Metal Base		\$1,156.80	\$1,330.30	\$1,489.95	

#### Sofas

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
SFA002	Allegro Sofa - Blue Fabric, Brushed Metal		\$1,197.35	\$1,376.95	\$1,542.20	
BSFWHT	Baja Sofa - White Vinyl		\$1,449.30	\$1,666.70	\$1,866.70	
FAIRSW	Fairfax Sofa - White Vinyl, Brushed Metal		\$816.65	\$939.15	\$1,051.85	
KEYSOF	Key Largo Sofa - Black Fabric, Wood		\$810.10	\$931.60	\$1,043.40	
NPLSOF	Naples Sofa - Black Vinyl		\$1,431.60	\$1,646.35	\$1,843.90	
NPLLOP	Naples Sofa - Black Vinyl POWERED		\$1,743.95	\$2,005.55	\$2,246.20	
PALSOF	Palm Beach Sofa - White Vinyl		\$1,137.20	\$1,307.80	\$1,464.75	
STESOF	Sterling Sofa - Grey Fabric		\$1,350.05	\$1,552.55	\$1,738.85	
VALSOF	Valencia Sofa - Coffee Brown Velvet		\$761.90	\$876.20	\$981.35	

**= Electrical Power** (Client is responsible for providing labor and an electrical power source to the furniture.) NOTE: Items may be discontinued without notice at any time.

	\$
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$

Submission of this form male are you read and accept the Fayment Folicy and Terms a conditions. There are no exchanges of renames once item has been delivered to your
booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





#### **ACCENT CHAIRS**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023

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CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
CHR002	Allegro Chair - Blue Fabric, Brushed Metal		\$840.00	\$966.00	\$1,081.90	
ATHCHA	Atherton Chair - Brown Leather, Black Metal		\$696.20	\$800.65	\$896.75	
BCHWHT	Baja Chair - White Vinyl		\$930.60	\$1,070.20	\$1,198.60	
BOWCHA	Bowery Chair - Ochre Fabric		\$653.90	\$752.00	\$842.25	
CNTCHR	Century Chair - Gray Velvet		\$666.35	\$766.30	\$858.25	
FAIRCW	Fairfax Chair - White Vinyl, Brushed Metal		\$588.90	\$677.25	\$758.50	
KEYCHR	Key Largo Chair - Black Fabric, Wood		\$536.90	\$617.45	\$691.55	
LABREA	La Brea Swivel Chair - Charcoal Gray Fabric, Chrome		\$702.70	\$808.10	\$905.05	
LENCHA	Lena Chair - Moss Green Leather, Bronze		\$586.80	\$674.80	\$755.80	
BCW	Madrid Chair - White Vinyl, Chrome		\$1,278.70	\$1,470.50	\$1,646.95	
MONCHA	Montreal Chair - Blue, Black Metal		\$718.55	\$826.35	\$925.50	
MNCHCH	Munich Armless Chair - Gray Fabric, Black		\$966.30	\$1,111.25	\$1,244.60	
NPLCHP	Naples Chair - Black Vinyl POWERED		\$1,083.50	\$1,246.00	\$1,395.50	
NPLCHR	Naples Chair - Black Vinyl		\$998.90	\$1,148.75	\$1,286.60	
STECHA	Sterling Chair - Gray Fabric		\$927.35	\$1,066.45	\$1,194.40	
SWAN	Swanson Swivel Chair - White Vinyl, Chrome		\$611.65	\$703.40	\$787.80	
TCHP	Tech Chair, No Tablet - Gray Vinyl, Chrome Base		\$512.15	\$588.95	\$659.60	
TCHGRY	Tech Tablet Chair - Gray Vinyl, White Metal Tablet, Chrome Base POWERED		\$499.75	\$574.70	\$643.65	
VALCHA	Valencia Chair - Spice Orange Velvet		\$512.60	\$589.50	\$660.25	
WENCHA	Wentworth Swivel Chair - Brown Vinyl		\$562.00	\$646.30	\$723.85	
BNMCOW	Brooklyn Meeting Chair - White		\$449.90	\$517.40	\$579.50	
BNMCSW	Brooklyn Meeting Chair, Swivel - White		\$449.90	\$517.40	\$579.50	
BNMCSB	Brooklyn Meeting Chair - Black		\$422.40	\$485.75	\$544.05	
вимсов	Brooklyn Meeting Chair, Swivel - Black		\$422.40	\$485.75	\$544.05	
COCHTP	Cordoba Chair		\$674.75	\$775.95	\$869.05	

**♥ = Electrical Power** (Client is responsible for providing labor and an electrical power source to the furniture.)

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





#### **INDIVIDUAL SEATING**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023**

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CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BLDCRD	Blade Chair - Red		\$115.30	\$132.60	\$148.50	
BLDCSB	Blade Chair - Sky Blue		\$115.30	\$132.60	\$148.50	
BLDCBK	Blade Chair - Black		\$98.40	\$113.15	\$126.75	
CCSCAZ	Chelsea Chair - Azure Blue, Black Swivel Base		\$223.20	\$256.70	\$287.50	
CCBTAZ	Chelsea Chair- Azure Blue, Black Tower Base		\$223.20	\$256.70	\$287.50	
CCSCBK	Chelsea Chair- Black, Black Swivel Base		\$223.20	\$256.70	\$287.50	
ССВТВК	Chelsea Chair- Black, Black Tower Base		\$223.20	\$256.70	\$287.50	
CCSCYL	Chelsea Chair- Goldenrod Yellow, Black Swivel Base		\$223.20	\$256.70	\$287.50	
CCBTYL	Chelsea Chair - Goldenrod Yellow, Black Tower Base		\$223.20	\$256.70	\$287.50	
CCSCGY	Chelsea Chair- Gray, Black Swivel Base		\$223.20	\$256.70	\$287.50	
CCBTGY	Chelsea Chair- Gray, Black Tower Base		\$223.20	\$256.70	\$287.50	
CCSCOR	Chelsea Chair- Orange, Black Swivel Base		\$223.20	\$256.70	\$287.50	
CCBTOR	Chelsea Chair- Orange, Black Tower Base		\$223.20	\$256.70	\$287.50	
CCSCWL	Chelsea Chair- Walnut, Black Swivel Base		\$223.20	\$256.70	\$287.50	
CCBTWL	Chelsea Chair- Walnut, Black Tower Base		\$223.20	\$256.70	\$287.50	
SC3	Brewer Chair - Onyx, Chrome		\$299.20	\$344.10	\$385.40	
XCHR	Christopher Chair - White Vinyl, Chrome		\$179.00	\$205.85	\$230.55	
DUET	Duet Stack Chair - Black, Chrome		\$110.65	\$127.25	\$142.50	
LMCHR	Laguna Chair - Maple, Chrome		\$253.80	\$291.85	\$326.85	
LUCHCL	Lucent Chair - Frosted Acrylic, Chrome		\$310.55	\$357.15	\$400.00	
MALGRN	Malba Chair - Green, Chrome		\$195.25	\$224.55	\$251.50	
MALGRY	Malba Chair - Gray, Chrome		\$195.25	\$224.55	\$251.50	
MARCBE	Marina Chair - Ocean Blue Fabric, Brushed Metal		\$251.40	\$289.10	\$323.80	
MARCBK	Marina Chair - Black Vinyl, Brushed Metal		\$251.40	\$289.10	\$323.80	
MARCBR	Marina Chair - Brown Fabric, Brushed Metal		\$251.40	\$289.10	\$323.80	
MARCRD	Marina Chair - Red Fabric, Brushed Metal		\$251.40	\$289.10	\$323.80	
MARCWH	Marina Chair - White Vinyl, Brushed Metal		\$251.40	\$289.10	\$323.80	
PASCHR	Pasadena Chair - White Molded Plastic w/Chrome Tower Base		\$405.25	\$466.05	\$522.00	
SC10	Razor Armless Chair - White		\$133.45	\$153.45	\$171.85	
RSTDIN	Rustique Chair w/ Arms - Gunmetal		\$224.45	\$258.10	\$289.05	
CS4	Syntax Chair - Black, Chrome		\$354.65	\$407.85	\$456.80	
ZENCHR	Zenith Chair - White, Chrome		\$286.25	\$329.20	\$368.70	

 ${\it NOTE:}\ Items\ may\ be\ discontinued\ without\ notice\ at\ any\ time.$ 

TOTAL ESTIMATE	\$ 
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EMAN ARREST	





#### **BENCHES & OTTOMANS**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **Beverly Benches**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BVSMBK	Beverly Small Bench Ottoman - Black Vinyl		\$360.55	\$414.65	\$464.40	
BVSMBL	Beverly Small Bench Ottoman - Ocean Blue Fabric		\$360.55	\$414.65	\$464.40	
BVSMBN	Beverly Small Bench Ottoman - Brown Fabric		\$360.55	\$414.65	\$464.40	
BVSMGN	Beverly Small Bench Ottoman - Olive Green Fabric		\$360.55	\$414.65	\$464.40	
BVSMGY	Beverly Small Bench Ottoman - Grey Fabric		\$360.55	\$414.65	\$464.40	
BVSMLN	Beverly Small Bench Ottoman - Linen Fabric		\$360.55	\$414.65	\$464.40	
BVSMLV	Beverly Small Bench Ottoman - Lavender Fabric		\$360.55	\$414.65	\$464.40	
BVSMOR	Beverly Small Bench Ottoman - Orange Fabric		\$360.55	\$414.65	\$464.40	
BVSMRD	Beverly Small Bench Ottoman - Red Fabric		\$360.55	\$414.65	\$464.40	
BVSMWH	Beverly Small Bench Ottoman - White Vinyl		\$360.55	\$414.65	\$464.40	
BVSMYL	Beverly Small Bench Ottoman - Yellow Fabric		\$360.55	\$414.65	\$464.40	
BVLYBK	Beverly Bench - Black Vinyl		\$689.75	\$793.20	\$888.40	
BVLYBN	Beverly Bench - Brown Fabric		\$689.75	\$793.20	\$888.40	
BVLYGR	Beverly Bench - Grey Fabric		\$689.75	\$793.20	\$888.40	
BVLYLN	Beverly Bench - Linen Fabric		\$689.75	\$793.20	\$888.40	
BVLYOB	Beverly Bench - Ocean Fabric		\$689.75	\$793.20	\$888.40	
BVLYRD	Beverly Bench - Red Fabric		\$689.75	\$793.20	\$888.40	
BVLYWH	Beverly Bench - White Vinyl		\$689.75	\$793.20	\$888.40	_

#### **Metal Bench**

	CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
R	REGBEN	Regis Bench/Table - Brushed Metal		\$491.30	\$565.00	\$632.80	

#### **Ottomans**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
END01B	Endless Curved Ottoman - Black Vinyl, Chrome		\$715.80	\$823.15	\$921.95	
ENDOIW	Endless Curved Ottoman - White Vinyl, Chrome		\$715.80	\$823.15	\$921.95	
END02B	Endless Square Ottoman - Black Vinyl, Chrome		\$449.05	\$516.40	\$578.35	
END02W	Endless Square Ottoman - White Vinyl, Chrome		\$449.05	\$516.40	\$578.35	

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$ 
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EMAIL ADDRESS:	





#### **CUBE & SWIVEL OTTOMANS**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023**

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#### **Vibe Cubes**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
VIB01	Vibe Cube - Green		\$240.85	\$277.00	\$310.25	
VIB02	Vibe Cube - Blue		\$240.85	\$277.00	\$310.25	
VIB04	Vibe Cube - Red		\$240.85	\$277.00	\$310.25	
VIB05	Vibe Cube - Yellow		\$240.85	\$277.00	\$310.25	
VIB08	Vibe Cube - Orange		\$240.85	\$277.00	\$310.25	
VIB09	Vibe Cube - White Waterproof		\$240.85	\$277.00	\$310.25	
VIB10	Vibe Cube - Black Waterproof		\$240.85	\$277.00	\$310.25	
VIBII	Vibe Cube - Steel Blue Vinyl		\$240.85	\$277.00	\$310.25	
VIB12	Vibe Cube - Silver Vinyl		\$240.85	\$277.00	\$310.25	
VIB13	Vibe Cube - Purple Vinyl		\$240.85	\$277.00	\$310.25	
VIB14	Vibe Cube - Cirtus Green		\$240.85	\$277.00	\$310.25	
VIB15	Vibe Cube - Taupe Vinyl		\$240.85	\$277.00	\$310.25	
VIB16	Vibe Cube - Spice Orange		\$240.85	\$277.00	\$310.25	
VIB17	Vibe Cube - Desert Rose		\$240.85	\$277.00	\$310.25	

#### **Marche Swivel**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
MAR001	Marche Swivel - White		\$318.80	\$366.60	\$410.60	
MAR002	Marche Swivel - Grey		\$318.80	\$366.60	\$410.60	
MAR003	Marche Swivel - Linen		\$318.80	\$366.60	\$410.60	
MAR004	Marche Swivel - Raspberry		\$318.80	\$366.60	\$410.60	
MAR005	Marche Swivel - Red		\$318.80	\$366.60	\$410.60	
MAR006	Marche Swivel - Rose Qtz		\$318.80	\$366.60	\$410.60	
MAR007	Marche Swivel - Plum		\$318.80	\$366.60	\$410.60	
MAR008	Marche Swivel - Meadow Green		\$318.80	\$366.60	\$410.60	
MAR009	Marche Swivel - Pear		\$318.80	\$366.60	\$410.60	
MAR010	Marche Swivel - Blue		\$318.80	\$366.60	\$410.60	
MAR011	Marche Swivel - Orange		\$318.80	\$366.60	\$410.60	
MAR012	Marche Swivel - Forest Green		\$318.80	\$366.60	\$410.60	
MAR013	Marche Swivel - Teal Velvet		\$318.80	\$366.60	\$410.60	
MAR014	Marche Swivel - Distressed Brown		\$318.80	\$366.60	\$410.60	
MAR015	Marche Swivel - Black Vinyl		\$318.80	\$366.60	\$410.60	
MAR016	Marche Swivel - Ivory Faux Sheep Fur		\$318.80	\$366.60	\$410.60	

 ${\it NOTE:}\ Items\ may\ be\ discontinued\ without\ notice\ at\ any\ time.$ 

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





#### **ACCENT TABLES: COCKTAIL & END**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **Cocktail Tables**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
ADCTBK	Adelaide Cocktail Table - Black Top, Silver		\$374.40	\$430.55	\$482.20	
ADCTGL	Adelaide Cocktail Table - Glass Top, Silver		\$374.40	\$430.55	\$482.20	
ADCTWH	Adelaide Cocktail Table - White Top, Silver		\$374.40	\$430.55	\$482.20	
ADCTBP	Adelaide Cocktail Table - Black Top, Silver POWERED		\$518.40	\$596.15	\$667.70	
ADCTWP	Adelaide Cocktail Table - White Top, Silver POWERED		\$518.40	\$596.15	\$667.70	
ALC100	Alondra Cocktail Table - Glass Top, Chrome		\$572.60	\$658.50	\$737.50	
ALC200	Alondra Cocktail Table - Brandy Maple Top, Chrome		\$572.60	\$658.50	\$737.50	
CIC	Geo Cocktail Table - Glass Top, Chrome		\$429.50	\$493.90	\$553.15	
CIFWB	Geo Cocktail Table - Brandy Maple Top, Black		\$501.05	\$576.20	\$645.35	
MESCTB	Mesa Cocktail Table - Black Top, Bronze		\$331.70	\$381.45	\$427.20	
MESCTG	Mesa Cocktail Table - Glass Top, Bronze		\$331.70	\$381.45	\$427.20	
MESCTW	Mesa Cocktail Table - Barnwood Top, Bronze		\$331.70	\$381.45	\$427.20	
CIE	Silverado Cocktail Table - Glass Top, Chrome		\$475.00	\$546.25	\$611.80	
CIW	Sydney Cocktail Table - White Top, Brushed Steel		\$481.50	\$553.70	\$620.15	
CIY	Sydney Cocktail Table - Black Top, Brushed Steel		\$481.50	\$553.70	\$620.15	
CIWP	Sydney Cocktail Table - White Top, Brushed Steel POWERED		\$611.65	\$703.40	\$787.80	
CIYP	Sydney Cocktail Table - Black Top, Brushed Steel POWERED		\$611.65	\$703.40	\$787.80	
SYDBEC	Sydney Cocktail Table - Blue Top, Brushed Steel		\$488.05	\$561.25	\$628.60	
SYDWDC	Sydney Cocktail Table - Barnwood Top, Brushed Steel		\$443.65	\$510.20	\$571.40	

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$

your booth are subject to "Regular" pricing.

\_ BOOTH NUMBER: \_\_\_

COMPANY NAME: \_\_\_ CONTACT NAME: \_





#### **ACCENT TABLES: SIDE**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023**

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#### **End Tables**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
ADETBK	Adelaide End Table - Black Top, Silver		\$362.40	\$416.75	\$466.75	
ADETGL	Adelaide End Table - Glass Top, Silver		\$362.40	\$416.75	\$466.75	
ADETWH	Adelaide End Table - White Top, Silver		\$362.40	\$416.75	\$466.75	
ALE100	Alondra End Table - Glass Top, Chrome		\$413.20	\$475.20	\$532.20	
ALE200	Alondra End Table - Brandy Maple Top, Chrome		\$413.20	\$475.20	\$532.20	
CUBPOW	Wireless Charging Table - White, AC Plug In POWERED		\$736.50	\$846.95	\$948.60	
EIC	Geo End Table - Glass Top, Chrome		\$423.00	\$486.45	\$544.80	
EIFWB	Geo End Table - Brandy Maple Top, Black		\$435.95	\$501.35	\$561.50	
MESETB	Mesa End Table - Black Top, Bronze		\$219.10	\$251.95	\$282.20	
MESETG	Mesa End Table - Glass Top, Bronze		\$219.10	\$251.95	\$282.20	
MESETW	Mesa End Table - Barnwood Top, Bronze		\$219.10	\$251.95	\$282.20	
REGOTT	Regis End Table - Brushed Metal		\$361.20	\$415.40	\$465.25	
EIE	Silverado End Table - Glass, Chrome		\$452.20	\$520.05	\$582.45	
EIW	Sydney End Table - White Top, Brushed Steel		\$435.95	\$501.35	\$561.50	
EIY	Sydney End Table - Black Top, Brushed Steel		\$435.95	\$501.35	\$561.50	
SYDBEE	Sydney End Table - Blue Top, Brushed Steel		\$428.90	\$493.25	\$552.45	
SYDWDE	Sydney End Table - Barnwood Top, Brushed Steel		\$428.90	\$493.25	\$552.45	

**Electrical Power** (Client is responsible for providing labor and an electrical power source to the furniture.)

NOTE: Items may be discontinued without notice at any time.

#### **Side Tables**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
AURA	Aura Round Table - White Metal		\$247.20	\$284.30	\$318.40	
SEDBBK	Sedona Side Table - Black Top, Bronze		\$221.10	\$254.25	\$284.75	
SEDBWD	Sedona Side Table - Wood Top, Bronze		\$221.10	\$254.25	\$284.75	
SEDBWH	Sedona Side Table - White Top, Bronze		\$221.10	\$254.25	\$284.75	
TAOBBK	Taos Side Table - Black Top, Bronze		\$221.10	\$254.25	\$284.75	
TAOBWD	Taos Side Table - Wood Top, Bronze		\$221.10	\$254.25	\$284.75	
TAOBWH	Taos Side Table - White Top, Bronze		\$221.10	\$254.25	\$284.75	
TMBTBL	Timber Table - Wood		\$292.85	\$336.80	\$377.20	

 ${\it NOTE:}\ Items\ may\ be\ discontinued\ without\ notice\ at\ any\ time.$ 

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





#### **BAR TABLES, BARS & COUNTERS**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### 30" Round Bar Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGBB	30" Round Bar Table w/ Standard Black Base - Brushed Gunmetal Top		\$428.90	\$493.25	\$552.45	
30BEBB	30" Round Bar Table w/ Standard Black Base - Blue Top		\$428.90	\$493.25	\$552.45	
30BKSB	30" Round Bar Table w/ Standard Black Base - Black Top		\$428.90	\$493.25	\$552.45	
30GSBB	30" Round Bar Table w/ Standard Black Base - Green Top		\$428.90	\$493.25	\$552.45	
30OSBB	30" Round Bar Table w/ Standard Black Base - Orange Top		\$428.90	\$493.25	\$552.45	
30WDBB	30" Round Bar Table w/ Standard Black Base - Barnwood Top		\$428.90	\$493.25	\$552.45	
30WH42	30" Round Bar Table w/ Standard Black Base - White Top		\$445.70	\$512.55	\$574.05	
30YBBB	30" Round Bar Table w/ Standard Black Base - Brushed Yellow Top		\$428.90	\$493.25	\$552.45	
VTB	30" Round Bar Table w/ Standard Black Base - Red Top		\$423.00	\$486.45	\$544.80	
VTJ	30" Round Bar Table w/ Standard Black Base - Graphite Nebula Top		\$423.00	\$486.45	\$544.80	
VTK	30" Round Bar Table w/ Standard Black Base - Maple Top		\$423.00	\$486.45	\$544.80	
VTA	30" Round Madison Bar Table w/ Standard Black Base - Gray Acajou Top		\$423.00	\$486.45	\$544.80	
P30BWH	30" Round Cafe Table w/ Standard Black Base - White Top ** POWERED		\$866.45	\$996.40	\$1,115.95	

#### 36" Round Bar Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
36BKSB	36" Round Bar Table w/Standard Black Base - Black Top		\$423.00	\$486.45	\$544.80	
VTN	36" Round Bar Table w/Standard Black Base - Graphite Nebula Top		\$452.20	\$520.05	\$582.45	
VTW	36" Round Bar Table w/Standard Black Base - White Top		\$452.20	\$520.05	\$582.45	
VTP	36"Round Bar Table w/ Standard Black Base - Maple Top		\$452.20	\$520.05	\$582.45	

#### 30" Round Bar Table with Hydraulic Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGHB	30" Round Bar Table w/ Hydraulic Base - Brushed Gunmetal Top		\$517.70	\$595.35	\$666.80	
30BEHB	30" Round Bar Table w/ Hydraulic Base - Blue Top		\$517.70	\$595.35	\$666.80	
30ВКНВ	30" Round Bar Table w/ Hydraulic Base - Black Top		\$517.70	\$595.35	\$666.80	
30BRHB	30" Round Bar Table w/ Hydraulic Base - Red Top		\$514.10	\$591.20	\$662.15	
30GRHB	30" Round Bar Table w/ Hydraulic Base - Graphite Nebula Top		\$514.10	\$591.20	\$662.15	
30GSHB	30" Round Bar Table w/ Hydraulic Base - Green Top		\$517.70	\$595.35	\$666.80	
30МТНВ	30" Round Bar Table w/ Hydraulic Base - Maple Top		\$559.60	\$643.55	\$720.80	
300SHB	30" Round Bar Table w/ Hydraulic Base - Orange Top		\$517.70	\$595.35	\$666.80	
30WDHB	30" Round Bar Table w/ Hydraulic Base - Barnwood Top		\$517.70	\$595.35	\$666.80	
30WHHB	30" Round Bar Table w/ Hydraulic Base - White Top		\$556.45	\$639.90	\$716.70	
30YSHB	30" Round Bar Table w/ Hydraulic Base - Brushed Yellow Top		\$517.70	\$595.35	\$666.80	
30МАНВ	30" Round Madison Bar Table w/ Hydraulic Base - Gray Acajou Top		\$514.10	\$591.20	\$662.15	

#### **36" Round Bar Table with Hydraulic Base**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
36BKHB	36" Round Bar Table w/ Hydraulic Base - Black Top		\$517.70	\$595.35	\$666.80	
36GRHB	36" Round Bar Table w/ Hydraulic Base - Graphite Nebula Top		\$559.60	\$643.55	\$720.80	
36МТНВ	36" Round Bar Table w/ Hydraulic Base - Maple Top		\$559.60	\$643.55	\$720.80	
36WTHB	36" Round Bar Table w/ Hydraulic Base - White Top		\$559.60	\$643.55	\$720.80	





## BAR TABLES, BARS & COUNTERS CONTINUED

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023**

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#### 30" Round Bar Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGBB	30" Round Bar Table w/Standard Black Base - Brushed Gunmetal Top		\$428.90	\$493.25	\$552.45	
30BEBB	30" Round Bar Table w/Standard Black Base - Blue Top		\$428.90	\$493.25	\$552.45	
30BKSB	30" Round Bar Table w/Standard Black Base - Black Top		\$428.90	\$493.25	\$552.45	
30GSBB	30" Round Bar Table w/ Standard Black Base - Green Top		\$428.90	\$493.25	\$552.45	
30OSBB	30" Round Bar Table w/ Standard Black Base - Orange Top		\$428.90	\$493.25	\$552.45	
30WDBB	30" Round Bar Table w/ Standard Black Base - Barnwood Top		\$428.90	\$493.25	\$552.45	
30WH42	30" Round Bar Table w/ Standard Black Base - White Top		\$445.70	\$512.55	\$574.05	
30YBBB	30" Round Bar Table w/ Standard Black Base - Brushed Yellow Top		\$428.90	\$493.25	\$552.45	
VTB	30" Round Bar Table w/ Standard Black Base - Red Top		\$423.00	\$486.45	\$544.80	
VTJ	30" Round Bar Table w/ Standard Black Base - Graphite Nebula Top		\$423.00	\$486.45	\$544.80	
VTK	30" Round Bar Table w/ Standard Black Base - Maple Top		\$423.00	\$486.45	\$544.80	
VTA	30" Round Madison Bar Table w/ Standard Black Base - Gray Acajou Top		\$423.00	\$486.45	\$544.80	
P30BWH	30" Round Cafe Table w/ Standard Black Base - White Top POWERED		\$866.45	\$996.40	\$1,115.95	

#### 36" Round Bar Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
36BKSB	36" Round Bar Table w/Standard Black Base - Black Top		\$423.00	\$486.45	\$544.80	
VTN	36" Round Bar Table w/Standard Black Base - Graphite Nebula Top		\$452.20	\$520.05	\$582.45	
VTW	36" Round Bar Table w/Standard Black Base - White Top		\$452.20	\$520.05	\$582.45	
VTP	36"Round Bar Table w/ Standard Black Base - Maple Top		\$452.20	\$520.05	\$582.45	

#### 30" Round Bar Table with Hydraulic Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGHB	30" Round Bar Table w/ Hydraulic Base - Brushed Gunmetal Top		\$517.70	\$595.35	\$666.80	
30BEHB	30" Round Bar Table w/ Hydraulic Base - Blue Top		\$517.70	\$595.35	\$666.80	
30ВКНВ	30" Round Bar Table w/ Hydraulic Base - Black Top		\$517.70	\$595.35	\$666.80	
30BRHB	30" Round Bar Table w/ Hydraulic Base - Red Top		\$514.10	\$591.20	\$662.15	
30GRHB	30" Round Bar Table w/ Hydraulic Base - Graphite Nebula Top		\$514.10	\$591.20	\$662.15	
30GSHB	30" Round Bar Table w/ Hydraulic Base - Green Top		\$517.70	\$595.35	\$666.80	
30MTHB	30" Round Bar Table w/ Hydraulic Base - Maple Top		\$559.60	\$643.55	\$720.80	
300SHB	30" Round Bar Table w/ Hydraulic Base - Orange Top		\$517.70	\$595.35	\$666.80	
30WDHB	30" Round Bar Table w/ Hydraulic Base - Barnwood Top		\$517.70	\$595.35	\$666.80	
30WHHB	30" Round Bar Table w/ Hydraulic Base - White Top		\$556.45	\$639.90	\$716.70	
30YSHB	30" Round Bar Table w/ Hydraulic Base - Brushed Yellow Top		\$517.70	\$595.35	\$666.80	_
30МАНВ	30" Round Madison Bar Table w/ Hydraulic Base - Gray Acajou Top		\$514.10	\$591.20	\$662.15	

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



## BAR TABLES, BARS & COUNTERS CONTINUED

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023**

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#### 36" Round Bar Table with Hydraulic Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
36BKHB	36" Round Bar Table w/ Hydraulic Base - Black Top		\$517.70	\$595.35	\$666.80	
36GRHB	36" Round Bar Table w/ Hydraulic Base - Graphite Nebula Top		\$559.60	\$643.55	\$720.80	
36MTHB	36" Round Bar Table w/ Hydraulic Base - Maple Top		\$559.60	\$643.55	\$720.80	
36WTHB	36" Round Bar Table w/ Hydraulic Base - White Top		\$559.60	\$643.55	\$720.80	

#### **Metal Bar Table**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
RSTSQT	Rustique Square Metal Bar Table - Gunmetal		\$468.55	\$538.85	\$603.50	

#### **Ventura Communal Bar Tables**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
VNTBNP	Ventura Communal Bar Table - Black Top, Silver		\$1,135.55	\$1,305.90	\$1,462.60	
VNTMNP	Ventura Communal Bar Table - Maple Top, Silver		\$1,135.55	\$1,305.90	\$1,462.60	
VNTWNP	Ventura Communal Bar Table - White Top, Silver		\$1,135.55	\$1,305.90	\$1,462.60	
VNTBMW	Ventura Communal Bar Table w/ Grommet Holes - Maple Top, Silver		\$1,135.55	\$1,305.90	\$1,462.60	
VNTBWW	Ventura Communal Bar Table w/ Grommet Holes - White Top, Silver		\$1,135.55	\$1,305.90	\$1,462.60	
VNTBLK	POWERED Ventura Communal Bar Table, Powered - Black Top, Silver		\$1,340.50	\$1,541.55	\$1,726.55	
VNTWHT	POWERED Ventura Communal Bar Table, Powered - White Top, Silver		\$1,340.50	\$1,541.55	\$1,726.55	

**= Electrical Power** (Client is responsible for providing labor and an electrical power source to the furniture.)

#### **Bars**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
MTBLPI	Midtown Bar, Lighted w/ Plug In - Taupe Glass Top, Pewter		\$2,528.90	\$2,908.25	\$3,257.25	
MTBUUL	Midtown Bar, Unlighted - Taupe Glass Top, Pewter		\$2,366.30	\$2,721.25	\$3,047.80	

#### **Counters**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
MTCLPI	Midtown Powered Counter, Lighted w/ Plug In - Taupe Glass Top, Pewter		\$2,528.90	\$2,908.25	\$3,257.25	
MTCPUL	Midtown Powered Counter, Unlighted - Taupe Glass Top, Pewter		\$2,381.05	\$2,738.20	\$3,066.80	

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





#### **CAFÉ TABLES**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### 30" Round Café Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGBC	30" Round Cafe Table w/ Standard Black Base - Brushed Gunmetal Top		\$384.55	\$442.25	\$495.30	
30BEBC	30" Round Cafe Table w/ Standard Black Base - Blue Top		\$384.55	\$442.25	\$495.30	
30BKSC	30" Round Cafe Table w/ Standard Black Base - Black Top		\$384.55	\$442.25	\$495.30	
30GSBC	30" Round Cafe Table w/ Standard Black Base - Green Top		\$384.55	\$442.25	\$495.30	
30OSBC	30" Round Cafe Table w/ Standard Black Base - Orange Top		\$384.55	\$442.25	\$495.30	
30WDBC	30" Round Cafe Table w/ Standard Black Base - Barnwood Top		\$384.55	\$442.25	\$495.30	
30WH29	30" Round Cafe Table w/ Standard Black Base - White Top		\$406.70	\$467.70	\$523.80	
30YSBC	30" Round Cafe Table w/ Standard Black Base - Brushed Yellow Top		\$384.55	\$442.25	\$495.30	
ZTA	30" Round Madison Cafe Table w/ Standard Black Base - Gray Acajou Top		\$396.90	\$456.45	\$511.20	
ZTB	30" Round Cafe Table w/ Standard Black Base - Red Top		\$383.95	\$441.55	\$494.55	
ZTJ	30" Round Cafe Table w/ Standard Black Base - Graphite Nebula Top		\$383.95	\$441.55	\$494.55	
ZTK	30" Round Cafe Table w/Standard Black Base - Maple Top		\$383.95	\$441.55	\$494.55	
P30CWH	30" Round Cafe Table w/ Standard Black Base - White Top POWERED		\$866.45	\$996.40	\$1,115.95	

#### 36" Round Café Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
36BKSC	36" Round Cafe Table w/ Standard Black Base - Black Top		\$419.70	\$482.65	\$540.55	
ZTN	36" Round Cafe Table w/ Standard Black Base - Graphite Nebula Top		\$419.70	\$482.65	\$540.55	
ZTP	36" Round Cafe Table w/ Standard Black Base - Maple Top		\$419.70	\$482.65	\$540.55	
ZTQ	36" Round Cafe Table w/ Standard Black Base - White Top		\$419.70	\$482.65	\$540.55	

#### 30" Round Café Table with Chrome Hydraulic Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGHC	30" Round Cafe Table w/ Hydraulic Base - Brushed Gunmetal Top		\$516.90	\$594.45	\$665.80	
30BEHC	30" Round Cafe Table w/ Hydraulic Base - Blue Top		\$517.70	\$595.35	\$666.80	
30BKHC	30" Round Cafe Table w/ Hydraulic Base - Black Top		\$516.90	\$594.45	\$665.80	
30BRHC	30" Round Cafe Table w/ Hydraulic Base - Red Top		\$514.10	\$591.20	\$662.15	
30GRHC	30" Round Cafe Table w/ Hydraulic Base - Graphite Nebula Top		\$559.60	\$643.55	\$720.80	
30GSHC	30" Round Cafe Table w/ Hydraulic Base - Green Top		\$516.90	\$594.45	\$665.80	
30MTHC	30" Round Cafe Table w/ Hydraulic Base - Maple Top		\$514.10	\$591.20	\$662.15	
300SHC	30" Round Cafe Table w/ Hydraulic Base - Orange Top		\$516.90	\$594.45	\$665.80	
30WDHC	30" Round Cafe Table w/ Hydraulic Base - Barnwood Top		\$517.70	\$595.35	\$666.80	
30WHHC	30" Round Cafe Table w/ Hydraulic Base - White Top		\$556.45	\$639.90	\$716.70	
30YSHC	30" Round Cafe Table w/ Hydraulic Base - Brushed Yellow Top		\$516.90	\$594.45	\$665.80	
30MAHC	30" Round Madison Cafe Table w/ Hydraulic Base - Gray Acajou Top		\$514.10	\$591.20	\$662.15	





#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### 36" Round Café Table with Chrome Hydraulic Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
36BKHC	36" Round Cafe Table w/ Hydraulic Base - Black Top		\$559.60	\$643.55	\$720.80	
36GRHC	36"Round Cafe Table w/ Hydraulic Base - Graphite Nebula Top		\$559.60	\$643.55	\$720.80	
36MTHC	36"Round Cafe Table w/ Hydraulic Base - Maple Top		\$559.60	\$643.55	\$720.80	
36WTHC	36"Round Cafe Table w/ Hydraulic Base - White Top		\$559.60	\$643.55	\$720.80	

#### **Ventura Communal Café Tables**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
VNTCBN	Ventura Communal Cafe Table - Black Top, Silver		\$872.60	\$1,003.50	\$1,123.90	
VNTCMN	Ventura Communal Cafe Table - Maple Top, Silver		\$872.60	\$1,003.50	\$1,123.90	
VNTCWN	Ventura Communal Cafe Table - White Top, Silver		\$872.60	\$1,003.50	\$1,123.90	
VNTCMW	Ventura Communal Cafe Table w/ Grommet Holes - Maple Top, Silver		\$872.60	\$1,003.50	\$1,123.90	
VNTCWW	Ventura Communal Cafe Table w/ Grommet Holes - White Top, Silver		\$872.60	\$1,003.50	\$1,123.90	
VNTCBK	Communal Ventura Cafe Table - Black Top, Silver POWERED		\$990.85	\$1,139.50	\$1,276.25	
VNTCWH	Communal Ventura Cafe Table - White Top, Silver POWERED		\$990.85	\$1,139.50	\$1,276.25	

**= Electrical Power** (Client is responsible for providing labor and an electrical power source to the furniture.) NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$

Submission of this form male are you read and accept the Fayment Folicy and Terms a conditions. There are no exchanges of renames once item has been delivered to your
booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





#### **BAR STOOLS**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **Bar Stools**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BSS	Banana Barstool - Black, Chrome		\$426.25	\$490.20	\$549.00	
BST	Banana Barstool - White, Chrome		\$426.25	\$490.20	\$549.00	
BLDBRD	Blade Barstool - Red		\$221.80	\$255.05	\$285.65	
BLDBSB	Blade Barstool - Sky Blue		\$221.80	\$255.05	\$285.65	
BLDBBK	Blade Barstool - Black		\$189.60	\$218.05	\$244.20	
CBSBAZ	Chelsea Barstool- Azure Blue, Black Tower Base		\$223.20	\$256.70	\$287.50	
CBSBBK	Chelsea Barstool- Black, Black Tower Base		\$223.20	\$256.70	\$287.50	
CBSBYL	Chelsea Barstool- Goldenrod Yellow, Black Tower Base		\$223.20	\$256.70	\$287.50	
CBSBGY	Chelsea Barstool- Gray, Black Tower Base		\$223.20	\$256.70	\$287.50	
CBSBOR	Chelsea Barstool- Orange, Black Tower Base		\$223.20	\$256.70	\$287.50	
CBSBWL	Chelsea Barstool- Walnut-look, Black Tower Base		\$223.20	\$256.70	\$287.50	
XBAR	Christopher Barstool - White Vinyl, Chrome		\$309.00	\$355.35	\$398.00	
LMBAR	Laguna Barstool - Maple, Chrome		\$318.80	\$366.60	\$410.60	
ROLLBL	Lift Barstool - Black Vinyl, Chrome		\$361.20	\$415.40	\$465.25	
ROLLGY	Lift Barstool - Gray Vinyl, Chrome		\$361.20	\$415.40	\$465.25	
ROLLRD	Lift Barstool - Red Vinyl, Chrome		\$361.20	\$415.40	\$465.25	
ROLLWH	Lift Barstool - White Vinyl, Chrome		\$361.20	\$415.40	\$465.25	
LUBSCL	Lucent Barstool - Frosted Acrylic, Chrome		\$443.65	\$510.20	\$571.40	
MARBBE	Marina Barstool - Ocean Blue Fabric, Brushed Metal		\$360.55	\$414.65	\$464.40	
MARBBK	Marina Barstool - Black Vinyl, Brushed Metal		\$360.55	\$414.65	\$464.40	
MARBBR	Marina Barstool - Brown Fabric, Brushed Metal		\$360.55	\$414.65	\$464.40	
MARBRD	Marina Barstool - Red Fabric, Brushed Metal		\$360.55	\$414.65	\$464.40	
MARBWH	Marina Barstool - White Vinyl, Brushed Metal		\$360.55	\$414.65	\$464.40	
RSTSTL	Rustique Barstool - Gunmetal		\$247.20	\$284.30	\$318.40	
BS001	Shark Barstool - White, Chrome		\$543.30	\$624.80	\$699.80	
BSR	Syntax Barstool - Black, Chrome		\$387.20	\$445.30	\$498.75	
ZENBAR	Zenith Barstool - White, Chrome		\$286.25	\$329.20	\$368.70	
BS002	Zoey Barstool - White, Chrome		\$497.80	\$572.45	\$641.15	

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





#### **CONFERENCE & WORK TABLES**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **Conference Tables**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BKCT5N	5' Table - Black Top, Silver		\$557.00	\$640.55	\$717.40	
BKCT5P	5' Table - Black Top, Silver POWERED		\$721.00	\$829.15	\$928.65	
CONF5	5' Table - White Top, Silver		\$652.80	\$750.70	\$840.80	
C5PWR	5' Table - White Top, Silver POWERED		\$770.40	\$885.95	\$992.25	
BKCT8N	8' Table - Black Top, Silver		\$1,108.85	\$1,275.20	\$1,428.20	
ВКСТ8Р	8'Table - Black Top, Silver POWERED		\$1,384.85	\$1,592.60	\$1,783.70	
CONF8	8' Table - White Top, Silver		\$1,238.40	\$1,424.15	\$1,595.05	
C8PWR	8' Table - White Top, Silver POWERED		\$1,483.20	\$1,705.70	\$1,910.40	
BKC10N	10'Table - BlackTop, Silver		\$1,108.85	\$1,275.20	\$1,428.20	
BKC10P	10'Table - Black Top, Silver POWERED		\$1,384.85	\$1,592.60	\$1,783.70	
CONF10	10'Table - White Top, Silver		\$1,238.40	\$1,424.15	\$1,595.05	
C10PWR	10'Table - White Top, Silver POWERED		\$1,483.20	\$1,705.70	\$1,910.40	
CB8	42" Round Madison Table - Gray Acajou, Black		\$581.00	\$668.15	\$748.35	
42BKCT	42" Round Table - Black Top, Black		\$597.35	\$686.95	\$769.40	
CONF42	42" Round Table - White Top		\$657.30	\$755.90	\$846.60	
36ATO	Atomic 36" Round Table - Glass Top, Chrome		\$543.30	\$624.80	\$699.80	
42ATO	Atomic 42" Round Table - Glass Top, Chrome		\$543.30	\$624.80	\$699.80	
CE2	Geo Table, Rectangle - Glass Top, Chrome		\$771.05	\$886.70	\$993.10	
CF2	Geo Table, Rectangle - Glass Top, Black		\$771.05	\$886.70	\$993.10	
CE1	Geo Table, Rounded Square - Glass Top, Chrome		\$543.30	\$624.80	\$699.80	
CF1	Geo Table, Rounded Square - Glass Top, Black		\$543.30	\$624.80	\$699.80	
MADC05	Madison 5' Table - Gray Acajou, Chrome		\$823.15	\$946.60	\$1,060.20	
MADC08	Madison 8' Table - Gray Acajou, Chrome		\$1,643.05	\$1,889.50	\$2,116.25	
MADC10	Madison 10' Table - Gray Acajou, Chrome		\$1,643.05	\$1,889.50	\$2,116.25	

#### **Work Table**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
WD3	Work Table - White Top, White		\$566.15	\$651.05	\$729.20	

= Electrical Power (Client is responsible for providing labor and an electrical power source to the furniture.) NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$ 

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EMAIL ADDRESS:	





## **EXECUTIVE SEATING, DESKS & STORAGE**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### Seating

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
CUPCHA	Cupertino Mid Back Chair - Black Vinyl		\$473.80	\$544.85	\$610.25	
GENCHA	Genesis Chair - Black		\$413.50	\$475.50	\$532.55	
PROGB	Pro Executive Guest Chair - Black Vinyl, Chrome		\$445.70	\$512.55	\$574.05	
PROEXB	Pro Executive High Back Chair - Black Vinyl, Chrome		\$634.45	\$729.60	\$817.15	
PROEXE	Pro Executive High Back Chair - White Vinyl, Chrome		\$634.45	\$729.60	\$817.15	
PROMDB	Pro Executive Mid Back Chair - Black Vinyl, Chrome		\$416.45	\$478.90	\$536.35	
PROMID	Pro Executive Mid Back Chair - White Vinyl, Chrome		\$403.45	\$463.95	\$519.60	
TASKST	Task Stool - Black Fabric, Black		\$251.40	\$289.10	\$323.80	

#### **Desks**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
TECH	Tech Desk - Black Metal, Black Laminate w/ Electrical Unit ** POWERED		\$771.05	\$886.70	\$993.10	
TECH3B	Tech Deskw/ 3 Drawer File Cabinet - Black Metal, Black Laminate w/ Electrical Unit POWERED		\$953.35	\$1,096.35	\$1,227.90	
JD8	Madison Executive Desk - Gray Acajou, Chrome		\$1,037.95	\$1,193.65	\$1,336.90	

#### **Storage**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BC8	Madison Bookcase - Gray Acajou, Chrome		\$751.50	\$864.20	\$967.90	
TECH3	Cabinet on Castors - Black Top, Black Metal		\$253.80	\$291.85	\$326.85	

**Electrical Power** (Client is responsible for providing labor and an electrical power source to the furniture.) NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





T117781023

#### **DIVIDERS**

**Industry Summit** 

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **Boxwood Hedges**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
HDG4FT	4' Boxwood Hedge		\$754.20	\$867.35	\$971.45	
HDG7FT	7' Boxwood Hedge		\$1,227.55	\$1,411.70	\$1,581.10	

#### **Stanchions**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
STNSGN	Stanchion Sign Holder - Chrome		\$67.15	\$77.20	\$86.45	
STNCH1	Stanchion w/Retractable Belt - Black, Chrome		\$77.05	\$88.60	\$99.25	

#### **Dividers**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
DIVBAR	Bar/Counter Divider - Clear, Black		\$216.30	\$248.75	\$278.60	
DIVFRE	Freestanding Divider - Clear, Silver		\$435.10	\$500.35	\$560.40	
DIVFCR	Freestanding Corner Divider - Clear, Silver		\$870.20	\$1,000.75	\$1,120.85	
DIVFWL	Freestanding Wall Divider - Clear, Silver		\$435.10	\$500.35	\$560.40	
DIVFST	Sofa/Table Divider - Clear, Silver		\$390.35	\$448.90	\$502.75	
DIVFWB	Freestanding Whiteboard Divider - White, Silver		\$542.00	\$623.30	\$698.10	
MIRWHT	Miramar Divider - White Molded Plastic		\$557.00	\$640.55	\$717.40	

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$	
TAX (All tax rates are subject to change)	9.45%	ó
AMOUNT DUE	\$	_

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your
booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME: _	





#### **ACCESSORIES**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

#### **Charging Hub**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
VILHUB	Village Charging Hub - Cream POWERED		\$325.70	\$374.55	\$419.50	

#### Lamps

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
LA14	Mason Silver Table Lamp - Brushed Silver		\$247.20	\$284.30	\$318.40	
LA15	Mason Silver Floor Lamp - Brushed Silver		\$377.40	\$434.00	\$486.10	

#### **Pedestals**

PDL36B	36" Locking Pedestal - Black POWERED	\$862.20	\$991.55	\$1,110.55	
PDL36W	36" Locking Pedestal - White POWERED	\$862.20	\$991.55	\$1,110.55	
PDL42B	42" Locking Pedestal - Black POWERED	\$1,021.60	\$1,174.85	\$1,315.85	
PDL42W	42" Locking Pedestal - White POWERED	\$1,021.60	\$1,174.85	\$1,315.85	

#### **Shelving**

	_					
PS	SHCCS	Posh Shelving - Chrome, Acrylic	\$881.75	\$1,014.00	\$1,135.70	

**= Electrical Power** (Client is responsible for providing labor and an electrical power source to the furniture. NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your
booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





#### **GRAPHICS & SIGNS**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **DISCOUNT DEADLINE:\* FRIDAY, SEPTEMBER 1, 2023**

Sign prices are based on customer supplying print-ready graphics in the requested format.

Please see our Graphic Guidelines page for specific file/artwork information and the Graphic Upload page for a step by step guide on uploading your artwork.

#### Foam Core Signs, Single Sided

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
70009	22" x 28" Vertical		\$240.55	\$276.65	\$309.85	
70010	22" x 28" Horizontal		\$240.55	\$276.65	\$309.85	
70011	28" x 44" Vertical		\$366.35	\$421.30	\$471.85	
70012	28" x 44" Horizontal		\$366.35	\$421.30	\$471.85	
70027	38.25" x 90.75" Meter Board, Trovicel Panel		\$741.40	\$852.60	\$954.90	
70138	39" x 84" Meter Board, Ultraboard		\$430.75	\$495.35	\$554.80	

#### **Printed Vinyl Banners (per sq. ft.)**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
70065	Vertical with Grommets		\$30.50	\$35.05	\$39.25	
70071	Horizontal with Grommets		\$30.50	\$35.05	\$39.25	
70066	Vertical with Pockets		\$32.80	\$37.70	\$42.20	
70072	Horizontal with Pockets		\$32.80	\$37.70	\$42.20	

#### **Table Clings**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
70034	36" x 36" Round Table Cling Table clings are made to fit our standard pedestal table tops.		\$255.85	\$294.25	\$329.55	

#### **Accessories**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
70017	4'x8'BlankFoamcore		\$65.30	\$75.10	\$84.10	
70021	Velcro/per ft. (Minimum of 5')		\$4.20	\$4.85	\$5.45	
70004	7"x 44" ID Sign		\$71.95	\$82.75	\$92.70	
50094	Floor Easel		\$64.50	\$74.15	\$83.05	
50095	22" x 28" Chrome Sign Holder		\$146.75	\$168.75	\$189.00	
50508	Cardboard Meter Board Base, Black		\$28.70	\$33.00	\$36.95	

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. Due to the custom nature of this product, no refunds or cancellations are available once ordered.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



<sup>\*</sup>Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

# UPLOADING GRAPHICS 101 ADDING FILES TO THE FTP.

Industry Summit T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA

October 2 - 4, 2023

2 days ago

All graphic files for ordered products should be uploaded to our FTP site. Please see Graphic Guidelines page for detailed file specifications.

#### **Before Sending Files**

- Please name your files for easy identification using the following format:
   Company Name\_Booth#\_Panel Letter
   example: Shepard\_Booth1905\_Panel A.pdf
- 2. Packaged files should be compressed (.zip) and include document, fonts and images needed.

#### **Submitting Your Files**

- 1. Go to: files.shepardes.com.
- Login to the FTP site.
   User Name = sesftp
   Password = ftpftp
- 3. Click the Goto Files button.
- 4. Select the "Drop Off" folder.

Be careful when doing this, as you can not delete these

- 5. Navigate to the show folder using the following path:

  Year → Month → Show Name → Exhibitor Uploads

  example: 2020 → 01\_Shepard Show → Exhibitor Uploads
- Upload files by drag and drop OR by selecting the and browse to the files you want to upload.
   NOTE: You can create additional folders using the New Folder button to help with organizing uploads.
- When upload is complete, email the name of your files to: orders@shepardes.com with the subject line: "Show Name" FTP Upload.

Failure to follow these steps could result in delayed graphics.



□ **■** Drop Off









## SHEPARD GRAPHIC GUIDELINES DIRECT TO SUBSTRATE PRINTING.

## Ensure your brand is professionally showcased. With Shepard, You Can.

Our talented, in-house design team provides graphic layout services to ensure a seamless transfer of files for print and production. If files are being provided, please provide these guidelines to your designer to use as a roadmap for designing and submitting graphics.

#### **Document Size & Specs**

- All artwork should be created at 100% size at 150 dpi or in a proportionally scaled down format.
   examples: 50% at 300 dpi OR 25% at 600 dpi
- Please mark artwork size if scaled down.
   example: DESIGNED AT 50%
- All content should be kept within the live area, leave approximately 2" all the way around artwork to ensure sign holder or structure metal does not cut off content.
- When working between Adobe programs, DO NOT copy & paste objects from Illustrator to InDesign files.
   This causes objects to not print correctly. Save elements from Illustrator and place them in InDesign.

#### **Acceptable File Formats**

Shepard uses the most current version of Adobe Creative Cloud®. If providing native files from another version, please also provide an .idml file. **WE DO NOT ACCEPT:** Microsoft® Word®, Excel®, or PowerPoint® files.

PROGRAM	FILE EXTENSION	SPECIAL CONSIDERATIONS
Acrobat	.pdf	Must be high resolution with fonts embedded.
InDesign	.indd or .idml	Images embedded and fonts changed to outlines or send a packaged file with fonts and images.
Ai Illustrator	.ai or .eps	Vector artwork. Images embedded and fonts changed to outlines or send a packaged file with fonts and images.
Ps Photoshop	.psd   .tiff .jpeg   .eps	Raster artwork. Must be built in CMYK color space.

#### Color

- · Artwork must be created in the CMYK color space.
- If PMS color matching is required during the printing process, please use Pantone®+ Solid Coated swatches in your artwork.
- Converting color from RGB to CMYK will change the vibrancy and the look of some effects, DO NOT design artwork in RGB. Colors may vary due to output devices.





RGB Color Space.

CMYK Color Space.

#### **Fonts & Links**

If creating artwork in Adobe® InDesign® or Illustrator® there are two options when supplying fonts.

- Change fonts to outlines. This prevents fonts defaulting or being substituted throughout the layout and production process. REMEMBER: if creating outlines, text is no longer editable.
- Package the fonts. From InDesign or Illustrator select
   File → Package → Check "Copy Fonts" and submit PC
   format TTF fonts or OTF fonts with your artwork.
- Package the links. From InDesign or Illustrator select File → Package → Check "Copy Linked Graphics" and submit all images with your artwork.



# SHEPARD GRAPHIC GUIDELINES CONTINUED

Artwork can be created in several ways. Here are some things to consider.

#### **Vector**

- Vector-based artwork is resolution independent and can be enlarged or reduced without loss of quality.
- This is the preferred file type and is most often created in Illustrator and used for creation of logos and icons.

#### Raster

- Raster-based artwork is resolution dependent and will reproduce poorly if the appropriate file resolution is not supplied correctly.
- If supplying raster art, it is best to save your artwork in a 1 to 1 (full size) output ratio at 150 dpi or higher.
   Lower resolutions (1MB or smaller) will result in reduced image quality. File size should not exceed 200MB (if possible).
- Raster images are most often created in Photoshop and is most often used for photographic images.



Vector Logo at 100% scale.





Raster Logo at 100% scale.



#### Resolution

 Artwork should scale to 150 dpi at 100% scale to ensure the artwork remains high resolution when printed at full size. See examples and samples below.

examples: 1:1 or 100% - resolution no less than 150 dpi 2:1 or 50% - resolution no less than 300 dpi 4:1 or 25% - resolution no less than 600 dpi

- Images pulled from the Internet are NOT suitable for high quality, large format printing. These images are low resolution and will not reproduce well.
- Verify resolution by viewing artwork on the screen at full size in high definition. Observe image from different distances away, artwork is typically view from a couple feet away.

#### **Before Sending Files**

• Please name your files appropriately for easy identification.

examples: Poster\_22x28.pdf

Panel A\_1920x898\_Qty3.pdf Shepard\_Booth1905\_Panel A.pdf

Clients should compress information that they transfer electronically (.zip).

NOTE: Please provide a JPEG thumbnail or low resolution PDF of the graphic for the Account Executive to view, this helps when creating/entering orders in our system.

#### **Submitting Your Files**

**FTP.** Ask your Account Executive to create a folder in the "Dropoff Folder." Packaged files should be compressed (.zip).

Website: files.shepardes.com

Login: sesftp Password: ftpftp

- · Email Attachment. MAXIMUM SIZE: 10MB
- Large File Transfer Site. DropBox, YouSendIt, WeTransfer, Hightail, etc.



## ELEVATE YOUR EXHIBIT

#### With Shepard, You Can.

#### What are your exhibit goals?

Whether you're new to the exhibits space or a seasoned pro, Shepard's here to help. We're your go-to exhibits partner.

$\square$ Bring your brand to life	$\square$ Attract attention	$\square$ Generate traffic
$\square$ Create an engaging experience	$\square$ Make exhibiting easy	



#### **High-impact Exhibits**

Whatever your needs (or budget), Shepard's got you covered.

- Custom Fabrication for a signature look & feel
- · Custom Rental for ultimate flexibility
- · Fabric Panels for maximum ease



#### Offering innovative exhibit frameworks...and more!

- · Graphic design & printing
- · Equipment & furnishings
- · Audio visual
- · Logistics



#### Why Shepard?

- Complimentary consultation:
   We listen, we strategize—and propose on-target ideas
- Blue Diamond customer service:
   Fast, courteous, thoughtful—Shepard's there for you
- Smart, strategic solutions:
   Shepard delivers exhibits that engage your audiences



#### **SHIELDS & BARRIERS**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* FRIDAY, SEPTEMBER 1, 2023**

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Counters and Furnishings not included.









#### **Plexi Shields**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66651	Standard Plexi Shield (CVPSI) 40" (I) x 36" (h)		\$444.40	\$511.05	\$572.40	
66652	<b>Tall Plexi Shield</b> (CVPS2) 40" (I) x 44" (h)		\$546.95	\$629.00	\$704.50	
66653	<b>Curved Plexi Shield</b> (CVPS3) 4' 8.75" (I) x 4' (h) x 2' 2.25" (d)		\$683.70	\$786.25	\$880.60	









#### **Walls & Dividers**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66654	<b>Large Wall Divider</b> (CVDWI) 91.25" (I) x 7" (h) x 11.85" (d) base 30" from floor		\$683.70	\$786.25	\$880.60	
66655	Plexi/Trovicel Panel Wall Divider (CVDW2) 3' 4.5" (I) x 8' high x Approx. 6" (d) base		\$478.60	\$550.40	\$616.45	
66656	<b>Trovicel/Trovicel Wall Divider</b> (CVDW3) 3' 4.5" (I) × 8' (h) × 1' 9" (d) base		\$410.20	\$471.75	\$528.35	
66657	Plexi Rolling Baffle (CVDW4) 4' 2.5" (I) x 7' (h) x 1' 9" (d) base		\$854.65	\$982.85	\$1,100.80	

#### **Sanitizer Kiosk**



CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66650	<b>Sanitizer Kiosk A</b> (CVSKI) 40" (I) x 36" (h)		\$512.80	\$589.70	\$660.45	

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing 30 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:

CONTACT NAME: EMAIL ADDRESS: \_\_\_



#### **EXHIBIT COUNTER RENTALS**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

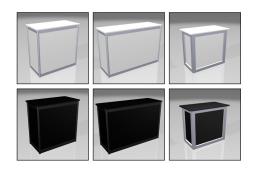
#### **ONLINE & DISCOUNT DEADLINE:\* FRIDAY, SEPTEMBER 1, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

#### Choose Your Counter & Customize to Fit Your Exhibit!

#### **AVAILABLE COLORS FOR ALL PRODUCTS:**

Metal Colors: Silver (15) and Panel Colors: White (03) or Black (06)



#### **Locking Cabinets**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	PANEL COLOR
6628203 (w) 6628206 (b)	<b>1 Meter Locking Cabinet</b> (LC1) 3' 6" (I) x 3' 6" (h) x 1' 9" (d) Graphic Sizes: 968mm x 898mm		\$1,124.50	\$1,293.15	\$1,448.35	
6628303 (w) 6628306 (b)	<b>1.5 Meter Locking Cabinet</b> (LC2) 5' (I) x 3' 6" (h) x 1' 9" (d) Graphic Size: 1463mm x 898mm		\$1,364.60	\$1,569.30	\$1,757.60	
6628403(w) 6628406 (b)	Locking Cabinet (LC3) 3'9" (I) x 3'6" (h) x 2'3" (d) Graphic Size: 922mm x 872mm		\$829.50	\$953.90	\$1,068.35	

#### **Reception Counters**



CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	PANEL COLOR
6627503 (w) 6627506 (b)	Reception Counter (RC2) 4'10.75" (I) x 40" (h) x 2' 4.75" (d) Graphic Size: 1530mm x 898mm		\$1,156.40	\$1,329.85	\$1,489.45	
6627603 (w) 6627606 (b)	Reception Counter (RC3) 5' 2.75" (I) x 42" (h) x 3' 5.5" (d) Graphic Size: 1080mm x 898mm		\$2,508.55	\$2,884.85	\$3,231.05	



#### **Computer Stands - Silver Metal Only (graphic included!)**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	PANEL COLOR
6628503 (w) 6628506 (b)	Computer Stand 1 (CS1) 3' (I) x 6' 3" (h) x 1' 9" (d) Graphic Size: 250mm x 700mm		\$1,458.85	\$1,677.70	\$1,879.00	
6628603 (w) 6628606 (b)	Computer Stand 2 (CS2) 2'3" (I) x 6'3" (h) x 1'6" (d) Graphic Size: 380mm x 580mm		\$850.30	\$977.85	\$1,095.20	

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. All orders canceled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



## PRODUCT DISPLAYS & CHARGING STATION RENTALS

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

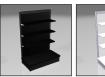
#### **ONLINE & DISCOUNT DEADLINE:\* FRIDAY, SEPTEMBER 1, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

#### Choose Your Unit & Customize to Fit Your Products!

#### **AVAILABLE COLORS FOR ALL PRODUCTS:**

Metal Colors: Black (06) or Silver (15) and Panel Colors: White (03) or Black (06)

























#### **Product Displays**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	PANEL COLOR
6627703 (w) 6627706 (b)	<b>Gondola</b> 3' 6" (I) × 4' 6" (h) × 1'3 " (d)		\$788.05	\$906.25	\$1,015.00	
6627803 (w) 6627806 (b)	<b>GL1</b> 5' 4" (l) x 8' (h) x 1' 3" (d) Graphic Sizes: 674mm x 1682mm		\$779.00	\$895.85	\$1,003.35	
6627903 (w) 6627906 (b)	<b>GL2</b> 4'3" (I) x 7' (h) x 1'3" (d) Graphic Sizes: 674mm x 1682mm		\$1,342.75	\$1,544.15	\$1,729.45	

#### **Showcases**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	PANEL COLOR
6627003 (w) 6627006 (b)	Quarterview Showcase (Qtrview) 4'6" (I) x 3' 3" (h) x 1'9" (d)		\$1,517.15	\$1,744.70	\$1,954.05	
6627203 (w) 6627206 (b)	<b>Square Showcase</b> (Square) 1'9" (I) x 7' (h) x 1'9" (d)		\$1,637.45	\$1,883.05	\$2,109.00	

#### **Charging Unit**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	PANEL COLOR
66430	Phone Charging Station (PCS) 3' (I) x 6' 3" (h) x 1' 9" (d) Graphic Size: 380mm x 710mm		\$2,577.60	\$2,964.25	\$3,319.95	Black ONLY

#### **Perforated/Peg Boards**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR
66148	8' x 4' Pegboard Panel (PerfH)		\$383.10	\$440.55	\$493.40
66149	4' x 8' Pegboard Panel (PerfV)		\$383.10	\$440.55	\$493.40
50104	6" Pegs - 1 dozen (6"Pegs)		\$62.60	\$72.00	\$80.65
66147	3.5' x 8' Slat Wall, Grey (Slatwall)		\$383.10	\$440.55	\$493.40

TAX (All tax rates are subject to change) 9.45%
TAX (All tax rates are subject to change) 9.45%

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COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





#### **INLINE BOOTH RENTALS**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

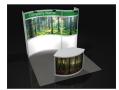
#### **ONLINE & DISCOUNT DEADLINE:\* FRIDAY, SEPTEMBER 1, 2023**

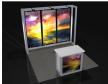
\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

#### Turnkey Rental Designs Make Exhibiting Easier!

Carpet and Electricity not included. Please order as needed. All Exhibit Booth Rentals include installation/ dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Monitor and lighting options available.

Don't see what you are looking for or need a tweak to a design? Let one of our incredible designers create a space just for you! Please contact an Exhibit Team member with any questions or customization requests.

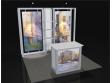






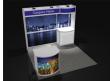
The Eddie

The lonathon

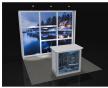












The Hamilton

The Lucy

#### **Inline Booths**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66470	The Eddie - 10' x 10'		\$4,574.00	\$5,260.10	\$5,891.30	
66471	The Eddie - 10' x 20'		\$7,448.35	\$8,565.60	\$9,593.45	
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66474	The Jonathon - 10' x 10'		\$3,190.90	\$3,669.55	\$4,109.90	
66475	The Jonathon - 10' x 20'		\$5,585.40	\$6,423.20	\$7,194.00	
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66477	The Pierce - 10' x 10'		\$3,957.95	\$4,551.65	\$5,097.85	
66478	The Pierce - 10' x 20'		\$7,515.05	\$8,642.30	\$9,679.40	
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66484	The Madison - 10' x 10'		\$4,799.70	\$5,519.65	\$6,182.00	
66485	The Madison - 10' x 20'		\$5,688.50	\$6,541.75	\$7,326.75	
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66486	The Grant - 10' x 10'		\$5,066.20	\$5,826.15	\$6,525.30	
					1	
66487	The Grant - 10' x 20'		\$7,021.75	\$8,075.00	\$9,044.00	
66487 CODE	The Grant - 10' x 20'	QTY	\$7,021.75 ONLINE	\$8,075.00 DISCOUNT	\$9,044.00 REGULAR	TOTAL
		QTY		<u> </u>	<u> </u>	TOTAL
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
<b>CODE</b> 66492	ITEM The Harrison - 10' x 10'	QTY	<b>ONLINE</b> \$4,657.50	<b>DISCOUNT</b> \$5,356.15	<b>REGULAR</b> \$5,998.90	TOTAL
<b>CODE</b> 66492 66493	The Harrison - 10' x 10' The Harrison - 10' x 20'		<b>ONLINE</b> \$4,657.50 \$6,843.90	\$5,356.15 \$7,870.50	<b>REGULAR</b> \$5,998.90 \$8,814.95	
66492 66493 CODE	The Harrison -10' x 10' The Harrison -10' x 20'		ONLINE \$4,657.50 \$6,843.90 ONLINE	\$5,356.15 \$7,870.50	**************************************	
CODE 66492 66493 CODE 66467	The Harrison - 10' x 10'  The Harrison - 10' x 20'  ITEM  The Hamilton - 10' x 10'		\$4,657.50 \$6,843.90 ONLINE \$3,245.45	DISCOUNT   \$5,356.15   \$7,870.50     DISCOUNT   \$3,732.25	REGULAR \$5,998.90 \$8,814.95 REGULAR \$4,180.10	

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions.
All orders canceled by the exhibitor within 30 days of first day of exhibitor move in day may be subject
to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed
and/or Shepard set-up costs or expenses.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$

COMPANY NAME:	_ BOOTH NUMBER:
CONTACT NAME:	
EMAIL ADDRESS:	





#### **FABEX BOOTH RENTALS**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* FRIDAY, SEPTEMBER 1, 2023**

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

Carpet is not included. Please use the Flooring Order Form to order carpet or other flooring options.

All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Monitor and lighting options available.

#### Please contact an Exhibit Team member with any questions.



FX21



FX2H1



FX22



FX2H2

#### 10' x 10' Fabric Booth

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66557	<b>10' x 10' Booth</b> (FX21)		\$3,016.10	\$3,468.50	\$3,884.70	
66561	10' x 10' Booth with Header (FX2H1)		\$3,690.50	\$4,244.05	\$4,753.35	

GRAPHIC SIZE SPECIFICATIONS							
Backwall Graphic Size	3042mm x 2432mm	Side Panel Colors	☐White ☐Black				
Counter Graphic Size	1079mm x 1020mm						
Header Graphic Size	2440mm x 380mm						

#### 10' x 20' Fabric Booth

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66559	<b>10' x 20' Booth</b> (FX22)		\$5,227.85	\$6,012.05	\$6,733.50	
66567	10' x 20' Booth with Header (FX2H2)		\$5,831.15	\$6,705.80	\$7,510.50	

GRAPHIC SIZE SPECIFICATIONS							
Backwall Graphic Size	6012mm x 2432mm	Side Panel Colors	☐ White ☐ Black				
Counter Graphic Size	1079mm x 1020mm						
Header Graphic Size	2440mm x 380mm						

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$

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COMPANY NAME: \_\_\_\_\_\_\_ BOOTH NUMBER: \_\_\_\_\_\_

CONTACT NAME: \_\_\_\_\_\_





#### **FABEX BACKLIT BOOTH RENTALS**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* FRIDAY, SEPTEMBER 1, 2023**

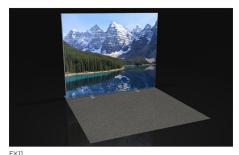
Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

#### Freestanding 8' High Backlit Backwalls with Full Color Graphics

**Carpet/flooring, furnishings, electrical and accessories not included.** Please use the appropriate order forms to order these items.

All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Monitor and lighting options available.

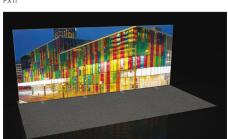
Please contact an Exhibit Team member with any questions.



#### Freestanding 8' High Backlit Backwalls with Full Color Graphics

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66564	8' x 10' Backlit Backwall with Graphics (FX11) Graphic Size: 2992mm x 2436mm		\$3,041.30	\$3,497.50	\$3,917.20	
66565	8' x 20' Backlit Backwall with Graphics (FX12) Graphic Size: 5992mm x 2436mm		\$4,700.05	\$5,405.05	\$6,053.65	
66566	8' x 30' Backlit Backwall with Graphics (FX13) Graphic Size: 8992mm x 2436mm		\$6,358.85	\$7,312.70	\$8,190.20	

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$



FX12



FX13

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. All orders canceled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	





#### **ISLAND BOOTH RENTALS**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* FRIDAY, SEPTEMBER 1, 2023**

\*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

#### Turnkey Rental Designs Make Exhibiting Easier!

**Carpet and electricity not included.** Please order as needed. All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Monitor and lighting options available.

#### Please contact an Exhibit Team member with any questions.

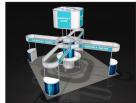


The Monroe

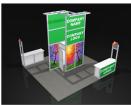
#### **Island Booths**

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66494	The Monroe		\$11,643.55	\$13,390.10	\$14,996.90	
66368	The Washington		\$16,709.95	\$19,216.45	\$21,522.40	
66495	The Tyler		\$12,434.70	\$14,299.90	\$16,015.90	
66496	The Garfield		\$12,176.80	\$14,003.30	\$15,683.70	

TOTAL ESTIMATE	\$ 
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$



The Washington



The Tyler



The Garfield

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. All orders canceled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EMAIL ADDRESS:	



#### **New Orleans, Louisiana**

#### **LABOR**

Louisiana is a "right-to-work" state. Exhibitor personnel may set up their own exhibits if so desired using their own tools and company personnel. Union Labor is available to assist in the installation and dismantling of exhibit booths. Exhibit labor, freight and rigging labor, electricians and plumbers can be arranged for at established rates, using the enclosed order forms.

#### **EXHIBIT LABOR JURISDICTION**

Union exhibit labor claims jurisdiction for the installation and dismantling of prefabricated exhibits and displays when this work is done by persons other than company personnel. They may be employed by completion of labor forms enclosed in this manual.

Union Labor is not required to put your products on display, to open cartons containing your products, nor to perform testing, maintenance or repairs on your products.

If, however, you hire any labor to assist you, it must be through the Official Contractor or a contractor which meets all of the regulations as an Exhibitor Appointed Contractor.

#### MATERIAL/FREIGHT HANDLING JURISDICTION

Shepard Exposition Services has the responsibility of receiving and handling all exhibit materials and empty crates. Exhibitors may hand-carry their own materials into the exhibit facility. The use or rental of dollies, flat trucks and other mechanical equipment, however, is not permitted.

It is Shepard's responsibility to manage docks and schedule vehicles for the smooth and efficient move-in and move-out of the exhibition. Shepard will not be responsible, however, for any materials they do not handle. Shepard will have complete control of the loading docks at all times.

Vehicles must not be left unattended at the loading areas. Any unattended vehicles will be towed at the owner's expense.

The Fire Marshal absolutely prohibits the storage of empty containers in the exhibit hall. Arrangements have been made with Shepard Exposition Services to store empty crates. Please refer to the Material Handling Information sheet in this service manual for the handling of empties, disposal of skids, etc.

#### **GRATUITIES / BREAKS**

Tipping is expressly prohibited. This includes such practices as giving money, merchandise, or other special consideration for services rendered. Do not give coffee breaks other than mid-morning and mid-afternoon, when the union has a 15 minute paid break. Meal breaks are one hour. Any attempt to solicit a gratuity by an employee for any service should be reported immediately to Shepard Exposition Services.

#### **IN GENERAL**

Craftsmen at all levels must be instructed to refrain from expressing any grievances or directly challenging the practices of the exhibitor. All questions originated by labor are to be expressed only to Shepard Exposition Services. Exhibitors are asked to refrain from voicing labor complaints to craft personnel. Any questions regarding contract labor should be immediately directed to Shepard Exposition Services.

#### SAFETY

Safety of everyone working in the hall is of our utmost concern at all times. Standing on chairs, tables and other rental furniture is prohibited. This furniture is not engineered to support your standing weight. Shepard Exposition Services cannot be held responsible for injuries or falls caused by the improper use of this furniture. If assistance is required in assembling your booth, please order labor on the Labor Order Form included in this manual and the necessary ladders and tools will be provided.





#### **SHEPARD BLUE LABOR**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

					ONLIN	IE & DIS	COUNT DEADLINE:* MONDAY, SEPTEMBE
* Order w	ith complete	Method of	Payment must be	received before D	iscount Deadline	date to receive d	scounted pricing.
Labo	r Hours						BOTH INSTALLATION & DISMANTLING HOURS:
Overtim	Straight Time (ST): Monday - Friday   8:00AM - 5:00PM  Overtime (OT): Monday - Friday   6:00AM - 8:00AM and 5:00PM - Midnight.  Saturday 6:00AM - Midnight.					Step 4. When should the build be complete?  If using Shepard Blue Labor for both install and dismantle, please	
Double	Double Time (DT): Monday - Saturday Midnight - 6:AM. All hours on Sundays and						complete BOTH date and time fields.
Holidays Holiday Day, Ind	s:		, ML King Day, N oor Day, Veteran				INSTALLATION DATE: INSTALLATION TIME: DISMANTLING DATE: DISMANTLING TIME:
Shep	ard Blu	e Sup	ervised La	bor			Step 5. Tell us about your exhibit.
			INSTALL L	.ABOR**			Section MUST be completed before Shepard can begin any work on y
CODE	ITEM	ONLIN	IE DIS	COUNT	REGULAR	ESTIMATED TOTAL***	BOOTH SIZE:x  INBOUND FREIGHT: Advanced Warehouse Direct to Show Site
68066	ST	\$184.2	0 \$3	211.85	\$237.25		CARRIER NAME:
68067	ОТ	\$276.3	50 \$3	317.75	\$355.90		TRACKING OR PRO NUMBER:
68068	DT	\$368.4	\$0 \$2	423.65	\$474.50		ESTIMATED ARRIVAL DATE:
			DISMANTLE	LABOR**			NUMBER OF PIECES: ESTIMATED WEIGHT:
CODE	ITEM	ONLIN	IE DIS	COUNT	REGULAR	ESTIMATED	SET UP INFORMATION
	ST					TOTAL***	COMPANY CONTACT NAME:
68070	OT	\$184.2		211.85	\$237.25		EMAIL:
68071	+ +	\$276.3		317.75	\$355.90		CELL PHONE NUMBER:
68072	DT DT	\$368.4	of 30% over stand	423.65 ard labor	\$474.50		DRAWINGS/PHOTOS/INSTRUCTIONS
Fricing	includes Supi	er visory ree	- OI 30 % OVEL STATIO				Attached Emailed to Shepard With the Exhibit In Crate
			IN BOOTH SC	ISSOR LIFTS			GRAPHICS
CODE	ITEM	EST. LABOR HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL	☐ With Exhibit ☐ Shipped Separately  ELECTRICAL PLACEMENT (exhibitor is responsible to order)
68120	Scissor Lift Install		\$865.95	\$995.85	\$1,115.35		Emailed to Shepard Drawing Attached Drawing with Exhib Run Under Carpet
68121	Scissor Lift Removal		\$865.95	\$995.85	\$1,115.35		CARPET ☐ Ordered from Shepard ☐ Exhibitor Owned ☐ Carpet Padding
		—	OTAL ESTIMATE				
			X (All tax rates are subj	iect to change)	Ψ—	9.45%	OTHER SERVICES ORDERED  ☐ Overhead Rigging ☐ Cleaning ☐ Audio Visual (AV)
		A	MOUNT DUE		\$ <b>_</b>		□ Overnead Rigging □ Cleaning □ Audio Visual (AV)
Insta	llation $\Box$	Dismant	Ir service. ling Both I	_		noval	Step 6. Tell us about outbound shipping.****  ****Allow time for empty return when scheduling your pick up.  NUMBER OF CRATES:
		_	people ar		?		METHOD: □Ground □2-Day Air □Next Day Air □Other  NAME OF CARRIER:
INSTALLATION NUMBER OF PEOPLE:  DISMANTLING NUMBER OF PEOPLE:						PHONE NUMBER:	
BOTH INSTALLATION & DISMANTLING NUMBER OF PEOPLE:					LE:	DATE SCHEDULE TO PICKUP FREIGHT:	
				.DLN OF PLOP			MUST ARRIVE AT DESTINATION BY:
		_	hours?***				IF YOUR CARRIER DOESN'T SHOW UP?
			You will be invoice nts thereafter.	d for actual time i	ncurred. Minimun	n one hour per	☐ Re-route with ELITeXPO Service☐ Send to advanced warehouse for pickup (\$400 minimum charge)
INSTALL	ATION HO	URS:		DISMANTL	ING HOURS: _		
СОМРА	NY NAME: .						BOOTH NUMBER:



#### **EXHIBITOR SUPERVISED LABOR**

#### **Industry Summit**

T117781023

Hilton New Orleans Riverside Hotel | New Orleans, LA October 2 - 4, 2023

#### **ONLINE & DISCOUNT DEADLINE:\* MONDAY, SEPTEMBER 11, 2023**

\* Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

- 1			
-	hor.	$\Box$	urs

Straight Time (ST): Monday - Friday | 8:00AM - 5:00PM

Overtime (OT): Monday - Friday | 6:00AM - 8:00AM and 5:00PM - Midnight.

Saturday 6:00AM - Midnight.

Double Time (DT): Monday - Saturday Midnight - 6:AM. All hours on Sundays and

Holidays.

**Holidays:** NY Day, ML King Day, Mardi Gras Day, Good Friday, Memorial Day, Independence Day, Labor Day, Veterans Day, Thanksgiving, Christmas Day.

#### **Exhibitor Supervised Labor**

	INSTALL LABOR**								
CODE ITEM ONLINE DISCOU				REGULAR	ESTIMATED TOTAL***				
68060	ST	\$141.70	\$162.95	\$182.50					
68061	ОТ	\$212.55	\$244.45	\$273.80					
68062	DT	\$283.40	\$325.90	\$365.00					

	DISMANTLE LABOR**								
CODE ITEM ONLINE DISCOUNT REGULAR					ESTIMATED TOTAL***				
68063	ST	\$141.70	\$162.95	\$182.50					
68064	ОТ	\$212.55	\$244.45	\$273.80					
68065	DT	\$283.40	\$325.90	\$365.00					

<sup>\*\*</sup> When ordering dismantle labor, due to show break down and returning empties to your booth, labor ordered through Shepard at the close of the event may not be available until one hour after show close.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.45%
AMOUNT DUE	\$

Step 1. Choose your service.  ☐ Installation ☐ Dismantling ☐ Both Installation & Dismantling
Step 2. How many people are needed? INSTALLATION NUMBER OF PEOPLE:
DISMANTLING NUMBER OF PEOPLE:
BOTH INSTALLATION & DISMANTLING NUMBER OF PEOPLE:
Step 3. How many hours?***  *** Hours are based on estimates. You will be invoiced for actual time incurred. Minimum one hour per

### BOTH INSTALLATION & DISMANTLING HOURS: \_\_\_\_\_\_ Step 4. Where is the carpet coming from?

person ordered and half increments thereafter.

INSTALLATION HOURS:

☐ Ordered from Shepard ☐ Exhibitor Owned ☐ Carpet Padding

Ladders Lifts Special Tools:	
ADDITIONAL DETAILS:	

DISMANTLING HOURS:

#### Step 6. Tell us about the schedule?

Requested times are not guaranteed and are based on availability.

INSTALLATION REQUEST DATE:

START TIME:

DISMANTLE REQUEST DATE:

START TIME:

END TIME:

END TIME:

#### Step 7. Provide on-site contact information.

ON-SITE CONTACT PHONE NUMBER: \_\_\_\_\_\_\_

EMAIL ADDRESS:

Signature and submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. Orders canceled without 48-hour written notice will be charged a one (1) hour cancellation fee.

COMPANY NAME:

PHONE NUMBER:

Shepard ⋅